

THE MANCHESTER OF CANADA

OSHAWA

ILLUSTRATED



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Photo by Campbell.

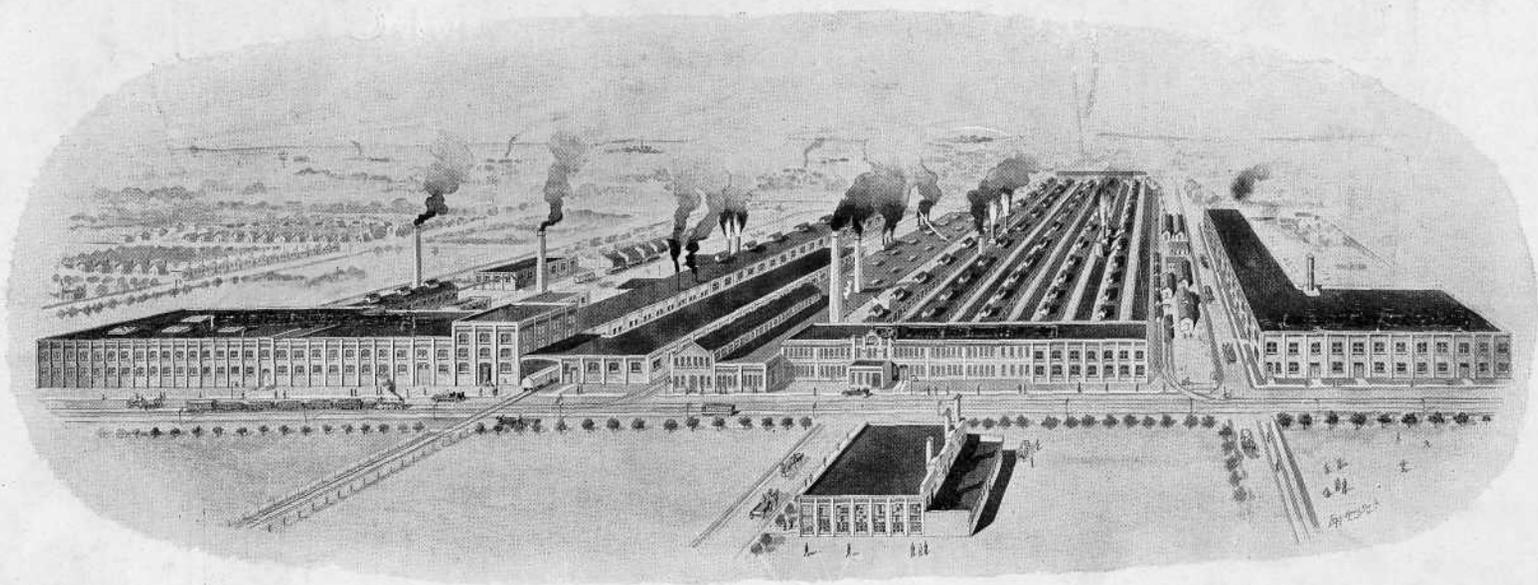
**A Commercial Financial and
Manufacturing Number**

of

The Ontario Reformer

Oshawa, Ontario

Published Under Authority of the Mayor and Council



Plants of Ontario Malleable Iron Co.; Canada Malleable Steel Range Co.; Fittings, Limited.

**ONTARIO MALLEABLE IRON COMPANY,
LIMITED.**

Malleable Iron Founders.

Among the manufacturing industries of Oshawa none holds a higher position or is better known than The Ontario Malleable Iron Company, Limited, whose immense works on Prospect street are one of the mainstays of the town. This Company was organized in 1872 by members of the Cowan family, one of the most highly esteemed families in Oshawa, and has been managed and controlled by them ever since.

This plant was originally comparatively small and employed about fifty men. It has now grown to such proportions that steady employment is given to eight hundred men, most of them skilled laborers, who draw large wages and who make splendid citizens. The works cover about eight acres of ground, and the buildings, having floor space of nearly five acres, are modernly constructed, fireproof structures, properly equipped for the work done here. Private switches and sidings of the Oshawa Railway connect the plant with the Grand Trunk, and the output, now amounting to upwards of eight thousand tons annually, is shipped to every part of Canada, from Halifax to Vancouver. All classes of Malleable Castings are made by the Ontario Malleable Iron Co., Limited, and their reputation among the manufacturers throughout the whole Dominion is the very best. Heavy castings, such as agricultural implement and machinery parts are a specialty, and this Company brings many thousands of dollars worth of work to Oshawa.

The officers of the Company are as follows:—President, Mr. John Cowan; Vice-President, Mr. W. F. Cowan; Superintendent, Mr. J. D. Storie;

Secretary-Treasurer, Mr. H. T. Carswell. These gentlemen are all numbered among Oshawa's leading men in manufacturing and financial circles, and are connected with a number of this town's largest and most progressive concerns. They have taken an active part in the upbuilding of Oshawa, and are liberal contributors to her institutions.

FITTINGS, LIMITED.

Malleable and Cast Iron Pipe Fittings.

One of Oshawa's very large and valuable manufacturing industries, whose output is equal, if not superior, to all others in the same class in Canada, and whose trade covers the whole of Canada, from Coast to Coast, is that known as Fittings, Limited. This Company was organized in 1902, and was incorporated as a \$200,000 stock company, under a Dominion charter. The Company purchased twenty-one acres of land in Oshawa and erected a series of two-story, solid brick factory buildings with cement floors, and having a floor space of 112,000 square feet. They manufacture all kinds of Malleable and Cast Iron Pipe Fittings, making a specialty of foundry business, detachable link belting and sash weights and washers. They employ a staff of 250 skilled mechanics and their assistants, and their trade covers practically every point of importance from Halifax to Vancouver. Their annual output is over 5,000 tons, made up approximately of 1,500 tons of malleable fittings, 2,000 tons of cast iron fittings, and 1,800 tons of grey castings.

In order to handle this immense business properly and economically they have designed and built over eighty machines for threading,

tapping and facing fittings and have a permanent large force designing and building machinery continuously. The tools, such as taps, dies, reamers, facing tools, gauges, etc., are all designed and manufactured in the factory, and a large number of highest paid and most proficient men in the trade are employed here.

The officers of Fittings, Limited, are men of the highest standing and largest calibre. The President is Mr. W. F. Cowan, the Vice-President, Mr. J. D. Storie, and the Secretary-Treasurer, Mr. H. T. Carswell.

**CANADA MALLEABLE STEEL RANGE CO.,
LIMITED.**

About a year and a half ago the Canada Malleable Steel Range Co., Limited, moved its plant from Toronto to Oshawa, securing a vacant school building in the south-eastern portion of the town. This was enlarged and properly equipped with modern machinery for the making of malleable steel ranges and a staff of about seventy skilled mechanics employed.

This Company was organized and incorporated about ten years ago, and has as its officers the following well-known gentlemen:—President, Mr. W. F. Cowan; Vice-President, Mr. J. D. Storie; Secretary-Treasurer, Mr. H. T. Carswell; Manager, Mr. A. E. Hager. They have branch offices and warerooms in Toronto, Winnipeg and Vancouver, doing business from one end of Canada to the other.

The Canada Malleable Range Co., Limited, make the well-known "Canada Pride," "Kitchen Pride," and other malleable steel ranges, selling to jobbers and members of the trade throughout the country.



1911

SPECIAL SOUVENIR NUMBER

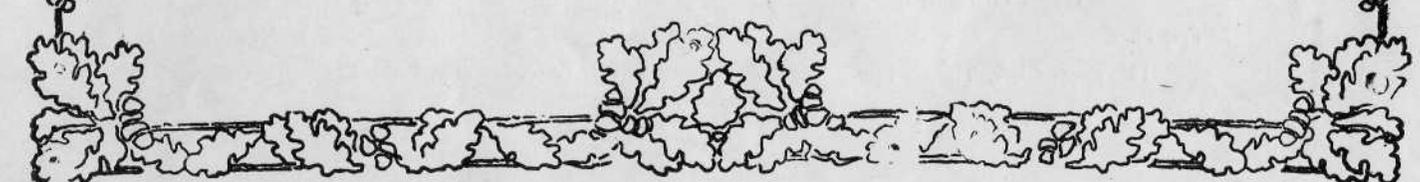
The Ontario Reformer

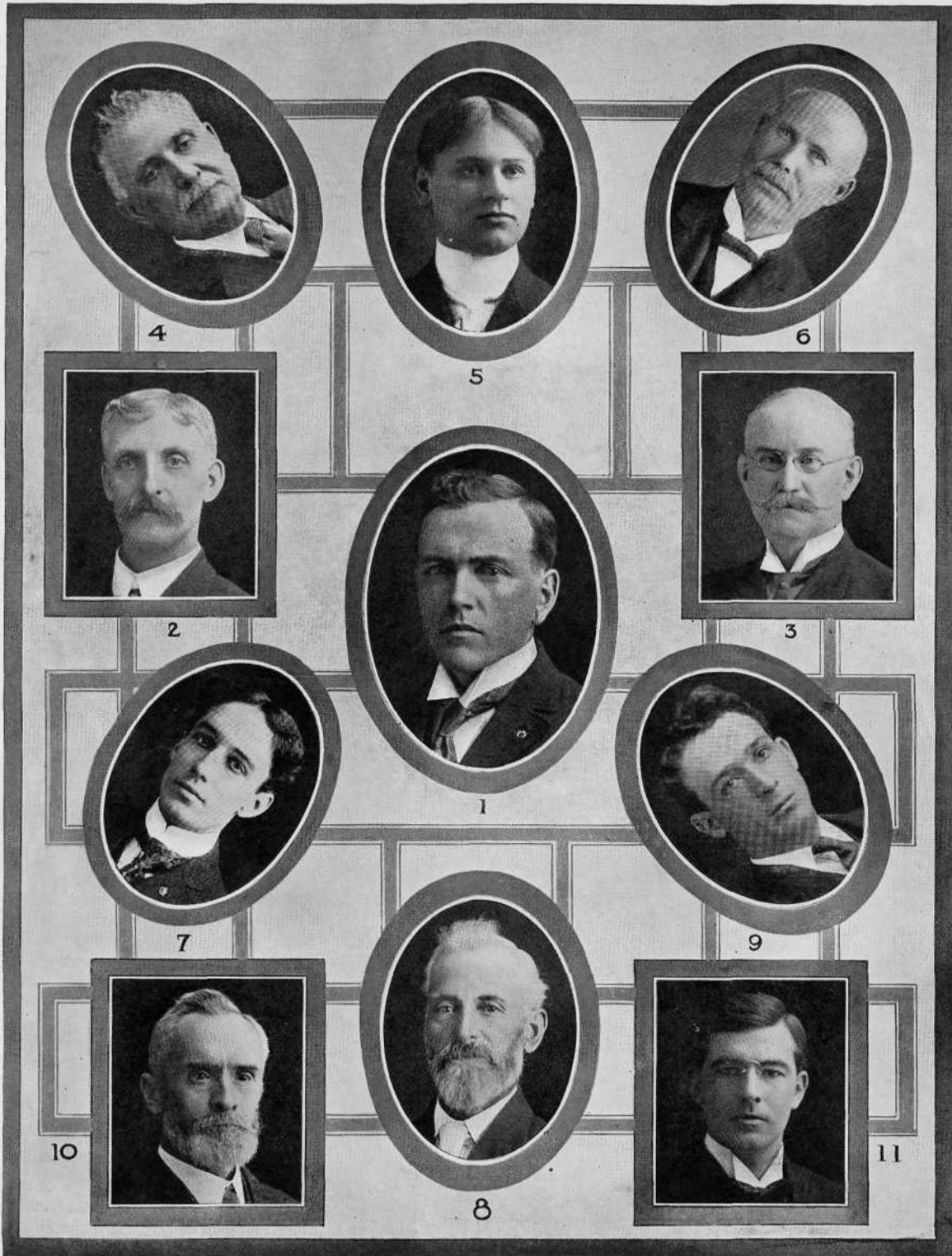
Containing a Comprehensive Review of the Natural Advantages and Resources of Oshawa, together with Historical Reviews of those Representative Concerns and Biographical Sketches of Prominent Men, who have materially assisted in placing this Community in a high position in the Industrial, Commercial and Social World. ¶ ¶ ¶



PUBLISHED BY

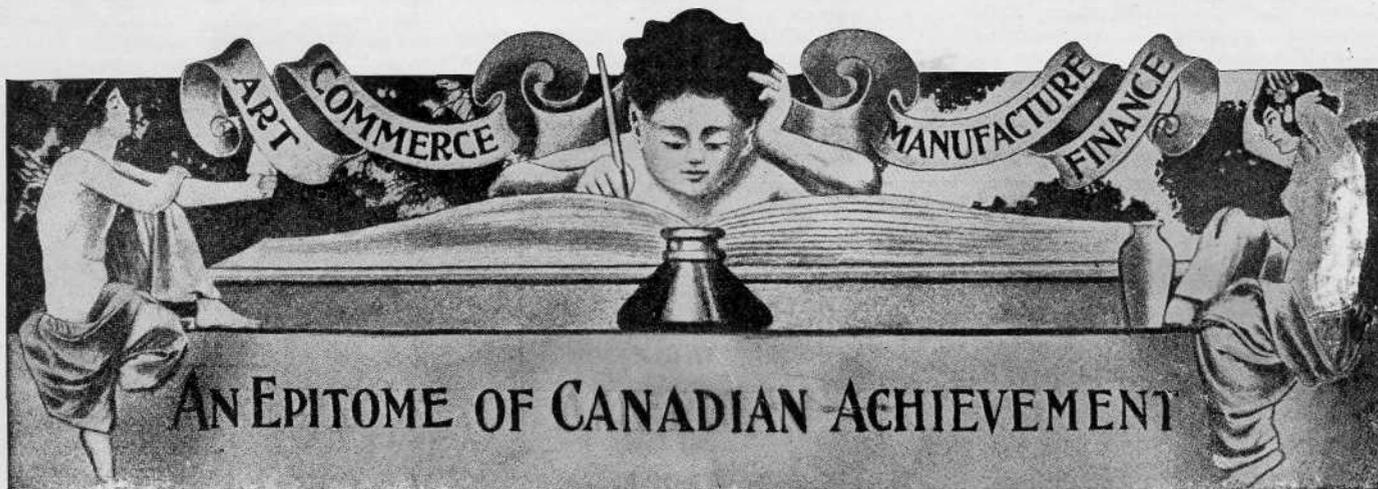
THE REFORMER PRINTING AND PUBLISHING
COMPANY, LIMITED, OSHAWA, ONTARIO





MAYOR AND COUNCIL, TOWN OF OSHAWA, 1911

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|------------------------------|---|---|
| 2 Reeve, John Gibson | 1 Mayor, W. E. N. Sinclair, B.A., LL.B. | 3 Deputy Reeve, D. W. Parks |
| 4 W. H. Holland | 5 Charles Serviss | 6 Harry Salter |
| 7 Fred Hare | 8 Harry Tonkin | 9 Walter Stacey |
| 10 Town Clerk, Thomas Morris | | 11 Town Engineer, Frank Chappelle, C.E. |



SOUVENIR INDUSTRIAL REVIEW OF THE TOWN OF OSHAWA, ONTARIO

An Epitome of her Commercial Supremacy, Manufacturing Resources and Educational Advantages with Reviews of the Representative Establishments, and Biographical Sketches of Leading Men of the Town

AMONG the thriving and prosperous towns of Ontario, Oshawa, known as the Manchester of Canada, has become one of the liveliest and most progressive in the Province.

In the year 1816, John Kerr, the first settler in Oshawa took up his residence in what is now Oshawa's N. W. Ward. In 1822 the possible water powers around this section interested many business men and from that time until 1840 a number of factories, mills, etc., sprang up along the creek. In 1840 the people of the village, then known as Skae's Corners, were granted a post office and the name was changed to Oshawa.

