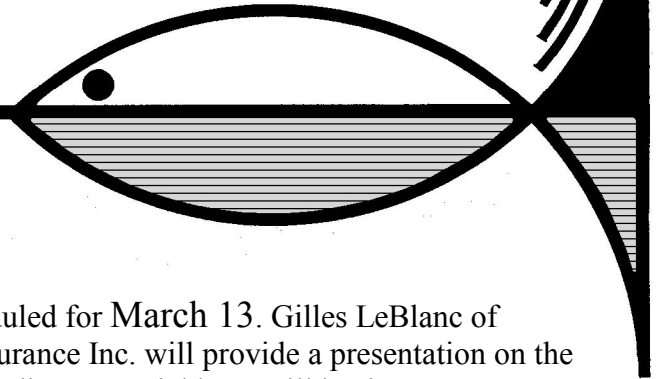


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NB PEI CHAPTER



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Our next Chapter meeting is scheduled for March 13. Gilles LeBlanc of Assurance Goguen Champlain Insurance Inc. will provide a presentation on the various aspects of construction bonding. A social hour will begin at 5:00 PM with a cash bar, followed by the presentation at 6:00 PM and Dinner at 7:00 PM.

## **Executive Meeting Notice**

A reminder to the Executive, Board of Governors, and the Committee Chairpersons that the executive meeting will start at 3:30 PM at the City Grill.



Chapter President Kevin Clannon (L) thanks Steve Morrison and David Schofield of National Bank following their presentation at the February Chapter meeting.

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Mechanical Design Engineer

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## March Program

Bonding construction projects provides security not only for Owners of construction projects but also for General and Sub-contractors. Why should a project be bonded? How does a contractor obtain bonding privilege facilities? What is the difference between a Bid Bond, a Performance bond, and a Labour and Material Payment Bond?

This presentation will take you through the ABC's of construction bonding.

## Speaker Biography

Born and raised in Dieppe where he still resides, Gilles LeBlanc has been an insurance broker for 32 years.

In 1980, Gilles started an insurance brokerage. Over the years, through amalgamations and acquisitions as well as organic growth, the firm of which he is president has grown to become one of the largest brokerages in the Maritime Provinces.

The firm, Assurance Goguen Champlain Insurance Inc. is recognized as a specialist in commercial lines and bonding. In 2009, Gilles and his partners sold to Johnson Inc, but he remains with the firm as President and a full-time employee.

Gilles carries the designation of CAIB (Canadian Accredited Insurance Broker) and of CCIB (Canadian Chartered Insurance Broker). He is a past president of the Insurance Brokers Association of New Brunswick and a past Director of the Insurance Brokers Association of Canada.

Gilles is a regular lecturer on insurance matters and a regular instructor of insurance courses.

Gilles is married to Rachelle and the couple have three children. In his spare time, he likes to ski, golf, bicycle and travel.

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## Summary of February Meeting

Twenty-two people attended the February meeting to hear a presentation by Steve Morrison, Regional Director, National Bank Securities, and David Schofield of National Bank. The primary focus was on Global Economic Review and Investing in 2012 and a few minutes were spent in explaining the Tax Free Savings Account, its provisions and advantages.

Mr. Morrison explained how the National Bank has been named the strongest bank in North America in terms of financial strength and ranked third in the world based on certain key selection criteria. He went on to explain that increased life expectancy, inflation, long term cost of health care has necessitated better investment planning and a rigorous asset allocation of investments. He explained the need to diversify and stay invested long term for better results. According to him in spite of the volatility in the market, the Canadian market is strong and globally we can expect a growth in excess of 3%.

He summarized that:

- The recovery of global economy continues
- The key to financial success is diversification
- Assistance from central banks will support stock markets
- All in all market outlook is good
- To always consult your financial adviser regularly

Mr. Morrison and Mr. Schofield then explained the Tax Free savings account, the limits per year and how the earnings are also tax-free. Anyone wishing a copy of the Power Point presentation can email a request to the chapter's CTTC chair, Yves Savoie, at: yves.savoie@exp.com.

## MEET Show 2012

The biennial MEET Show at the Moncton Coliseum Agrena Complex is fast approaching. This year's show will be held on May 2<sup>nd</sup> and 3<sup>rd</sup>. A pamphlet describing seminars to be held during the show is attached to this month's newsletter. Information regarding registration, floor plans, sponsors, and accommodation can be found online at <http://www.masterpromotions.ca/Previous-Events/meet-2012/>

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## ASHRAE NB/PEI Chapter Online

A reminder to our chapter members that we maintain a web presence at [www.ashraenbpei.com](http://www.ashraenbpei.com). The website is being updated to host past copies of the newsletter, scholarship information, as well as copies of past Chapter meeting presentations. The Chapter also has begun a Twitter feed at [www.twitter.com/ASHRAE\\_NBPEI](http://www.twitter.com/ASHRAE_NBPEI).

# Join ASHRAE at its 2012 Annual Conference

June 23–27, 2012/San Antonio, Texas





**Special Rates for First-time Attendees**

**First time attendee registration fee—**  
a special rate of \$320 if you register by June 1;  
\$480 during onsite registration that begins June 11.

*Join ASHRAE in San Antonio! Take advantage of the opportunity to discuss and examine the latest topics in the building industry, such as high performing buildings and integrated design, through the technical program; participate in technical tours; attend ASHRAE Learning Institute courses; and earn professional credits.*

**Technical Program** – From integrated energy systems to indoor environmental applications, the Technical Program features seven tracks addressing topics and principles important in the HVAC&R industry today. The technical program also features a new mini-conference format on Integrated Building Controls. Earn PDHs, AIA LUs and LEED AP credits.

**Virtual Conference** – If you can't make it to San Antonio, take advantage of the knowledge shared in the technical program with the on-demand Virtual Conference recordings of all the presentations.


**ASHRAE Learning Institute** – ASHRAE Learning Institute provides high-quality courses presented by industry-recognized subject matter experts. Select from two all-day seminars and six half-day courses to stay current on HVAC&R trends.

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## NB/PEI ASHRAE Chapter Meeting Schedule 2011/2012

March 13 2011

Membership Promotion Night

Topic: Construction Bonding

April 10, 2012

Research Promotion Night

Topic: ASHRAE Distinguished Lecturer - To Be Announced

May 2-3, 2012

MEET SHOW

June 12, 2012

Topic: Alternative Energy

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