

Extra Practice Problems – Unit 7 Cost Volume Profit Analysis and Break Even

Q1. A small manufacturing operation can produce up to 250 units per week of a product that it sells for \$20 per unit. The variable costs per unit is \$12 and the fixed costs per week are \$1200.

- a. How many units must the firm sell per week to break even? (150 units)
- b. Determine the firm's weekly profit or loss if it sells:
 - a. 120 units per week (\$240 loss)
 - b. 250 units per week (\$800 profit)
- c. At what level of sales will the net income be \$400 per week? (200 units)

Q2. Armena Manufacturing Corp. manufactures composters. It estimates that material costs are \$43 per composter. Armena sells its composters for \$70 each and it can produce a maximum of 3200 composters per month. Lease and overhead expenses are \$648,000.

- a. What is the break-even volume per month? (2000 composters per month)
- b. What is the monthly net income at a volume of 2500 composters per month? (\$13,500/month)
- c. What is the monthly net income if Armena operates at 50% of capacity during a pandemic? (\$10,800/month loss)

Q3. Pendryl Office Supplies is evaluating the profitability of leasing a photocopier for its customers to use on a self serve basis at 10 cents/copy. The copier may be leased for \$300 per month plus 1.5 cents per copy on a full service contract. Pendryl can purchase paper at \$5 per 500 sheet ream. Toner costs \$100 per bottle, which in normal use will last for 5000 pages. Pendryl thinks that there are additional other costs of 0.5 cents per copy.

- a. How many copies per month must be sold in order to break even? (6000 copies/month)
- b. What will be the increase in monthly profit for each 1000 copies sold above the break-even point? (\$50 per month)

Q4. The Pipestone ski club is planning a weekend package for its members. The members will each be charged \$270. For a group of 15 or more, the club can purchase a two-day downhill pass and two nights' accommodations for \$220 per person. A 36-passenger capacity bus can be chartered for \$1400.

- a. How many must sign up to break-even? (28)
- b. If the bus is filled, how much profit will the club make? (\$400)
- c. If the local Lion's Club agrees to cover any loss up to \$400, what is the minimum number of participants required? (20)

Q5. Norbuck Publishing Inc. is conducting a financial feasibility analysis for a new book on the history of Buck Lake. Editing and preproduction costs are estimated at \$45,000. The printing costs are \$7000 for setup plus \$8/book. The author's royalty is 8% of the publisher's selling price to bookstores. Advertising and promotion costs are estimated to be \$8000.

- a. If the price to bookstores is set at \$35, how many books must be sold to break-even? (2480 books)
- b. Brett in the marketing department is forecasting sales of 4800 at the \$35 price. What will be the net income from this book at this volume of sales? (\$56,160)
- c. Brett is also forecasting that, if the price is reduced by 10%, unit sales will be 15% higher. Which price should be selected? (select the \$35 price)
- d. In a highest cost scenario, fixed costs might be \$5000 higher and the printing costs might be \$9/book. By how many books would the break-even volume be raised? (322 books)

ANSWERS IN BRACKETS NEXT TO THE QUESTION