The first school in Oshawa was a log hut on the corner of King and Simcoe Streets, while the first religious services were held in the Union School House, built in 1835 and used as a school house during the week and a church for all denominations on Sunday.

In 1879 Oshawa was incorporated as a town and her growth in population was slow and steady. A most hopeful feature of her growth has been the steadiness which has characterized her development, and the additional fact that her expansion has been an all round one. Her industries have grown gradually from small beginnings and embrace many lines of commercial activity.

While there are many interesting events connected with the upbuilding of Oshawa and her industries, which might be chronicled, the idea of this review is more to portray Oshawa as she is to-day, from a commercial, financial and manufacturing point of view.

OSHAWA AS SHE IS.

Oshawa is now, in the year 1911, a town of about eight thousand inhabitants, and the popular prediction is that she will be a city of twenty thousand within five years. Oshawa is situated in the county of Ontario in the centre of a rich and fertile agricultural section, thirty-four miles east of Toronto and four miles east of Whitby, the County Town. Although incorporated in 1876 the greatest growth has been within the past ten years, the population of the town having doubled, and

the immense possibilities of the future having been more thoroughly realized, during that time.

From the business man's and merchant's point of view, Oshawa is an ideal town. Not only are there large manufacturing establishments situated here, but the farmers for miles

engaged in every line of commerce, while her manufactories comprise some of the largest and best known concerns in Canada. Wide granolithic sidewalks are laid throughout the town, and her business streets have this year been paved with asphalt block. Altogether Oshawa is an up-to-date town with a magnificent future.

PUBLIC UTILITIES.

Oshawa's various public utilities are well looked after. The town owns its own water-works and sewage systems, while gas and electricity for light and power are supplied at reasonable rates by a private corporation. The water is pumped from Lake Ontario, about three miles south of the town, and the electrical energy is developed on the Trent River and transmitted to a large transforming station in Oshawa.

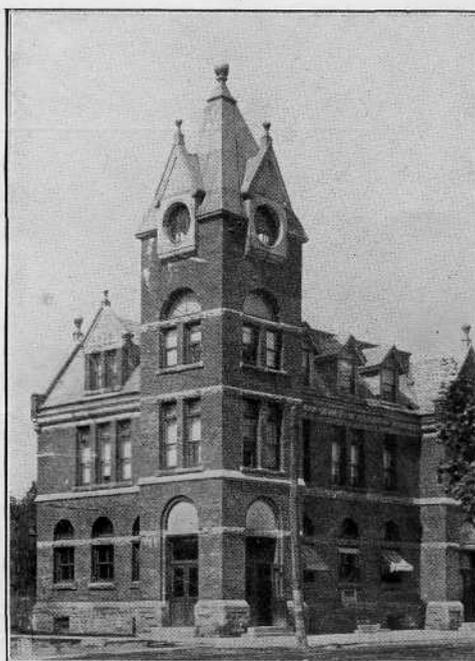
RELIGIOUS AND EDUCATIONAL FACILITIES.

Oshawa's educational, religious and charitable institutions are commodious and modern. Her schools are substantial buildings, conveniently situated for the residents in every section of the community, and the curriculum embraces many branches, while the teachers employed are qualified, conscientious workers. She has a large new High School, a commodious Separate School, a large Ladies College and three Public Schools. Her Churches are handsome and costly edifices, presided over by educated, christian gentlemen, comprising all the best-known denominations.

Oshawa has a moderately equipped hospital, a Children's Shelter, a splendid new Y. M. C. A. building, a large Salvation Army building, and a public library with shelves well filled with books. The various societies and fraternal organizations are well represented, while an opera house, large skating rink, and curling rink furnish amusements for the public.

BUSINESS ADVANTAGES.

Financially Oshawa is well provided for. Three of Canada's strongest banks maintain good branch offices in the town and this is the home office of a strong Loan and Savings Corporation.



Oshawa Post Office and Customs House.

around make Oshawa their shopping point and trading centre.

The streets of Oshawa are fine wide thoroughfares, those in the residential section being lined with beautiful lawns and shade trees, and containing many handsome and comfortable homes. Her business streets contain prosperous, up-to-date and progressive firms,

Oshawa is on the main line of the Grand Trunk Railway, the Canadian Northern Railway goes through about two miles north of the town, the Canadian Pacific is building its line through the town, the Toronto-Eastern Electric Railway will reach Oshawa within a very short time, and the local electric railway serves all portions of the town. As a rail-

The Town Clerk is Thomas Morris, and the Town Engineer Mr. Frank Chappell.

OSHAWA'S BUSINESS HOUSES.

While it is practically impossible to give a complete descriptive review of every business man and men of importance in town, we endeavor to show in this review the leading professional and business men, the best manufac-

in imported and domestic cloths, serges, worsteds, tweeds, broadcloths, etc., and give steady employment to ten expert tailors and assistants. The firm makes a specialty of high grade suits and garments, which are known for their perfect fit, quality, superiority of workmanship, and their up-to-dateness in style and finish. To the men who wear good clothes this store caters.

Mr. F. Lambert, the senior member of the firm, was born in Saxony, but has been a resident of Canada for many years. His son, F. J. Lambert, was born in Oshawa, and both gentlemen are well known as strong supporters of Oshawa and her industries, and they are energetic business men.

D. CAMPBELL.

Photographer.

In the present day the man who makes a success in the art of photography must be an artist, and in Oshawa Mr. D. Campbell has ably demonstrated his ability to rank among the best in the profession. His studio is well appointed and neatly furnished, and is conveniently situated on Simcoe St. S.

Mr. Campbell has the finest instruments which can be procured, and he makes a specialty of high-class work, equal to the best that can be turned out in any city. He keeps abreast with the improvements in the art, and is constantly adding to his equipment. He is very successful in children's portraiture and also does a very large amount of commercial work for the large industries and business houses of Oshawa. A great portion of the photographic work for this number was done by Mr. Campbell, and the engravers say that they seldom, if ever, have had better photographs sent them for reproduction. A department recently added is that for enlarging photos. An enlarging camera has been installed and pictures can be enlarged to any desired size. A specialty is also made of picture framing, a splendid and varied stock of frame mouldings being carried in stock. All work is guaranteed perfect and a very extensive business is done.

The studio is thoroughly equipped with all



Simcoe Street, Looking North.

road centre, therefore Oshawa affords splendid facilities for the shipping and receiving of freight

The lives and property of the citizens of Oshawa are well guarded by efficiently manned, and well equipped police and fire departments, and in military matters, Oshawa is the headquarters for C Company of the 34th Battalion of Infantry.

AMONG THE MANUFACTURERS.

It is in her manufacturing industries that Oshawa particularly excels. Here is situated the largest carriage and automobile manufacturing plant under the British flag. Here is also one of Canada's leading piano manufacturers, woollen and flour mills, agricultural implement and malleable iron factories, canning factory, metal siding and roofing plant, foundries, etc., and one of Ontario's largest tanneries.

The output of Oshawa's factories is large and varied and is shipped to almost every part of the civilized world. The manufactured goods are very varied, numbering among others:—Agricultural Implements, Automobiles, Axes, Brooms, Brushes, Canned Goods, Carriages, Flour, Gas Pipe Fittings, Hearses, Interior Fittings, Leather, Metal Roofing, Monuments, Newspapers, Organs, Pianos, Steam Fittings, Whitewear, Woollens.

There are a number of very desirable building sites in Oshawa for manufacturers, business men and residents, and the Mayor or Town Clerk will be glad at any time to give all desired information to prospective citizens.

TOWN GOVERNMENT.

The town of Oshawa is governed by a Mayor, Reeve, Deputy Reeve, and Council, composed of six members. These Officers are all elected by the people of the town, and many of the best people of the town serve the public in this way. The present council consists of:—

Mayor—Mr. W. E. N. Sinclair.

Reeve—Mr. John Gibson.

Deputy Reeve—Mr. D. W. Parks.

Council—Messrs. Wm. Holland, Harry Tonkin, Harry Salter, Chas. Serviss, Walter Stacey, Fred. Hare.

turing industries, and the men who have been instrumental in building up Oshawa, and making her what she is to-day—the most progressive town in Ontario.

F. LAMBERT & SON.

Merchant Tailors.

A neatly-fitting, fashionably-made suit of clothes is the badge of the successful man, according to keen judges of human nature. Many of the best dressed men of Oshawa have their clothes made by F. Lambert and Son, one of the largest and oldest established tailoring



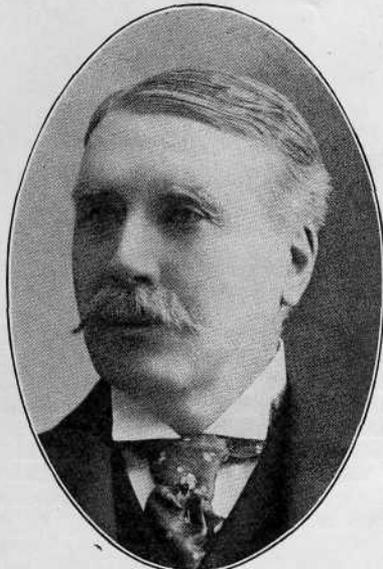
Children's Shelter.

houses in this section of Ontario. This business was established over twenty years ago by F. & F. J. Lambert, and occupies a substantial brick building at 191-2 King St. W. The store is handsomely fitted and equipped, and the firm carries a complete line of the latest weaves

back-ground accessories and instruments of the latest models and best quality and a full line of photo goods and supplies for amateurs carried in stock. Developing and printing for amateurs is done and work is completed when promised.

THE ONTARIO LOAN & SAVINGS CO.

One of Oshawa's most prominent financial institutions, and one whose head office is situated here, is The Ontario Loan and Savings Company. This Company was organized in 1873 and incorporated under the Building Societies Act. Their capital stock of \$300,000 is fully paid

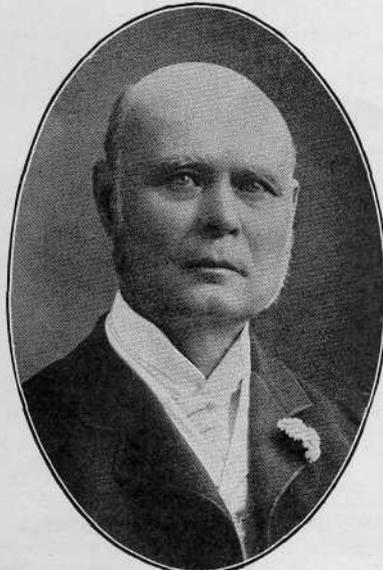


W. F. Cowan.

up and they also have a Rest Account of \$72,304.

The Ontario Loan and Savings Company has, ever since its organization, been under the direct management of Mr. T. H. McMillan, the founder. It has been owing to his shrewd and careful supervision that the Company has been able to so successfully increase in strength and influence and this is now recognized by financial men as one of the soundest institutions of its kind. A general business is done in loaning money on first-class assured mortgages, and deposits are received and bear interest at good rates.

This institution has been of very great as-



T. H. McMillan.

sistance to the farmers throughout the entire district in loaning them the required money for making improvements on their farms, and the fact that they have on deposit close to three-quarters of a million dollars shows the confidence the public have in the Company.

The President of the Company, Mr. W. F. Cowan, has held this position for twenty-five

years. He is one of the most important men in the manufacturing circles of Oshawa, being President of the Ontario Malleable Iron Works and others of our largest industries. Mr. T. H. McMillan, the founder of the Company, is Secretary-Treasurer and General Manager, and, having spent almost forty years in this post, is, indeed, the best fitted gentleman for the responsible position.

**THOMAS MILLER & SONS.
General Dry Goods.**

In Oshawa a leading store devoted to the sale of dry goods and ready-to-wear garments is that known as the "Arcade" and belonging to the firm of Thomas Miller & Sons. This business was established over a quarter of a century ago (1884) by Mr. Thomas Miller. Four years later his sons, Thomas and George, entered the firm, and they have, since the death of the senior member, carried on the business under the old firm name.

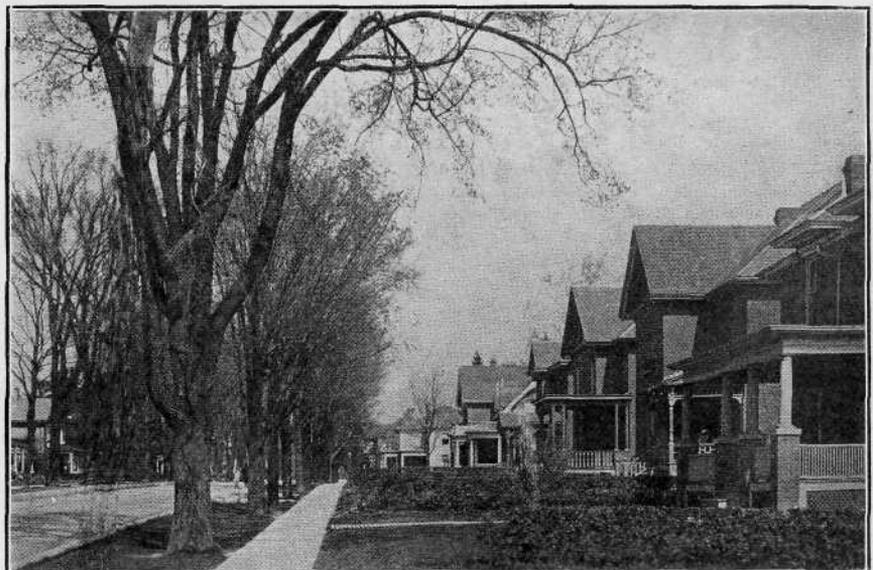
The store is kept thoroughly up-to-date and the stock is bought directly from manufacturers and in the best markets. This careful buying has meant the selling of first class goods at just as reasonable prices in Oshawa as in the large cities. This has meant much for Oshawa as loyal citizens naturally prefer

fraternally are connected with the Masons and Oddfellows.

**J. S. KYLE.
Grocer.**

The grocery business established in Oshawa in 1907 by J. S. Kyle, and conducted by him at 161-2 King Street East, is a leader in this line. Mr. Kyle has a modern store in every respect, carrying a splendid stock of staple and fancy groceries, provisions, fruits, etc., and paying particular attention to the finer lines of imported and domestic table delicacies, teas and coffees, etc. The store is a large three story brick building with thirty feet frontage and a depth of ninety feet. It is completely fitted with all the latest ideas in counters, shelving, scales, etc., and is connected by phone. A capable staff of fifteen assistants is employed to give the most careful attention to customers, and a splendid delivery service is maintained to all sections of the town. A branch store is conducted in Cedarvale, making a most convenient shopping point for people in that section.

Mr. Kyle has been a resident of Oshawa for a large number of years, and his conscientious study of the needs of his business has been the means of his building up such a splendid trade.



King Street East.

to buy in their home town when they can do so.

The store is the largest in town probably, being about 46x130 feet, and the stock carried is immense. It consists of a most complete line of dry goods, dress goods, silks and satins, linens and cottons, gloves, hosiery and ladies' sundries, ready-to-wear garments for ladies and children, men's furnishings, carpets, curtains and house furnishings. In fact, the store of Thomas Miller & Sons offers the advantages of the large departmental store, with large selection, guaranteed quality and price, and the money back guarantee. They have just put in a splendid new front, one of the most up-to-date in Canada, and the fixtures, counters, shelving, cash system, etc., are all modern, while the general service throughout the store is of the best. They find nothing is too good for Oshawa citizens.

Mr. Thomas Miller, the founder of the business, was an Englishman by birth. He came to Canada in 1856 and was an active and highly esteemed business man up to the time of his death, in 1908. His sons, the present proprietors of the business, are two of Oshawa's most popular men in business and social circles and

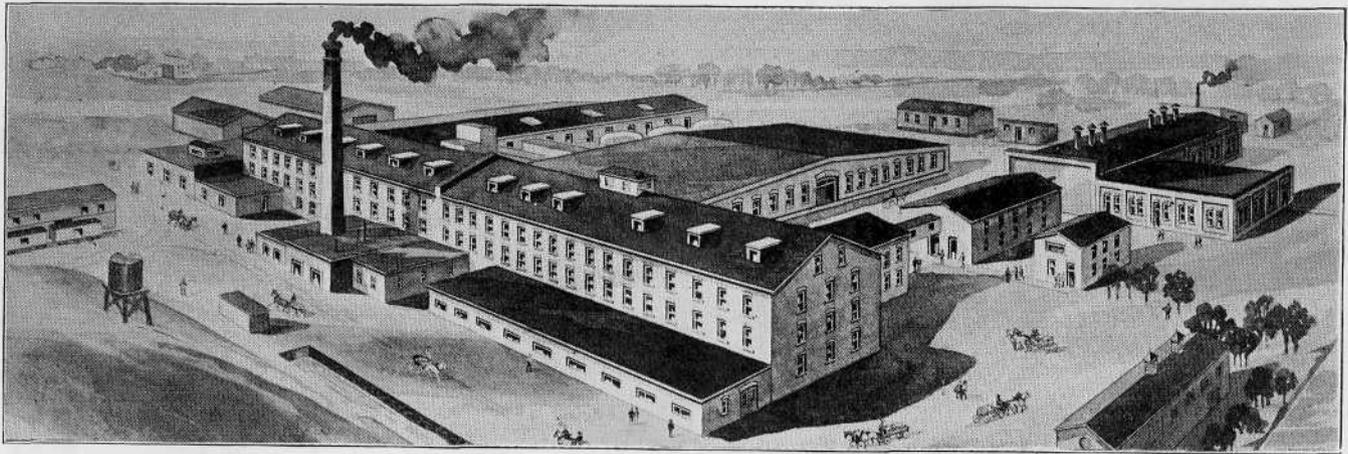
E. H. LICK.

C. P. R. Ticket and Telegraph Agency.

The travelling public and business men generally are familiar with E. H. Lick, Oshawa agent for the Canadian Pacific Railway and Steamship Tickets, and C. P. R. Telegraph, with offices at 7 King St. E. This agency was established about twenty-six years ago, and was taken over by Mr. Lick two years ago. The office is well furnished and has on file railway and steamship timetables for lines in all parts of the world. Tickets can be purchased here for any part of the world, and a large business is done in through tickets.

This is also the office of the C. P. R. Telegraph, and messages are sent from here to any office on the globe.

Mr. Lick is an experienced man in the business, and his advice as to the route, trips, etc., is of great value to anyone contemplating a journey by land or water. He is a careful and painstaking gentleman, and is always glad to do what he can to assist travellers. He is a genial and popular man among the residents of Oshawa and is a member of the Masons and Oddfellows.



Plant of The Robson Leather Co., Limited.

THE ROBSON LEATHER CO., LTD.
Tanners.

The largest manufacturer of upper shoe leather in Canada is the Robson Leather Company, Limited, of Oshawa, and the amount of business done by this Company is such that 125 men are given steady employment the year round.

In 1886 the late James Robson started the business in a small way, and the record since that time has been one of steady progress. The present Company was formed and incorporated in 1905, with Charles Robson, President, and F. W. Robson Vice-President. The plant has floor space of about 80,000 square feet and about five acres of ground are required. The tannery has a capacity of over 6,000 sides of leather, every week, and the trade extends from the Atlantic to the Pacific as well as considerable export trade to the old world.

The tannery is equipped with modern machinery and appliances, the vats, wheels, strippers, beams, splitters, etc., being of the latest improved models and capable of doing the finest of work with a minimum of labor and expense. The department devoted to the making of patent leather is a most complete one, and the trade on this and other lines is increasing by rapid strides. The plant is connected by private railway switches and sidings, so that the work of handling raw material and finished leather is reduced to a minimum. Warehouses of The Robson Leather Company, Limited, are situated at Montreal and Quebec, and the greater number of boot and shoe manufacturers of Canada are numbered among their customers.

The Messrs. Robson are both prominent gentlemen in the industrial and financial circles of Oshawa and of the Province. They are members of the Manufacturers' Association and of the Board of Trade and are numbered amongst the leading members of the Conservative party in Ontario County. They are strong supporters of Oshawa and her institutions, and their large industry is one of the mainstays of the town.

J. A. SYKES.

Contractor and Lumber Dealer.

Since the earliest days of Oshawa the name of Sykes has been prominent in connection with building and contracting. In 1848, Mr. John Sykes established himself in this business. After some years the firm became Sykes and Son, and in 1905 the entire business was assumed by the present proprietor, J. A. Sykes.

Mr. Sykes has, on Athol Street, a large planing mill and lumber yard, and here he prepares his material for building and for carrying out his many contracts throughout Oshawa and

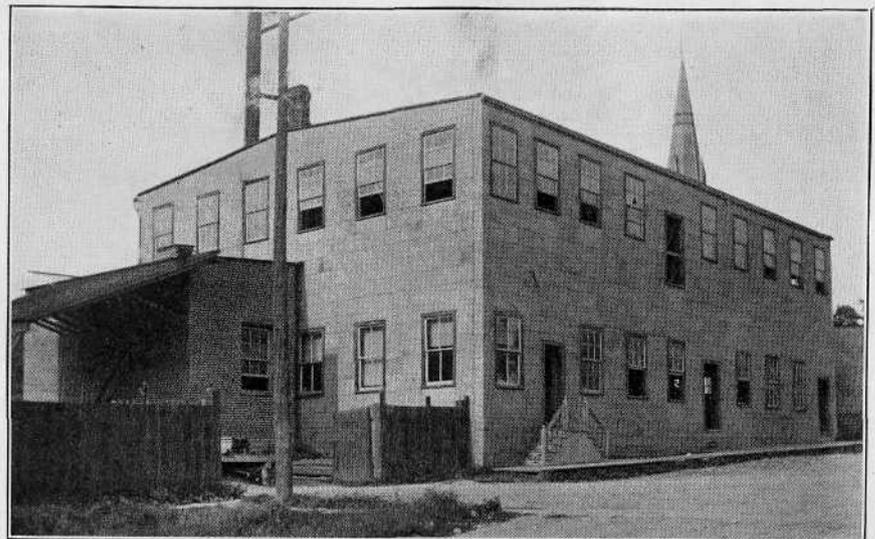
this whole district. He has been engaged in this one business so long that everyone has come to know that his reputation is of the best, and that when a contract is entrusted to his care it will be properly carried out. The business gives employment to twelve expert men, each one a specialist in his own particular line.

Mr. Sykes was born and brought up in Oshawa, and has done a great portion of the building of all classes in the town. He is one of our oldest residents, and one of our most highly esteemed. He is a member of the Masonic Order and of the Woodmen of the World and takes an active interest in all matters of public interest and in the continued advancement of Oshawa.

East Whitby, and first came to Oshawa in 1897 as manager for J. E. Hawkens, the hardware merchant. After ten years in this position he entered business for himself, and has been particularly successful in the two years that have elapsed since that time. In fraternal circles he is a member of the Masons and Oddfellows, and he is recognized as one of the most enterprising business men in Oshawa.

MALLET HOUSE.
Oshawa Junction.

One of the first things the visitor to Oshawa sees on alighting from the train is the Mallet House, facing the railway station at Oshawa Junction. This hotel is a two story frame structure, built in 1896 by Mr. Frank Mallett,



J. A. Sykes' Planing Mill.

J. B. ROSS.

Hardware and Stoves.

One of the most prominent stores in Oshawa handling general hardware, stoves, builders' supplies and mechanics' tools is that of J. B. Ross, situated at 7 Simcoe St. S. This business was established only about two years ago, but has already won for itself a high place among the commercial houses of this town. The store is 30x100 feet in dimensions, and is completely stocked with a full line of shelf and heavy hardware, household and builders' requirements, contractors' and mechanics' tools, stoves and ranges, etc. A specialty is made of Rubberoid Roofing, Elephant Brand Paint, Lacqueret and of Moffat's Stoves and Ranges.

Mr. Ross, proprietor of this business, is a well known man about town. He was born in

and is now managed by him and his son, George Mallett. The house contains ten good bedrooms, large dining-room, office and lounging room, and the bar is one of the best in Oshawa. The house is always kept in the best of condition and is a comfortable place for the transient visitor or for the regular boarder. The bar is well stocked with the popular brands and blends of wines and liquors, the best advertised brews of ales and beers, domestic and imported cigars, and all kinds of soft drinks.

Messrs. Mallett are genial hotelmen, experts in their business, and popular among their many friends. Frank Mallett is an Englishman by birth, and came to Canada in 1858, when a small boy. He is a member of the Masonic Order. George Mallett is a Canadian by birth and is a member of the Oddfellows.

THE STANDARD BANK OF CANADA.

Mr. J. P. Owens, Mgr.

The strength of any community lies to a great extent in the solidity of her banks and the soundness of her fiduciary institutions, monetary reservoirs, from which come the currents that set in motion the wheels of productive energy. Oshawa was, for thirty-five years, the head office of the Western Bank, which has since been amalgamated with the Standard Bank of Canada, a concern which has been large in Canada's financial world for the past thirty-six years, and which took over the office of the Western Bank about two years ago.

According to the last annual statement of the Standard Bank, issued January 31st, 1911, they have a paid-up capital stock of \$2,000,000.00, and a reserve fund of \$2,500,000.00. They have deposits of \$26,413,503.17 and to guarantee the safety of these their total assets amount to \$33,427,328.14. They have 106 offices in Canada and have banking connections with all principal points in Europe and United States.

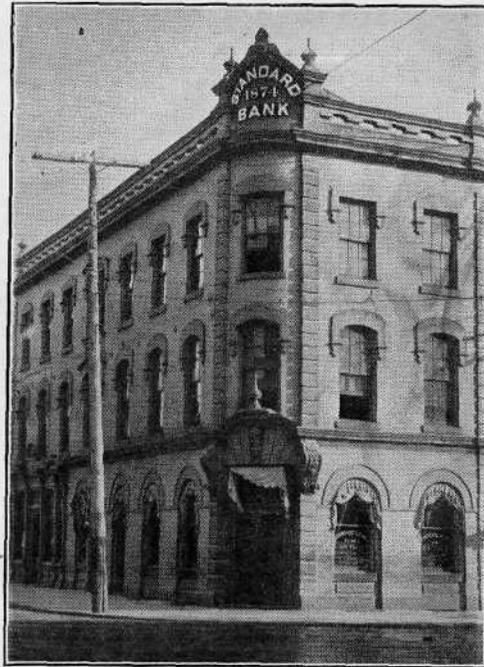
The officers and directors of the Bank are all financial men of high repute, being as follows:—President, Mr. W. F. Cowan of Oshawa; Vice-President, Mr. Frederick Wyld of Toronto; General Manager, Mr. George P. Schofield; As-



J. P. Owens.

sistant General Manager, Mr. John S. Loudon; Directors, Messrs. W. F. Allen, W. R. Johnston, H. Langlois, Wellington Francis, K.C., F. W. Cowan, T. H. McMillan. Oshawa is proud of having one of her citizens in the important position of President of one of Canada's leading banks, and two others of her citizens members of the Board of Directors, and the business done by the Standard Bank with the business men and manufacturers of Oshawa, and the people of the nearby villages and country places is of most extensive proportions.

The Oshawa Branch of the Standard Bank is fitted up in most modern manner for the transaction of business and a general banking business is done in accepting deposits, loaning money, discounting notes and drafts, etc. The business in Oshawa is under the direct charge of Mr. J. P. Owens, a gentleman who spent years of his life with the Western Bank, and who is perfectly familiar with local conditions and local business men. He is one of the best known citizens of Oshawa, a strong believer in her growth and prosperity, a liberal contributor to her institutions, and owner of one of this town's most handsome and comfortable homes. He is Treasurer of the Oshawa Hospital and Children's Shelter, and a member of the Y. M. C. A. Board.



Offices of Standard Bank.

J. M. AND J. O. REID.

Automobiles, Bicycles and Sporting Goods.

There are a large number of automobile owners in Oshawa, and a great many tourists passing through town in their cars. With these the supply house and garage of J. M. and J. O. Reid, at 36 King St. W., is a well known point. In 1908, this business was established by the present firm, consisting of J. M. Reid and his son, J. O. Reid, the latter of whom learned the auto trade in the large shops of Toronto and in the McLaughlin factory. Mr. Reid is in a position to do all kinds of machine work and on autos can do anything from tuning up an engine to rebuilding a car.

The store is stocked with a good line of bicycles and all kinds of sporting goods, and is looked to by residents of Oshawa and the surrounding country for everything in this line. In the rear of the store is a large garage, where cars are taken care of, repaired and kept in good condition generally. Tires, gasoline, oils and all auto supplies are sold at moderate prices, and all work undertaken is turned out promptly and satisfactorily.

J. V. HILL.

Hardware and Tinsmithing.

One of the oldest established hardware and tinsmithing businesses in Oshawa is that owned and managed by J. V. Hill, at 15 Simcoe St. N. This business was originally established by the firm of Halley and Bradley, who sold out to Mr. Hill about two years and a half ago. Before coming to Oshawa, Mr. Hill was in the same line of business in Wingham, conducting a prosperous store in that town. The store is about 25x70 feet in dimensions, completely fitted with shelving, counters, show-cases, etc., necessary for the proper display of the large stock. This stock includes a full line of shelf and heavy hardware, cutlery, stoves, paints and oils, etc., as well as Cleveland bicycles made by the Canada Cycle and Motor Co., for whom Mr. Hill holds the Oshawa agency. In the rear of the store is a large workshop fully equipped with all the tools and appliances required in the tinsmithing and roofing business, Mr. Hill having the agency for the Brantford and the Amatee roofing materials.

W. H. EDGAR.

Contractor.

During the past nine years a great deal of building has gone on in and around Oshawa, and one of the active men in this line of industry during that time has been Mr. W. H. Edgar, builder and contractor.

Mr. Edgar was born in England, and came to Canada in 1879, having lived in Oshawa most of the time since then. He established himself in the business of builder and contractor in 1902. Although he has done considerable work on factories and business blocks, most of his attention is paid to the putting up of residences throughout the town. The public know that he can be depended upon to successfully carry out any contract entrusted to him and he is kept constantly busy. He is a large property owner in Oshawa, and intensely interested in her progress.

D. J. BROWN.

Jeweler and Optician.

Prominent amongst the jewelry establishments of Oshawa is that of D. J. Brown, centrally located at 8 King St. W. He carries a large stock of fine silver plate ware, sterling silver, cut glass and fancy china and makes the selling of fine watches one of his hobbies. Rings and diamonds are also a specialty. He is an expert watchmaker and a graduate optician, and tests eyes by the scientific method known as the "Shadow Test."



Oshawa Hospital.



Offices of The Dominion Bank.

THE DOMINION BANK.

In the year 1871 The Dominion Bank was incorporated with Head Office in Toronto. Ever since that time the Dominion Bank has been steadily growing in importance and financial influence. Upwards of thirty years ago a branch office was opened in Oshawa, and, during that thirty years, this branch has become one of the most important in this section of Ontario. The Dominion Bank is one of the strongest



P. J. Jones.

in Canada and has on its Board of Directors such strong men as Messrs. E. B. Osler, M.P., W. D. Matthews, A. E. Austin, A. M. Nanton, J. C. Eaton, R. J. Christie, W. R. Brock, James Caruthers, J. J. Foy, K.C., M.L.A. The Oshawa branch is under the charge of Mr. P. J. Jones, a gentleman who has spent the whole of his business life in banking, having entered the service of the Bank at the Oshawa Branch in 1902 as junior clerk. He is a son of the late C.

A. Jones, for many years Town Solicitor for Oshawa. He was born and educated in Oshawa and has become one of our best known banking men.

The progress of this, one of the foremost financial institutions of Canada, is reflected in the comparative statement published below and showing the tremendous increase since 1875.

	1875.	1910.
Paid Up Capital	\$ 970,250	\$ 4,000,000
Reserve Fund	225,000	5,000,000
Number of Branches	8	80
Net Profits	138,310	659,300
Total Deposits	1,747,497	49,362,784
Total Assets	3,653,007	62,677,820
Liquid Assets	883,721	22,041,300

With branches extending from Montreal to Victoria, in every important centre, this bank is fully equipped to minister to the needs of the banking community of Oshawa and surrounding country. The Dominion Bank has always been one of the financial bulwarks of Oshawa, and has always contributed its full share to the prosperity and progress of the town and her industries, placing its resources at the service of those worthy of credit. This policy has borne fruit in the increasing popularity of the local branches as regards deposits, the most patent evidence of the people's confidence.

MAYOR W. E. N. SINCLAIR.
Barrister.

The fact that Mayor William E. N. Sinclair was Reeve of Oshawa during 1909, and that in 1910 and 1911 was elected Mayor by acclamation, shows clearly the high esteem in which he is held by his fellow citizens.

Mayor Sinclair was born in Whitby township on June 28th, 1873, and received his education in S. S. No. 2, Whitby Township, Whitby Collegiate Institute, Toronto University, and Osgoode Hall Law School, Toronto. In 1896 he took the degree of B.A. at Toronto University, and in 1898 secured the L.L.B. In 1899 he graduated from Law School and was admitted to



Drug Store of W. G. Lauchland.

practice. He immediately opened his offices in Oshawa and is located over the Royal Bank, at the corner of King and Simcoe Streets.

Mr. Sinclair has always taken a live interest in public matters in Oshawa, and particularly in those pertaining to the health and comfort of the citizens. He was a member of the Board of Park Management from the time of its inception until 1909, when he was elected Reeve, and his public service has always been marked by his absolute integrity, sound business sense and fairness to all.

In fraternal circles there are few men better known than Mayor Sinclair. He is a member of the Masonic Order, being a Knight Templar and a Shriner, of the A. O. U. W. and of the Royal Arcanum, at present being D.D. Grand Regent in Ontario District for that order, and D.D.G.M. District No. 12, in the Masonic Order. He is also a non resident member of the Ontario Club, Toronto, and he holds the important post of Manager of the Oshawa Fair.

W. C. LAUCHLAND.
Druggist.

One of the most popular, and one of the oldest, drug stores in Oshawa is that conducted by W. G. Lauchland at 10 Simcoe St. S. This business was originally established many years ago, and was purchased by the present proprietor in 1904. The store is large and well arranged, being about 25x50 feet in dimensions, and well furnished and equipped for the proper handling and display of the fine stock carried. This comprises practically every known drug, the popular patent medicines and toilet preparations, rubber goods, brushes, and druggists' sundries.

Mr. Lauchland makes a specialty of "Violetta Cream" for the face, one of the most delightful lotions ever prepared. It cools the skin, beautifies the complexion and makes the skin soft and white. This is a special preparation put up by Mr. Lauchland, and it has a very large sale throughout this district, and also by mail to outside points.

Mr. Lauchland was born in Oshawa, his father Mr. William Lauchland, being one of this town's oldest and most highly esteemed residents.

F. E. HALLETT.

Stationery and Fancy Goods.

One of the most popular stores in Oshawa is that of F. E. Hallett, located at 10 King Street West. This business was established in 1909, and is already one of the leading stationery and fancy goods stores in this section of Ontario. The shelves and counters are filled with the latest popular fiction, novels, gift books, magazines, etc. His line of fine stationery and general fancy goods would be hard to beat, and he also carries a complete line of picture post cards and of office and school supplies. In cameras and photographers' supplies a complete stock is always carried, and developing and finishing for amateurs is done promptly and at low prices.

Mr. Hallett also does a large business in underwriting life and fire insurance. He is Oshawa agent for the Canada Life Insurance Company, and has a goodly number of policies in and around Oshawa for this highly reputable and desirable Company. He also represents several of the strongest fire insurance companies, and this branch of his business is becoming a most important one.

Mr. Hallett was born in the township of East Whitby and has always lived in the vicinity of Oshawa. He was in the hardware business for eight years before establishing his present store, and he is one of Oshawa's representative business men and a loyal supporter of the town.

W. J. WATSON.

"The Oshawa Vindicator."

Mr. W. J. Watson is publisher of the "Vindicator," the Conservative paper of Oshawa. This paper was originally established by McMillan & Luke, away back in 1854, and, as the years have rolled by, the plant and equipment has been added to and improved. Mr. Watson now has a Two Revolution Campbell press, two Gordon presses, Mentges folder, monoline type-setting machine, cutter, stitcher, and a large assortment of type of all sizes and classes.

Mr. Watson is an old hand at the publishing business, and is well fitted for the work. He is a graduate of the Tassie Grammar School of



Store of F. E. Hallett.

Herald and editor of Meaford Mirror, St. Mary's Journal, Stratford Herald, Barrie Advance, Milton Sun, Streetsville Review, Dundas Star, managing editor Central Press Agency of Toronto, and then editor of the Oshawa Vindicator.

DREW AND SON.

Coal and Wood.

One of the foremost business enterprises of Oshawa is the large coal and wood yard belonging to Drew and Son, and conveniently situated on King street west. Mr. D. Drew, the senior member of the firm, came to Oshawa from England in 1857, and is one of the oldest business men of town. For many years he took contracts for teaming, and in 1894 formed the present firm with his son, A. J. G. Drew, who was born in Oshawa and is well known to almost everyone in and around town.

of the manufacturers and business houses, as well as residences, with their fuel. An absolute guarantee of good fuel and full weight goes with every load and the small customer is given as careful attention as the large.

The Messrs. Drew are well known in business circles. They are both active members of the Masonic Order, Mr. D. Drew being one of



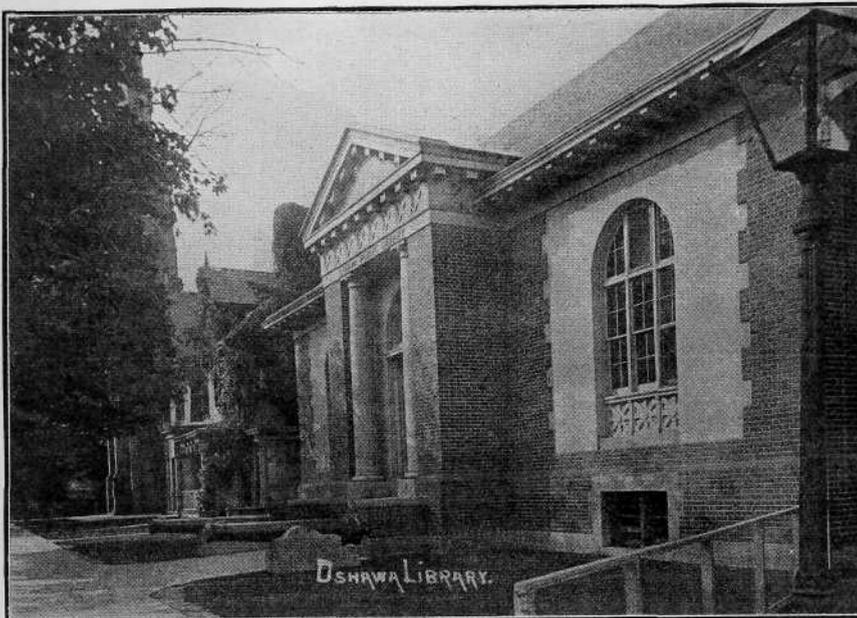
A. J. G. Drew.

the oldest members in town. They are keen believers in Oshawa's future growth and supporters of her industries and her institutions.

D. W. ROGERS.

Groceries and Provisions.

Three years ago D. W. Rogers bought the grocery and provision business established in 1900 at 22 Simcoe Street North. He is an experienced man in the business and has, since taking over the store, made material increases in the business done. He has an attractive store and carries a good stock of groceries, canned goods, fruits and vegetables, and also has eggs, butter and chickens for sale. By adopting up-to-date methods in the management of the store, by making prompt deliveries of orders, and by careful attention to 'phone orders, he is steadily building up a highly satisfactory trade among the careful housewives of Oshawa and vicinity.



OSHAWA LIBRARY.

Galt, took special courses in Toronto University, is a special non-Graduate of South Dakota Agricultural College, holds a certificate from the Kingston Military school, and was formerly paymaster of the 31st Batt. He learned the printing trade in the office of the Guelph Advertiser-Mercury, was city editor of the Guelph

The firm has large yards and sheds, covering a space 70x270 feet in dimensions, and connected with the railway by private switches and sidings. They deal in the celebrated Scranton coal and in hard and soft wood, soft and smithing coal, etc. A most satisfactory trade is controlled, this firm supplying many

BISHOP BETHUNE COLLEGE.

One of the most delightful and healthy spots in Oshawa is that occupied by the large three story brick building of the Bishop Bethune College. This school for girls was established by the Sisters of St. John the Divine in 1893, and is under their direct management. The building is set in the midst of large, well-kept grounds, and is admirably suited for the purposes of a girls' school, having spacious chapel,



Bishop Bethune College.

large dining room, music room and library. The sleeping rooms are large and airy, while the ventilation throughout is perfect.

The Sisters of St. John the Divine are assisted by a strong staff of resident teachers, University graduates, and the curriculum embraces all the modern studies. The Sisters aim is a training to develop body, soul and spirit, and to make girls useful and happy members of society, as well as intelligent and loyal churchwomen. Girls of all ages are received, from young children up to those preparing for matriculation. In addition to the ordinary studies pupils are instructed in music, art, languages, physical culture, plain sewing and mending, specialists being engaged for each of these studies.

Bishop Bethune College numbers among its graduates some of Canada's finest and most cultured women, and the pupils comprise girls from all parts of Canada, United States, and from various parts of the world. A neat prospectus has been prepared, giving full particulars of the school, terms, rates, etc., and copies will be mailed to anyone interested by addressing The Sister in Charge, Bishop Bethune College, Oshawa.

R. DILLON & SON.**Hardware Manufacturing and Implements.**

A manufacturing industry of Oshawa which does much to advertise this town to outsiders is that of R. Dillon & Son. This firm manufactures litter and feed carriers, hay carriers, hay forks, etc., and several hardware specialties. A large trade is done with farmers and implement dealers in all parts of the country, the goods turned out from this factory having an excellent reputation wherever they have been introduced. In the Hardware Specialty department the business is rapidly increasing among

the best wholesale and retail hardware dealers of Canada. The business is growing to such an extent that extensive additions to the factory are now in course of erection and the firm will be better equipped than ever for increasing the volume of their output.

The firm is composed of Major R. Dillon, and his son R. B. Dillon, both of whom are numbered among the leading residents of Oshawa.

Major Dillon has always occupied a prominent position in public affairs, being an influential member of the Conservative party and having held several public posts. He is a member of the School Board and of the Waterworks Commission. He is one of the crack rifle shots of Canada and has been a successful competitor in the famous Bisley Rifle Matches. Mr. R. B. Dillon is one of the younger men of town, and is held in high esteem in financial, commercial and social circles.

H. GAY & SONS.**Builders and Contractors.**

In any growing town the builder and contractor and the dealer in lumber and builders' supplies is a very necessary man. One of the leading firms in Oshawa in this line is that of H. Gay & Sons, who have a large planing mill and lumber yard on Athol St., and whose building operations are carried on in all parts of the town and the surrounding country. The mill is a metal covered building, 100x60 feet in dimensions, and is equipped with modern machinery for handling all kinds of wood-working. The lumber yard covers an acre of ground and is stocked with all kinds of rough and dressed lumber, shingles, laths, moulding, flooring and general contractor's materials.

The firm's reputation as builders is of the best and they have handled a number of very important contracts throughout this section of the country. They built the Whitby post office, two schools in Lindsay, large addition to McLaughlin's factory, and are at present building a large factory in Bowmanville and a school in Toronto.

The firm is composed of Henry Gay and his four sons, B. J., A. J., Milton and Russell Gay. The senior member was born in England and came to Canada when a boy, living in Cour-

tice and Oshawa ever since that time. His sons were all born in Courtice. The firm purchased the old established business of John Stacey about two years ago, and the large business which they do in their lumber yard, together with the contracts which they have so successfully carried out, are the best evidence as to the reputation they have throughout town. This industry gives employment to about thirty men and is steadily growing in size and importance.

THE OSHAWA RAILWAY COMPANY.

One of the greatest assistants to the growth and prosperity of Oshawa is The Oshawa Railway Company, who operate passenger, express and freight service to every part of town, to Oshawa Junction and to Oshawa-on-the-Lake.

The Oshawa Railway Company was incorporated in 1889, but did not begin operation until 1895. Ever since that time a continuous and convenient service has been given. Cars meet every train and deliver passengers directly to every hotel. All express and baggage is brought up town by special cars, and incoming and outgoing freight is brought to and from the Grand Trunk Railway and the various factories, coal yards, etc., by means of freight trolleys. Manufacturers are supplied with switches and sidings so that the freight cars may be brought right to the factory, thus making the matter of receiving raw material and coal, and the shipping of the finished product, a simple and expeditious matter.

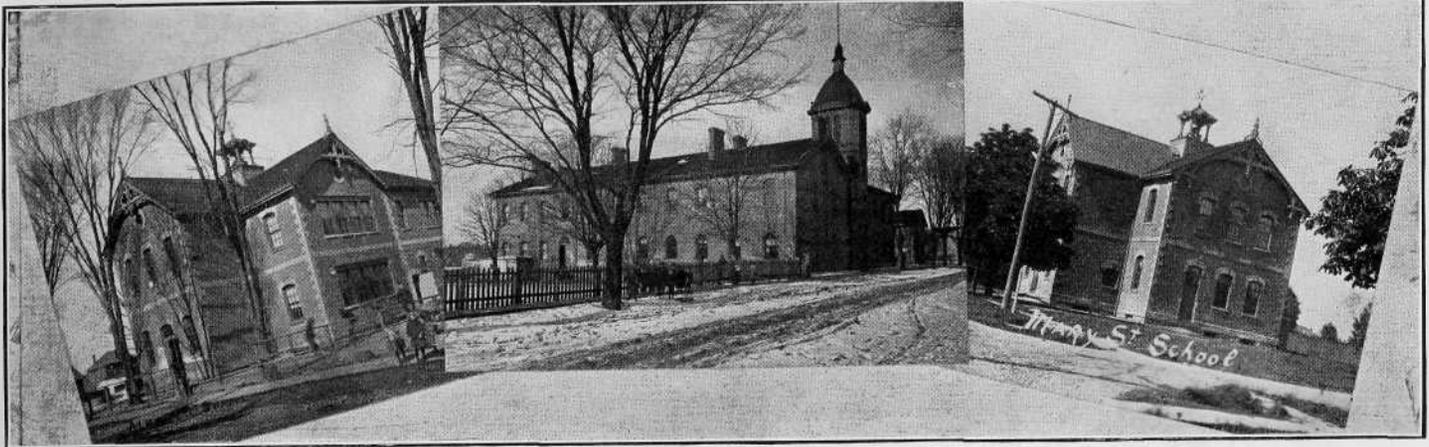
A regular passenger service is run to Oshawa-on-the-Lake to the South, and to the town limits and the Fair Grounds on the North, the fare being five cents. The service is an excellent one, conductors and motormen are courteous and obliging, and the feeling between Company and employees has never been marked by any unpleasantness.

The General Manager of The Oshawa Railway Company is Mr. E. W. Rathbun of Deseronto, while the management of affairs in Oshawa is in the hands of Mr. D. A. Valleau, Superintendent. Mr. Valleau has had a long training in railway work, having been engaged in survey work in 1886, railway construction



D. A. Valleau.

1889 and 1890, despatcher and assistant superintendent 1890-1908, and Superintendent at Oshawa since 1908 to the present. He has the faculty of keeping everything running smoothly and is always ready to oblige the manufacturers, business men, and general public in any way possible. He is an indefatigable worker and a splendid organizer and manager.



Albert Street School.

Centre Street School.

Mary Street School.

J. E. BEATON.
Groceries and China.

A thoroughly reliable and representative grocery business in Oshawa is that belonging to J. E. Beaton, whose large and well appointed store is situated on Simcoe Street S. This business was established in 1888 by the present proprietor, who has built it up to such an extent that he now occupies two large stores with storerooms in the rear. He has total floor space of 50x100 feet as well as good yard room for the receiving and despatching of goods. The store is fitted throughout for the proper display and sale of the immense stock carried. This stock comprises staple and fancy groceries of every description, table delicacies, teas and coffees, together with garden and field seeds in their season. Mr. Beaton also conducts a large and well-stocked crockery, glassware and china department, where the householder is at all times able to secure the newest designs and patterns in these goods at the most reasonable prices. The store is connected by 'phone, and Mr. Beaton's delivery wagons deliver goods to all parts of the town.

Mr. Beaton is one of the best known business men of Oshawa, and fraternally is very active, being a prominent member of the Masons, Oddfellows and Sons of Scotland.

C. M. ANDERSON.
Clothing and Men's Furnishings.

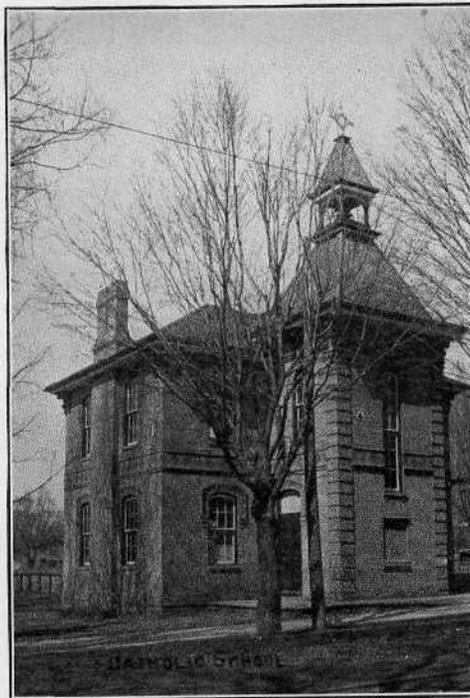
Although established only about two years ago the clothing and men's furnishing business belonging to C. M. Anderson, at the corner of Simcoe and Bond streets, has already grown to such proportions that it is considered one of the leaders in Oshawa. This store is conveniently situated and is filled with just what men—and particularly the young men—want. A complete line of ready-to-wear clothing for men and boys is carried in stock, particular attention being paid to "20th Century Clothing," one of the best and most popular brands on the market. These clothes are equal to any made-to-order garments in quality of material, workmanship and finish, and the sale of them is steadily growing. The well known "Carhardt Overalls" are also handled by this house exclusively.

In the furnishings department can be found a full range of men's hats, caps, collars, shirts, ties and all the accessories to a gentleman's wardrobe. In this department a specialty is made of "Buckley Hats," for which Mr. Anderson holds the Oshawa agency.

Mr. Anderson was born near Oshawa, and has lived in this town for the last twenty-five years. He is a popular man in all circles and particularly among the younger men, many of whom depend upon his store for all their needs.

MRS. W. H. WILLIAMS.
Fancy Goods and Children's Wear.

Among the stores of Oshawa which pay special attention to the wants of ladies and children is that of Mrs. W. H. Williams, located on Simcoe St. N. The business was established about five years ago, and Mrs. Williams has succeeded in building up a nice and lucrative business among the ladies in town. A general stock of fancy goods, art goods, ladies small wares, and children's wear is carried, and the newest and latest ideas and styles are to be found here. Mrs. Williams is a well known lady in Oshawa, having been born here. She attended schools here up to the age of 16, and afterwards learned dressmaking. Since embarking in the fancy goods line she has paid very strict attention to every detail of the business, and now has an assured and enviable trade.



St. Gregory's (Separate) School.

WM. MERRITT.
Coal and Wood.

An enterprising business man of Oshawa, and one who has recently taken control of a large business, is Wm. Merritt, dealer in coal and wood. He makes a specialty of handling the best grades in these necessities, and his yards on King St. W. are well known to practically

everyone in and around Oshawa. This business was founded some forty years ago by the firm of Biscoe and Marshall, and has changed hands several times since. Mr. Merritt took possession during the present year, having purchased the yards, sheds and business. The coal sheds are very large, having a capacity of 35,000 tons, and the yards where the wood is stored are exceedingly commodious and are connected by private switches and sidings so that freight cars can be run right in. Mr. Merritt guarantees that every customer will receive prompt attention, first-class fuel, full weight and reasonable prices. The office is connected by 'phone and orders are taken in this way for hard and soft coal, charcoal, hard and soft wood, cut and split to desired sizes, to be delivered to any address in town.

Mr. Merritt is a well known citizen of Oshawa, having been foreman of the wheel department in McLaughlin's factory before buying his present business.

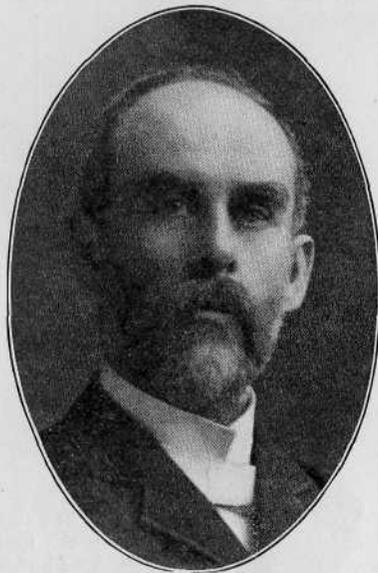
H. KING.
Boots and Shoes, Trunks, Etc.

A leading boot and shoe store of Oshawa, and one of the oldest businesses in town under the same continuous management, is that of Mr. H. King, located at 9 Simcoe St. Henry King established this store in the village of Oshawa in 1877 and is now the only man in the shoe business in Oshawa who was in business at that time. His continued success is due to his personal familiarity with every phase of the trade. He is an excellent buyer and handles a first-class quality of goods throughout. Boots and shoes in great variety, for men, women and children can be had here, and Mr. King also has a very important department devoted to the sale of trunks, suit cases, travelling bags, etc. In this department a very extensive line is carried and, as buying is done in large quantities for cash, the best prices are given. The store is of ample dimensions and is stocked from floor to ceiling.

THOMAS RICHMOND.
Cleaning and Pressing.

About four years ago Thomas Richmond came to Oshawa from England, and established an up-to-date cleaning, pressing, dyeing and repairing emporium. He had been engaged in the same line of business for 27 years in England and is an expert. Since coming to Oshawa he has built up a large business among the particular people of the town, and he keeps the wardrobes of many of the best dressers in Oshawa in good condition.

An important branch of this business is the dyeing of clothes for men, women and children and this establishment, located at 6 Athol St. is well known to practically every one in town.



L. K. Murton, B.A.

L. K. MURTON, B.A.
Barrister-at-Law.

There is probably no man better known in this section of Ontario than Luther Kendall Murton, B.A., Barrister-at-Law and Police Magistrate of Oshawa. Mr. Murton is a life-long resident of Oshawa. He was born in this town in 1851, his father being Mr. James Murton, one of Oshawa's earliest settlers. He was educated in Oshawa High School, Whitby Collegiate Institute, University of Bethany College of West Virginia, and Osgoode Hall Law School of Toronto. He graduated in West Virginia when twenty years of age, and, after studying at Osgoode Hall, was admitted to practice as Solicitor in 1877. He was called to the Bar in 1894. In 1877 he opened his law offices in Oshawa and immediately took a prominent place both in legal matters and in town affairs. For a number of years he was Reeve of Oshawa and one of its representatives in the Ontario County Council. For many years he has served Oshawa as a member of the Board of Education, and of the Public Library Board, and he has done more than his share of work in the betterment of local conditions.

In 1896 Mr. Murton was appointed Police Magistrate of Oshawa, a trying position which he has ably filled ever since that time. In 1878 he married Miss Kate Cowan of Quebec City, and they have three children: T. G. Murton of Peterboro and H. K. Murton of Golden City, and Miss Gladys Murton, who lives at the handsome family home on King Street East.

Fraternal circles know Mr. Murton intimately. He is a member of the A.F. & A.M., I.O.O.F., I.O.F., C.O.H.C. and C.O.W.W., and is also a strong and liberal supporter of Oshawa's social and charitable institutions.

RICHARDS & MORRIS.
Contractors and Builders.

About two years ago, Mr. John M. Richards established himself as a builder and contractor, taking contracts for the erection of houses, stores and factories and for repair work on buildings of all classes, and this spring Norman Morris entered partnership with him. Owing to his years of experience in similar lines of industry and to his thorough training in the building trade, Mr. Richards was soon able to secure business, and he has been kept busy ever since. He was born near Oshawa and was employed in the McLaughlin factory for some years before entering the contracting. The contracts he has handled and the buildings he has erected during the past two years stamp him as a man to be depended upon to do good



work, use good materials and be prompt in whatever he undertakes. The firm's office is in Mr. Richards' residence at 226 Athol Street East, and they are always ready to submit tenders and guarantee satisfaction on every job which they undertake.

M. Norman Morris is an experienced man in this line. He has spent his entire life in and about Oshawa and is widely known throughout the town.

W. H. THOMAS & SON.
Real Estate and Insurance.

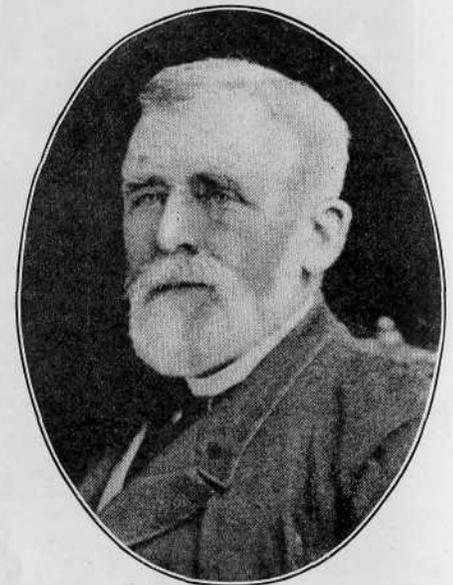
Among the insurance and real estate agencies of Oshawa none bears a better reputation than that of W. H. Thomas & Son, whose offices on Simcoe St. are well appointed and fitted for the carrying on of the business. This firm, formerly, had for years been large coal dealers. They are well posted on values of real estate, both in town and throughout the county, and many of the most important deals of this district have been put through by W. H. Thomas & Son. This firm represents some of the most solid fire insurance companies doing business in Canada, The Guardian, The Waterloo Mutual and the Hartford Fire, and the Royal Fire and Life Insurance Cos.

Mr. Thomas was born near Oshawa, and has practically grown up with the town. He knows the whole district and is known and highly esteemed everywhere. He has served the town as member of the Council and for about twenty years as member of the School Board. He is one of the oldest members of the Masonic Order in town, and is a general favorite. Mr. C. E. Thomas has been a member of the firm for about fifteen years. He was born in Oshawa, and has spent his whole life here, and is well known in all circles.

D. J. DOIG.
Billiard and Pool Parlor.

Among the players of billiards and pool D. J. Doig is a well known man. He conducts, on Bond St., one of the most complete billiard and pool parlors in the Province. The room is large and well ventilated and contains ten of the latest model tables, together with modern and up-to-date furniture and fittings. The parlors receive the returns of all baseball and hockey games.

Mr. Doig, who established this business in Oshawa about five years ago, has billiard parlors in Belleville, Uxbridge, Stouffville and Oshawa, and in each one many of the leading citizens gather to play or watch the play. His rooms are first class in every respect and cater to the best people. The cues, balls, etc., are as good as can be got and the attendance is at all times prompt and courteous. He, himself, is a genial and popular man and is counted a "thoroughly good fellow" by all who know him.



J. Schofield.

THE SCHOFIELD WOOLLEN CO., LTD.

The manufacturing industries of Oshawa are very varied and several of them have the reputation of turning out the best goods in their line in Canada. One of the leaders, both in quality and quantity of output, is The Schofield Woollen Co., Limited, manufacturers of "St. George Brand" and "Woolnap Brand" of underwear for men. This business was established in 1892 by Mr. J. Schofield and in 1896 The Schofield Woollen Co., Limited, was organized with a capital stock of \$40,000, to continue and enlarge the plant and output. Mr. J. Schofield is the President of the Company, and Mr. Charles E. Schofield is Secretary-Treasurer. The plant now consists of two large brick factories completely equipped with modern machinery throughout, and employing a staff of one hundred female and fifty male employees.

"St. George" and "Woolnap" underwear for men are two brands which have built up a splendid reputation throughout all parts of Canada. They are particularly adapted to our Canadian climate, being composed entirely of pure wool, without a vestige of cotton or other substitute, and are ideal for retaining the natural heat of the body and excluding all cold and dampness. These goods are sold by the first class trade everywhere, wholesale houses from coast to coast carrying full lines in stock.

The factories of the Schofield Woollen Co., Limited, are built in modern style with good light and ventilation and perfect sanitation, and every possible thing is done for the comfort and health of the employees and for the easy and economical handling of the goods from raw material to finished garments.

Mr. J. Schofield, the president and organizer of the Company, has spent the whole of his business life in the knitting industry. He was born in Lancashire, England, where he worked in the factories until he moved to Canada in 1860. He first started his Canadian business in Hespeler, moving from there to Paris in 1887. In 1892 he was burned out, and moved to Oshawa, where his absolute knowledge of every branch of the business has enabled him to build up one of Oshawa's most creditable industries. Both he and his son, Charles E. Schofield, are business men of the highest stamp. They are experienced men, good employers and capable managers and are loyal citizens of Oshawa, their adopted town.



F. L. Fowke.

F. L. FOWKE, M. P.

A man who has done a great deal to assist in the building up and development of Oshawa and the surrounding district is Mr. F. L. Fowke, general merchant and grain buyer, a member of the last Dominion House of Commons.

Mr. Fowke was born in the township of East Whitby, out of which Oshawa was carved, and has spent the whole of his life in the municipality. He began his business career as a young man, and for over a quarter of a century has borne an unsullied reputation for honesty, integrity, intelligence and progressiveness. He owns one of Oshawa's leading stores on King Street West, and his grain buying business extends throughout this entire district.

Mr. Fowke has always done more than his share of public work, having for years given much of his time and attention to matters of public interest. He has been a member of the Town and County Councils, and for eight years was Mayor of Oshawa. In 1908 he was elected to represent this riding in the Dominion House of Commons and his work at Ottawa has been such as to make him one of the strong men in the counsels of the Liberal party. He has shown, at all times, a lively interest in the wants and wishes of his constituents and an ability to properly consider the needs of the whole country.

In the 1908 election Mr. Fowke had the support of many of the Conservative party as well as the undivided support of the Liberals, and he has, since then, fully justified the large majority given him at the polls, and which was the largest majority ever given a candidate for the Commons since Confederation. The accompanying picture of Mr. Fowke shows him as he is:—A man to be trusted to do his best for the people, to be honest and fearless in his actions.

T. B. MITCHELL.

Druggist.

One of the most reliable pharmacies in Oshawa is that of T. B. Mitchell, at 11 Simcoe St. N., one of the land marks of Oshawa, and one of

the oldest buildings on the main streets. It is stocked with a complete line of pure drugs and chemicals, proprietary medicines, perfumes, toilet articles and druggists' sundries. A specialty is made of several of Mr. Mitchell's own preparations, both toilet and medicinal.

A special feature is the prescription department, where doctors' prescriptions are carefully and accurately compounded of the purest drugs.

This business was originally established away back in 1870 by Johnson Brothers, and has been owned by Mr. Mitchell since 1897. He is a graduate of the Ontario College of Pharmacy, having taken the degree of Bachelor of Pharmacy at Toronto University. He gained experience in the business in some of the leading drug stores of London, Toronto and Montreal and then settled in Oshawa. He is well known in all circles and is recognized as one of Oshawa's leading business men.

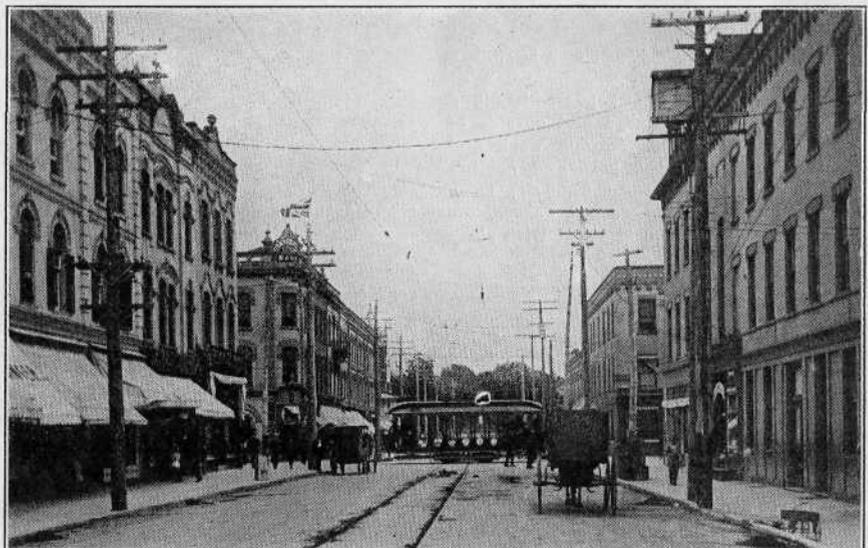
CHIEF CONSTABLE A. F. HIND.

The Chief Constable of the town of Oshawa, Alfred F. Hind, is an Englishman by birth. He received his early education in St. John's School in Oxford, residing in that city until 19 years of age. He then joined the British Civil Service, being first attached to the Engineers' Department in the Portsmouth dockyard. He was a member of the Hampshire Royal Engineers (volunteers) and while there won a scholarship. He attended military college, receiving a certificate as a first-class military engineer, and also a grant from the Government for proficiency. He afterwards joined the noted Metropolitan police of London, the largest police force in the world, and while there was



Chief A. F. Hind.

attached to the Admiralty and the Royal Mail Service, sailing occasionally to Australia. In 1907 he decided to join the R. N. W. M. P. and came to Canada. He was told that Oshawa was in need of a Chief, so made application and was accepted. He has had several good appointments offered him since that time but decided to remain in Oshawa. The establishment of the Children's Shelter in 1908 was due, to a great extent, to Chief Hind's efforts, he being executive officer of this Shelter. He was also one of the prime movers in the Y. M. C. A. movement and has at all times been active in matters pertaining to public good and welfare.



"The Four Corners," King and Simcoe Sts.

THE ROYAL BANK OF CANADA.**R. C. Baird, Manager.**

Three years ago The Royal Bank of Canada, one of the old and most solid banks in Canada, established a branch office in Oshawa, on the south-east corner of King and Simcoe Streets. A general banking business is done along safe and approved lines, deposits are accepted, loans made on notes, notes and drafts discounted, etc. Special attention is paid to the Savings Department, where deposits of one dollar and upwards are received and interest allowed at current rates.

The Royal Bank of Canada was incorporated by special act of Parliament in 1869, and is now numbered amongst the strongest financial institutions in the Dominion. According to their last annual statement, issued June 30th, 1911, they have a paid-up capital of \$6,200,000.00 and a reserve fund of \$7,000,000.00. They have deposits of \$82,407,134.76 and their assets amount to the enormous sum of \$102,873,917.36. This practically guarantees the absolute security of this bank and their splendid record has done much to build up their business among the business men of Oshawa and the farmers of the country round about.

Ever since the opening of the Oshawa branch, three years ago, affairs here have been under the management of Mr. R. G. Baird, a gentleman who had been connected with the old Western Bank for twenty years or more. During

**R. G. Baird.**

the last six or seven years of this time he was in their head office in this town, and so was a well known financial man of Oshawa when he accepted his present important post. He is a popular man in business circles and outside of business hours is active in Masonic work and a prominent member of the golf and curling clubs. He is a shrewd, careful financial man, and is responsible, to a very great degree, for the large success this branch has met with since its establishment here.

**THOMAS MORRIS.
Town Clerk.**

Probably no man knows more of Oshawa, or is better known to the people of Oshawa, than our affable Town Clerk, Mr. Thomas Morris, who has been in public service continuously for thirty-three years.

Mr. Morris is a Welshman by birth, having been born in Danbeigh Co., Wales. He came to Canada in 1854 and engaged in farming for some years. In 1877 he became a resident of Oshawa. Three years later he was elected a member of the Town Council, serving in this

**Offices of The Royal Bank.**

position for six years. He was then appointed Town Assessor and Collector of Taxes, remaining in that position for twelve years. In 1898 Mr. Morris was appointed Town Clerk, and ever since that time he has filled this trying and important office with honored distinction, and to the complete satisfaction of the public. He was also appointed Town Treasurer in 1907, and he has done much during his long terms of office to advance him in the esteem and confidence of his fellow townsmen. He is thoroughly posted on everything pertaining to Oshawa, and is always ready to give desired information to enquirers and to do his share towards persuading new industries that this is the place for them to locate. His office is in the Town Hall and he can be found there at any time during business hours, and his residence on Simcoe street south is one of the most comfortable homes of Oshawa.

**W. H. WIGG.
Furniture.**

This business, located at 38-40 Simcoe Street North, is the oldest furniture house in Oshawa, having been established in 1868 by the late Walter Wigg, under the name of "New Dominion Furniture Warerooms." One year later the present proprietor came into partnership, the firm becoming W. Wigg & Son, and for many years this house has enjoyed a large share of the patronage of the people of Oshawa and neighboring townships. Since the demise of Mr. Wigg, Sr., Mr. W. H. Wigg has continued keeping the quality of the stock up to the high standard of merit upon which the house has always based its claim to public patronage.

There have been many changes in furniture manufacture since this store was opened, but as the present proprietor is a practical tradesman, being a cabinet maker by trade, and having worked at the bench at the manufacture of furniture, he knows what firms make the best goods, and should anything that he considers poor workmanship be shipped to his order, the goods are not stocked, but returned. Mr. Wigg's word on an article he is selling can be depended upon. He does not sell merely to make a sale, but desires to sell again to the same customers, and it speaks volumes for this business that his knowledge of furniture and honest dealing have made it possible for him, in many instances, to furnish the homes of families who have been his customers for more than one generation. The prices placed upon the goods are put there intelligently—not ar-

bitrarily, and are the lowest fair selling-price for each article. In this store there are two large floors filled with goods, affording a choice selection from which to make one's purchase, and intending purchasers are invited to look this stock through.

In addition to the selling of furniture, the custom and repair department of the business has always received special attention. In short, the conduct of this firm's business has given it just cause for the names "Furniture Headquarters" and "Home of Good Furniture," which appear upon its signs and printed matter.

Mr. Wigg is a native of Ontario County. He has spent all his life at the furniture business, having been employed in some of the best furniture factories in the Province, among them Oshawa, Hamilton, Bowmanville, Dundas, Preston and Brantford.

ED. BOUCKLEY.**Shoe Repairs and Supplies.**

An Englishman by birth, Ed. Bouckley came to Canada in 1909 and started business in Oshawa the following year as a shoe repairer. His shop is situated on King St. W., and as he is an expert workman, prompt in fulfilling his promises and completing his work, and courteous to all customers, he has built up a nice trade with the people of town.

Mr. Bouckley also runs a shoe-shine parlor and sells shoe supplies, such as laces, rubber heels, blacking and shoe polish, etc. His prices are always reasonable and customers may depend upon having shoes repaired at the time promised.

CAWKER AND CLEMENS.**Butchers.**

A business house which has worked up a splendid trade throughout Oshawa is the meat market of Cawker and Clemens, at 221-2 King St. E. The members of this firm are H. H. Cawker and F. J. Clemens, and they are both men who take the greatest pains to have their market in the best condition possible. It is fitted with good counters, scales, chopping blocks, ice chests, etc., and is stocked with the choicest fresh, salt and smoked meats. Both members of the firm are thoroughly familiar with every detail of the business and make a point of buying only the best. The service given the patrons is of a superior order, and customers are assured of satisfaction in every respect.



Park Views in Oshawa.

J. C. MCGILL.

Dry Goods, Clothing, Boots and Shoes.

Four years ago, J. C. McGill established a general dry goods, clothing, boot and shoe business in Oshawa, and, by adopting modern and progressive business methods, has done an increasing business every year. His store is located in the handsome three story brick building at 12 King St. E., and he has a floor space 30x70 feet in dimensions. Mr. McGill carries an immense stock and, as he is an extensive buyer of large bankrupt stocks, he always is in a position to offer his customers splendid bargains in all lines. This is one of the finest stores in Oshawa, and, being in such a central position, is an exceedingly popular place for the ladies to do their shopping.

Mr. McGill is one of our most representative business men, and has earned for himself an excellent reputation among the other business men of town. He is a liberal supporter of every movement looking to the progress and development of Oshawa and has a wide circle of friends and well wishers.

JOSEPH HORWICH.

Jewelry and Watch Repairing.

Among the newer business houses of Oshawa is the jewelry store and watch repairing establishment of Joseph Horwich, established this year at 23 Simcoe St. S. Mr. Horwich is an acquisition to the business circles of town, being a capable and expert watch maker and repairer. He was employed for about three years in the Toronto store of the T. Eaton Company in the watch repairing department, and there coming into contact with every conceivable make of timepiece. His repair department is equipped with the finest American lathes and the best tools procurable. The store is well stocked with watches and clocks of the best makes and latest designs, as well as jewelry, gold and silver goods of every description. His store is the acme of neatness and the entire stock is new and up-to-date in every particular.

Mr. Horwich intends, by strict attention to all the details of his business and by expert workmanship, to build up a good business and secure his share of the trade of Oshawa and the surrounding country and, judging from the start he has made, bids fair to make a great success of his enterprise.

TENNYSON PEREMAN.

Groceries and Provisions.

Well regulated and thoroughly up-to-date grocery and provision stores are most necessary in any community, and in Oshawa one of the leaders is that conducted by Tennyson Pereman at No. 4 King St. E. This business was established about forty years ago by the firm of Mackie and Company, and since its establishment has been a favorite shopping place for the careful housekeepers of the community.

Since Mr. Pereman purchased the business about three years ago, he has made many improvements in the store, stock and service, and now has one of the most attractive grocery establishments in Oshawa. He pays particular attention to the finer lines of groceries and provisions, canned goods, teas and coffees, and always carries in stock the choicest fruits and fresh vegetables that can be procured.

**HOTEL VENDOME.
(Late Central Hotel).**

One of the largest popular hotels of Oshawa is the "Vendome," which, until recently, was known as the "Central Hotel." This is a fine three story brick building on King Street West, in the busiest part of town. It is now owned and managed by John Collins, who has, since taking hold, done much to improve the house and service.

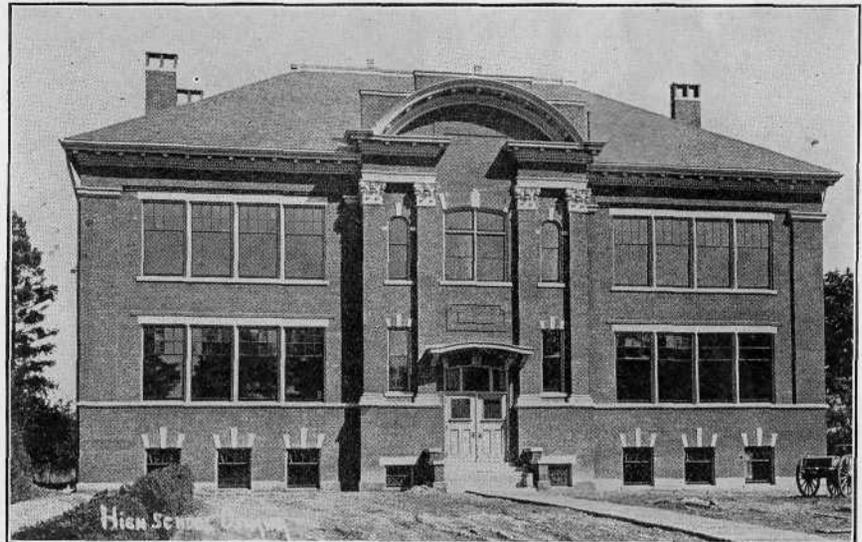
WILLIAM HALNAN.

Boots and Shoes.

A business man of Oshawa who has always taken an active part in the service of the public is William Halnan, boot and shoe dealer and repairer, whose store is on Simcoe St. N.

Mr. Halnan was born in Ireland in 1843 and came to Oshawa in 1868. For four years he served the town as high constable and for twenty years was Oshawa's Chief of Police, serving the town in a very efficient manner, and with general satisfaction to the public and with honor to himself. During the years 1895-1900 and 1905 he was a member of the Town Council.

Owing to his central location, good stock, low prices, and genial and courteous manner, he has commanded a good share of the trade since starting his store. He still takes an active part in matters of public interest, and is held in high esteem by the townspeople generally.



High School.

The "Vendome" has twenty-three large and airy guest rooms, a spacious dining-room, good sitting and writing rooms, and a bar which is complete with all the best wines, liquors and malted goods, cigars, cigarettes, etc. There are also good yards and stables in connection with the hotel. Rates are moderate and service throughout the house is good.

Mr. John Collins, the genial host, is an hotel man of long experience. He was born in Oxford County, but came to Oshawa from Toronto, where he kept the Genesee Hotel. He knows just how an hotel should be run and intends that the "Vendome" shall continue its large business and become even more popular as the years go by.

HOMER J. GOYNE.

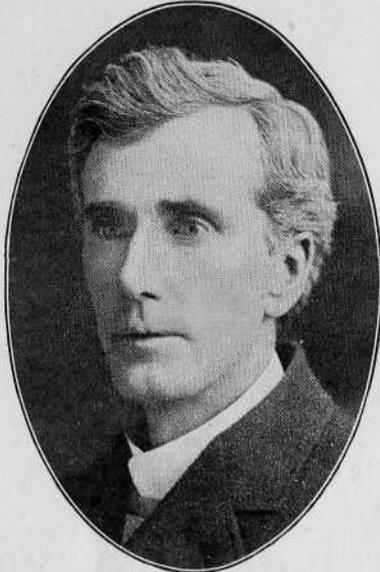
Barber and Tobacconist.

A barber shop and tobacco store, which has been doing a good class of business for a quarter of a century is that owned and conducted at 19 Simcoe St. S., by Homer J. Goyne, a man well known in town. He is an expert barber himself and employs expert help. His shop is always kept as neat as a new pin, and his towels, razors, etc., are always just right. He is doing a nice steady business, and is gradually increasing it.

The cigar and tobacco department is well stocked with the choice popular brands of domestic and imported cigars, cigarettes, tobaccos and smokers' sundries, and a large trade is done in this line.

OSHAWA CANNING COMPANY, LTD.
Canning and Preserving.

One of the manufacturing enterprises which make Oshawa known to the far away sections of Canada is the Oshawa Canning Company, Limited, who conduct a thoroughly modern canning and preserving factory on King St. W. This business was established by Mr. M. F. Smith in 1900, and three years later the Oshawa Can-



M. F. Smith.

ning Company, Limited, was incorporated, with a capital stock of \$100,000. They have a plant which is modern throughout. The buildings are of brick and metal, consisting of warehouse 80x40 feet in dimensions, process building 100x35 feet and warehouse 100x30 feet. They give employment to a staff of 150 hands, and have an annual output of 75,000 cases.

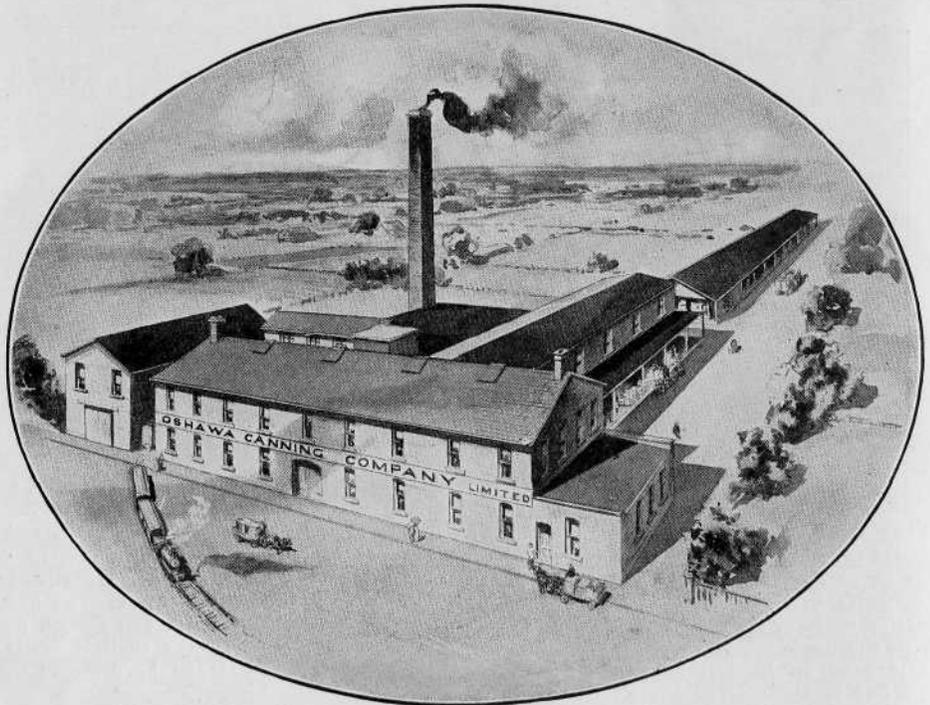
Oshawa is an ideal location for such a plant as this, being surrounded by growers of the fruits, vegetables, chickens and turkeys which are canned here. As one of the most particular points of the factory and surroundings is



E. S. Thomas.

cleanliness and perfect sanitation, and as the Company has adopted the very latest conveniences and appliances for handling the raw material and bringing it right up to the finished and packaged goods, the name "Oshawa" is a guarantee of purity, cleanliness, goodness and wholesomeness.

A great portion of the sale of "Oshawa" goods



Plant of The Oshawa Canning Co., Limited.

is through the Northwest Territories. The people through that section feel that when bringing in goods they should bring in the best, and so the "Oshawa" line is a popular one there, as well as at home where the grocers guarantee the goods of the Oshawa Canning Co. to be perfect in every respect.

The officers of the Company are as follows:— President, E. J. McDowell; Managing Director, M. F. Smith; Secretary-Treasurer, E. S. Thomas, and they are all business men of sterling worth and known integrity. Mr. Smith, who organized the business, and has been Managing Director ever since, has proven himself an able and wise manager, and under his guidance the business has shown large increases every year. This steady growth has meant steady increase in plant and a great deal of new machinery has been added this year. Such an industry as this, large output, large wage list, perfect sanitary conditions, reliable goods, wide distribution, is of great benefit to a town in every way, and Oshawa is proud of The Oshawa Canning Company, Limited, and of the success they have achieved.

"IRELAND'S."

Dry Goods and 5, 10 and 15c. Store.

A leading dry goods emporium of Oshawa, and one which is doing a highly satisfactory business, is that popularly known as "Ireland's." This store has entrances on the two main business streets of town, the main entrance to the dry goods section being from Simcoe St. S., and the 5, 10 and 15 cent department being at the entrance from King St. E. The store has a floor space of about 3,000 square feet, and it is splendidly stocked with a full line of staple and fancy dry goods, dress goods, linens and ladies' sundries, such as collars, belts, ties, gloves and hosiery.

Five assistants are required to look after the wishes of customers and the trade is steadily growing larger. The store is one of the oldest established in Oshawa, having been a dry goods store for many years before the present proprietor took hold.

Mr. E. L. Ireland, the sole proprietor and manager, is a Belleville man by birth and was, for twelve years before buying the business, a traveller. He has been particularly successful during the three years of his ownership and is an up-to-date business man.

LT.-COL. JOHN F. GRIERSON.
Barrister-At-Law.

Lieut.-Col. John Frederick Grierson, Barrister-at-Law and Commanding Officer of the 34th Regiment of Infantry, was born in Oshawa on September 23rd, 1860, his parents being Col. G. H. Grierson and Louisa, daughter of John B. Warren. He received his preliminary education in the schools of Oshawa and Whitby and then attended Toronto University. In 1882 he graduated from that institution, and in 1885 graduated from Osgoode Hall Law School, immediately establishing himself in practice in his home town. In public life, Col. Grierson occupies an important place. For six years he was a member of the Town Council, and his advice was of great benefit to the town at large. For thirteen years he has been a member of the Oshawa Public Library Board, and Treasurer of that body.

In military matters, Col. Grierson has always been intensely interested, having served in the Northwest Rebellion of 1885 as a private in the Q. O. R. of Toronto. He is now Commanding Officer of the 34th Regiment and is popular among officers and men. In fraternal circles he is interested in the Masonic Order, Oddfellows and Knights of Pythias.

H. A. ROSS.
Groceries, Provisions, Crockery.

Among the bright, clean and attractive stores of Oshawa one of the prominent ones is that belonging to H. A. Ross and conveniently situated on Simcoe Street. This is a very old established business, having been under several proprietors before Mr. Ross assumed control. He has, since taking possession, done much to modernize the store in every respect, and now has one of the most up-to-date grocery, provisions and crockery stores in town. He carries a very extensive stock, embracing all that is best in staple and fancy groceries and table delicacies, fruits, vegetables and provisions, and an extensive line of crockery and glassware.

Before coming to Oshawa Mr. Ross was a general merchant in Raglan and his years of experience there have been of great value to him in building up his present large business. He employs a staff of five assistants, and his store is a popular one among the housekeepers of Oshawa.

THE WILLIAMS PIANO CO., LIMITED.

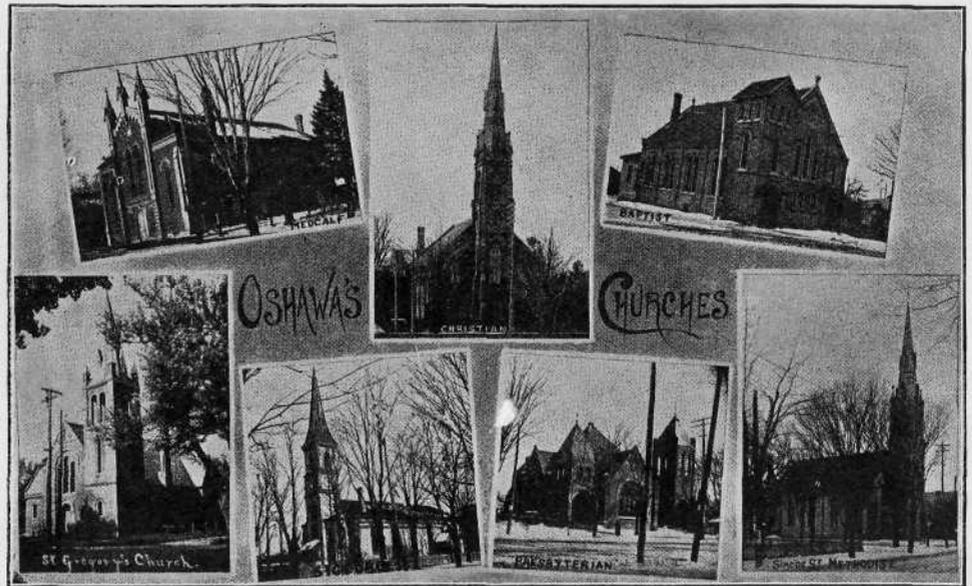
The history of the Williams Piano Company, Limited, goes away back to 1849, when Mr. Richard Williams began making pianos in Toronto. The business grew steadily year by year, and in 1890 it was moved to Oshawa, where immense factories were built, and the very latest machinery installed. During the twenty-one years which have elapsed since that time the Williams Piano has become better and better known, until to-day this factory is employing 250 skilled mechanics, and has an annual output of some 3,000 pianos and player pianos.

The factory covers a whole town block, and is solid brick, three stories in height. The main building is 386x50 feet in dimensions, while the two wings are 180x50 feet and 104x50 feet. This gives the Company a total floor space of over 100,000 square feet, besides several smaller buildings, large lumber yards, railway sidings, etc.

In 1902 the Company was re-organized, and the men put in control of the business were students of the highest art in piano construction, as well as practical piano makers. An entire revision was made in the whole instrument, in scale, acoustics, tone, touch, action and case design and the "New Scale Williams Piano" emerged as the embodiment of all that is beautiful in tone and design, and with unequalled lasting powers. Since 1902 the factory staff has been increased from 50 to 250 hands, while the added impetus given the sales by the improved instrument, and by the progressive business policy of the new officers, has increased the required output from two or three instruments per day to the present immense total of some three thousand per annum.

The sale of the "New Scale Williams" Piano and Player Piano covers Canada from coast to coast, while the export business to foreign countries is steadily growing. A large amount of business comes from west of Port Arthur, the people through the West figuring that when bringing an instrument from the East they had better bring the best possible.

The officers of the Company are:—President and Managing Director, Frederick Bull; Vice-President and Eastern Canada Manager, George E. Dies, Montreal; Western Manager, E. C. Scythes, Winnipeg; Secretary-Treasurer, F. W. Bull.

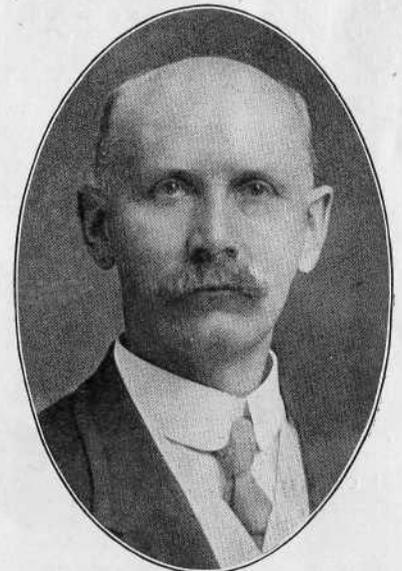


**J. SUTCLIFFE & SONS.
Dry Goods, Ladies Ready to Wear, Gents' Furnishings.**

One of the largest and oldest established retail businesses of Oshawa is that of J. Sutcliffe and Sons. Although, under the present name only about nine years the business was running many years before that. It was at the present Royal Bank corner until two years ago, when it was found necessary to secure larger quarters, so they moved to their present splendid store on King St. W. They have here floor space of about 30x100 feet in dimensions, and even this is not too large for the immense stock carried. This consists of dry goods, dress goods, silks and satins, linens and cottons, ladies' ready-to-wear garments and sundries, gents' furnishings and house furnishings, such as carpets, rugs, oil cloths, curtains, draperies, window blinds and fixtures, etc.

The head office of this firm is in Lindsay, the residence of Mr. F. W. Sutcliffe, the principal member of the firm. They have stores in Lindsay, Oshawa and Barrie, and buy in such quantities that they can buy on the best markets of the world and import goods direct.

When the firm decided, two years ago, to enlarge the business in Oshawa, the management of this store was placed in the hands of W. M. Lawrence, a gentleman who had then been with the firm in their head office for about five years. Since coming to Oshawa he has made for himself an important place in the commercial and social life of the town. He is a member of the Board of Health and last year of



W. M. Lawrence.

the Board of the Y. M. C. A., and one of the strongest workers in the Presbyterian church, he having been an elder and Sunday school superintendent in Collingwood, and engaged in Sunday school work in Lindsay.

**SAYWELL & SONS.
Harness Manufacturers.**

Established in Oshawa about five years ago, the firm of Saywell and Sons manufacture all kinds of light and heavy harness, including fancy driving harness, heavy work harness, etc. The materials used are the best that can be obtained on the large markets, and the work is absolutely guaranteed to be perfect in every case. Saywell and Sons occupy the upper flat of the large brick building on Simcoe St. North, in which they are situated, and they have their work-rooms well fitted with all the machines and appliances required for this work. Mr. Saywell is an Englishman by birth, and has been a resident of Canada since 1878.



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Photo by Campbell.



Capt. A. W. Mitchell.

**SALVATION ARMY.
A Strong Body in Oshawa.**

The local corps of the Salvation Army has grown in strength as Oshawa has become a larger and better manufacturing centre.

At the present time the Salvation Army of this town produces a corps of 105 soldiers, with a band of some 25 players, who are continually delighting the citizens of the town, both inside the beautiful Salvation Army citadel, which has recently been erected on Simcoe street south, and also during the open-air meetings held on the streets of Oshawa. The corps also possess a songster brigade of 22 members, who furnish excellent choral music.

The Salvation Army is doing a great deal for the betterment of the general public, and one of their strongest departments in Oshawa is the Sunday school, which has an average attendance of from 65 to 75 children, as well as the Bible Class for young men and young women. In connection with the Sunday school they have a young people's band, which has made itself quite popular.

The success of the Salvation Army in Oshawa is due to good hard work on the part of the Officers, who are as follows:—
Commanding Officers:

- Captain, A. W. Mitchell.
- Lieutenant, J. Edwards.

Local Officers:

- Sergeant, Major Coull
- Secretary, Crossman.
- Treasurer, Evely.
- Y. P. Sergeant-Major, Mrs. Coull.
- Y. P. Treasurer, Mrs. Truman.
- Bandmaster, F. Calvert.
- Deputy Bandmaster, L. Crawford.
- Band Secretary, W. Short.
- Band Sergeant, J. Baum
- Songster Leader, W. Gadd.

**BARROWCLOUGH & HARPER.
Meat Market.**

Many particular housekeepers of Oshawa go to the Meat Market of Barrowclough & Harper whenever they want a rich, juicy steak, a good roast or tasty chops, because they have learned to depend upon all the meats sold by this firm. Their market is conveniently situated on Simcoe St. N., is connected by phone, and has a good delivery service. This business is one of the oldest in town, having been established in 1870 by W. Wicks & Son.

Barrowclough and Harper have made a number of improvements, and have considerably increased the trade done since taking hold of the business. A full line of fresh, salt and



Salvation Army Citadel.

smoked meats is always in stock and the house-keeper is able to purchase just what she wants at low prices.

The members of the firm are John W. Barrowclough and Rex Harper. The former was born near Port Hope and came to Oshawa about eighteen years ago, being engaged in McLaughlin's Carriage Factory up to the time of starting the present business. The latter is a native of this county and was in the butcher business for a number of years in Port Perry before coming to Oshawa. After four or five years in the butcher business here the present firm was formed. They are active business men and are making a big success of their enterprise. They are both members of the Oddfellows and popular among all who know them.

**OSHAWA MARBLE AND GRANITE WORKS.
Albert Adams.**

Noteworthy amongst the industries of Oshawa is the Oshawa Marble and Granite Works, belonging to Albert Adams and established by him in 1891, at the corner of Simcoe and Richmond streets.

Mr. Adams has a neat shop and salesroom and his shop is fitted with modern tools, drills, etc., for cutting and engraving marble and granite. Many beautiful examples of his work



Lieut. J. Edwards.

**WALTER STACEY.
Painter and Decorator.**

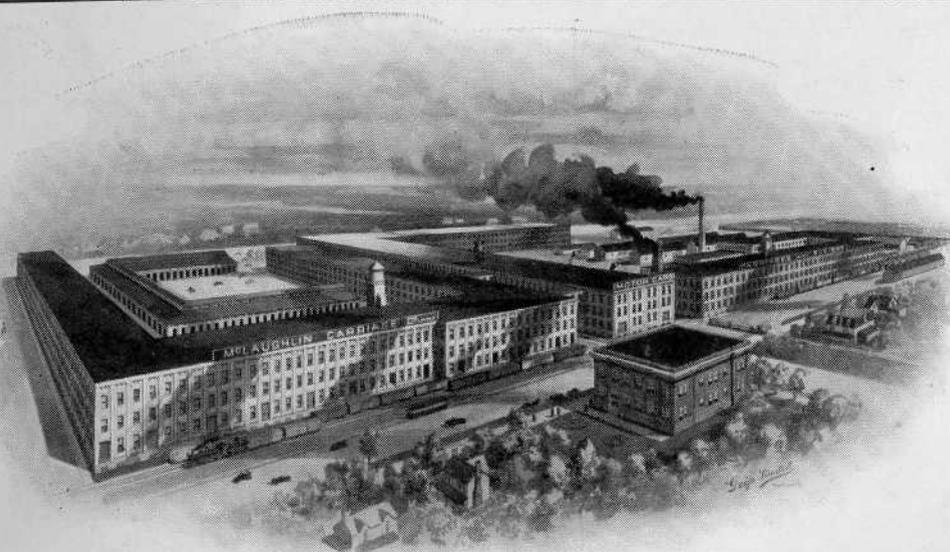
For the past six years, Walter Stacey has conducted in Oshawa a painting and decorating business, which has grown to such large proportions that he now requires a staff of from ten to twenty assistants to carry out the work entrusted to him. Mr. Stacey conducts his business from his residence, at 161 Athol Street, having a good sized and well equipped shop in the rear. He carries a large stock of artistic wall papers and room mouldings, together with a complete assortment of the best ready-mixed paints and general painters' supplies.

Mr. Stacey was born in Courtice and came to Oshawa in 1899. For four years and a half he was engaged in the decorating business in



may be seen in the cemeteries throughout the county. He makes a specialty of monuments, tombstones and all kinds of cemetery work, and does considerable business, too, in cutting stone for building purposes. He carries a varied stock of stone in the rough and of monuments of all classes, and his work has always given such satisfaction that he has continued without opposition in town. He is a first-class practical workman and very popular among his many friends

the United States, and established his own business in Oshawa in 1905. In addition to his work in all parts of this town he does considerable in Bowmanville, Toronto, and the villages all around Oshawa. Mr. Stacey is a member of the Masons and Oddfellows, and since coming to Oshawa, has taken an active interest in every matter of public interest. He is at present a member of the Town Council, and Chairman of the Manufacturers' Committee of that body.



Plant of The McLaughlin Carriage Co. Limited.

THE McLAUGHLIN CARRIAGE CO., LIMITED.

The McLaughlin Carriage Co., Limited, originally founded by Mr. R. McLaughlin, Sr., in the year 1869, and the rapid and unparalleled growth during the forty years of their existence is the wonder of this industrial age.

Their factory, situated in the north-east section of the flourishing town of Oshawa, is the largest of its kind under the British flag—and has a floor space of fourteen acres, which if contained in a building one story in height and fifty feet wide, would have a total length of two miles and a quarter. They employ from six to seven hundred men, most of whom are well-to-do, contented artisans who make their employer's interest their own.

One can hardly realize the extent of the carriage output of this immense factory. Think of it:—One carefully constructed, faithfully inspected, finished vehicle for every ten minutes of the working hours throughout the year.

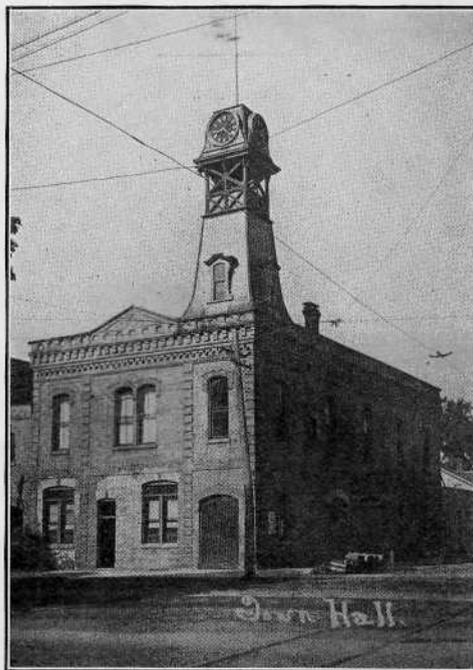
Some years ago, with rare foresight, they began the manufacture of high-class automobiles, and to-day for speed and safety, pleasure and power, combined with a strength and simplicity of construction that ensures a minimum of repair bill, the McLaughlin-Buick has no equal among the many motor cars that travel the highways of this Dominion. They manufacture everything in the line of motor cars, from the speedy four-cylinder runabout and the seven-passenger roomy and luxurious touring car to the useful commercial truck. Their models for 1912 are better than ever, but need to be seen to be fully appreciated. Great care is exercised in their make and equipment, and each car is thoroughly tested and re-tested before it leaves the factory.

The secret of the McLaughlin Carriage Company's success is contained in the short and terse epigrammatic sentence, which has been their motto since their advent into the commercial world, "ONE GRADE ONLY AND THAT THE BEST." Integrity is their watchword; their materials are the best that can be procured from the markets of the world, and their mechanics the highest skilled that money can hire.

The McLaughlin Carriage Company, Limited, have branch offices and show-rooms all over the Dominion—Toronto, Hamilton, Montreal, Winnipeg, Regina, Calgary, St. John, Vancouver, Peterboro, Lindsay. At all head centres of trade you will find extensive warerooms of the Company, and their goods are shipped across the Atlantic and the Pacific, to South Africa and Australia, and as civilization advances opening new markets, the McLaughlin vehicles follow in

its wake—for the public "won't be satisfied till they get them."

Mr. R. McLaughlin, Sr., the founder of the business, is President of the Company, and is probably the best informed man on vehicle matters in Canada to-day. He has done much for Oshawa, even apart from having been instrumental in building up her largest industry. He always interests himself in public matters, and for some years has been a member of the Water Commission. He is an active church worker and a great philanthropist, the institutions of Oshawa having benefited ex-



Oshawa Town Hall.

ceedingly from his generosity. Mr. George W. McLaughlin, Vice-President of the Company, is one of the soundest business men in Ontario, and is a tower of strength in any public movement undertaken by the business men of Oshawa. Mr. R. S. McLaughlin, Secretary-Treasurer of the Company, and President and General Manager of the Automobile Company, devotes most of his attention to the automobile department, knowing his machine thoroughly from start to finish. Mr. Oliver Hezzelwood, Accountant of the McLaughlin Company, is the active manager of the Toronto office.

GEORGE POTTER.
Photographer.

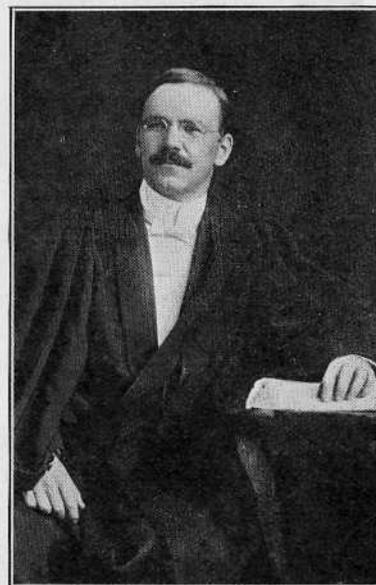
Among the masters of the photographic art in Oshawa, one of the well-known artists is Mr. George Potter, who has a large and well-equipped studio on King Street West. This studio was established seven years ago by the present proprietor and Mr. L. Stedham, and for the past three years has been conducted solely by Mr. Potter. It is kept thoroughly up-to-date in instruments, appliances, scenery and methods, and his work speaks well for his ability on all kinds of portraiture and commercial work. A number of engravings in this special number are from photos taken by Mr. Potter.

The studio, waiting and retiring rooms operating and dark rooms are all complete with the requirements of the "Art Preservative" and are artistically and comfortably furnished. A specialty is made of high-class portraiture and considerable business is also done in finishing for amateurs.

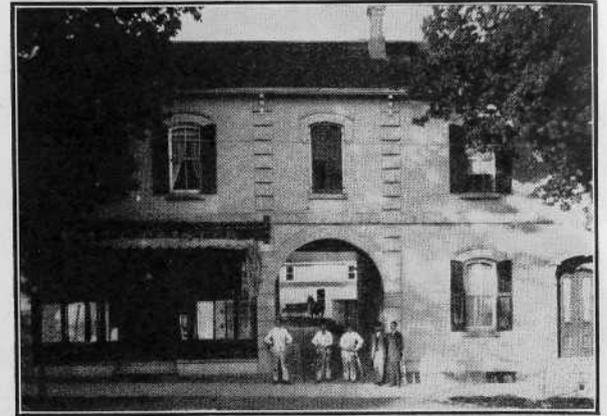
Mr. Potter has been a resident of Oshawa since 1899 and is well known to the citizens generally. He is active in fraternal matters, and takes an interest in all public affairs. He is a member of the Oddfellows, being Past Chief Patriarch of Ontario Encampment, and is also a member of the Woodmen of the World.

DONALD A. J. SWANSON.

Among the recent additions to professional circles of Oshawa is Donald Andrew Joseph Swanson, L.L.B. Mr. Swanson was born in Oshawa, his father being Mr. George Swanson. He attended the public and high schools of this town and then went to Trinity University and Osgoode Hall Law School, graduating with the degree L.L.B. in 1910. He was admitted to the practice of law in April, 1911, and immediately opened his offices at No. 2 King Street East, Oshawa, in June of this year. He has a large number of friends in professional and business circles, and is a popular man among the young men of town, taking an active part in athletics and politics. He takes an active part in matters of public interest, and has held prom-

**D. A. J. Swanson, L.L.B.**

inent positions in the Liberal party. In fraternal circles Mr. Swanson is a member of the Sons of Scotland, I.O.F., A.O.F., and A.O.U.W., and in his professional career he gives every indication of being one of Oshawa's successful members of the bar.



Store of F. Patte.

Factory of Oshawa Interior Fittings Co.

THE OSHAWA INTERIOR FITTINGS COMPANY
W. J. Trick, Proprietor.

The modern factory, bank or financial house must have an office properly fitted, and the modern store must have up-to-date show cases, wall cases, counters, etc. To supply the demand for high class work of this nature The Oshawa Interior Fittings Co. was established in 1908 by Mr. W. J. Trick. A large three-story brick factory building was utilized for this business, and the demand has grown so rapidly that this year the building has had to be more than doubled in size, being now a solid brick structure 50 by 200 feet in dimensions. The entire three floors are equipped with modern machinery and tools used in the making of bank and office fittings, and this is the largest concern of its kind in this section of Ontario, if not in the whole Province.

The Oshawa Interior Fittings Company has done work for a number of the banks, libraries, offices and public buildings in and around Oshawa, and has also carried out most suc-



W. J. Trick.

cessfully some very large contracts for fine work in Toronto and other places. A large trade is done also in pine and veneered doors, and many dealers and contractors are numbered amongst the firm's regular customers.

A regular staff of forty skilled men is employed in the factory at the corner of Athol and Albert streets, and the business this con-

cern brings to Oshawa is of great value to the town.

Mr. W. J. Trick, the proprietor of this business, was born in Bowmanville, and has been one of Oshawa's leading builders and contractors ever since 1886. His great success since establishing The Oshawa Interior Fittings Company has been due to his determination to give his patrons the very best service and the highest class of workmanship that can be turned out. He is, himself, thoroughly familiar with every detail of the work and personally keeps an eye on every department. He is a well-known man about town, and is an active member of a number of the leading fraternal organizations.

THE BURNS COMPANY, LTD.
Boots and Shoes.

The largest and most modern shoe store in Oshawa is that of The Burns Co., Limited, on the corner of King and Simcoe streets. This business was established in the same store twenty years ago by Mr. W. J. Burns, who has, by his individual attention, been able to build it up to its present proportions. The store has, this year, been entirely remodelled, a handsome marble and glass front the whole length of the store having been installed, and the interior fitted with modern show-cases, shelving and furniture. This is now a model store and makes an exceedingly attractive corner. The firm has the Oshawa agency for the well known "Empress" shoe for ladies, the "Slater" and "Palace" shoes for men, and the "Classic" and "German" shoes for young people.

Mr. W. J. Burns is well qualified to conduct this business. He was born in Whitby and spent his early working years in banking. He is a loyal citizen of Oshawa and takes a lively interest in public matters, and is a member of the School Board.

F. PATTE.
Decorator and Real Estate Agent.

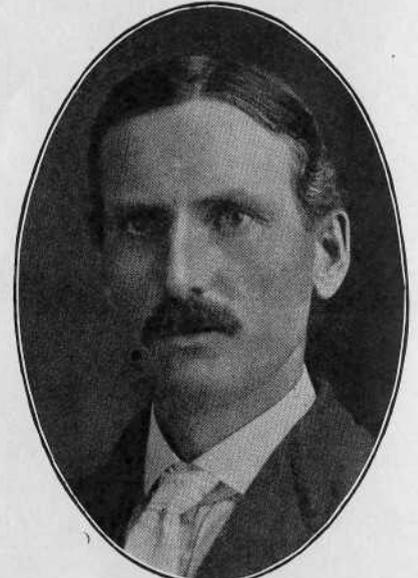
In the decorating business in Oshawa a prominent house is that of F. Patte, who, since 1871, has been conducting his business here. His store and show room is at 85 Simcoe St. N., and he is thoroughly equipped in every particular to do the finest and most exacting work. He owns the two-story brick building in which he is situated and he carries a large stock of Canadian and imported art wall papers, mouldings, etc. His son, Walter Patte, looks after a great part of the business, and employs during the busy season as many as a dozen men. Estimates are cheerfully furnished on all classes of interior decoration, and exterior painting

and every contract receives prompt and careful attention. An extensive trade is done in mixing and preparing paints for those who wish to do their own work and want the best of material and advice on the work.

An agency for the buying and selling of real estate is also conducted and some of the important real estate deals of this section have been put through by Mr. Patte. He is an Englishman by birth, coming to Oshawa in 1871, and immediately established his present business. He is an active man in matters of public interest and has for some years been a member of the Board of Health. Mr. Walter Patte has grown up in this business and is considered an authority on matters connected with interior or exterior decoration.

E. A. McEACHERN.
Chamberlain Metal Weather Strip.

A business man of Oshawa who stands at the head of his trade is E. A. McEachern, manufacturer's agent, who makes his business headquarters in Bailis' Hardware Store. Mr. McEachern is agent for the Watson-Smith screen doors and windows, and also for the celebrated Chamberlain Metal Weather Strip. He is an expert layer of hardwood floors, and has done



E. A. McEachern.

practically all of this class of work in Oshawa, as well as a great deal in Toronto, and in some of the cities of the United States. There is no better workman in this line in America, and the floors laid by him are models of perfection. Mr. McEachern has lived in Oshawa for eighteen years, and he places his reputation behind every job which he undertakes.

GEORGE L. LANDER & COMPANY.
Hardware and Plumbing.

In the present day the scientific plumber is a necessity in every community and Oshawa is well provided for in this line. The firm of George L. Lander & Company has, in the seven years since its establishment, attained a reputation for thoroughness and exactness in every piece of work entrusted to them. This firm conducts on King St. W., a modern hardware store in which is carried a general stock of shelf and heavy hardware, household and contractors' tools, cutlery, paints, oils and tinware. A large department is also devoted to stoves and ranges, this firm holding the agency for the famous "Happy Thought," "Souvenir" and "Pandora" ranges. In roofing materials they represent the Paroid Roofing Co., the Carey Roofing Co., while in the paint department they have the exclusive Oshawa agency for the Martin Senour Paints. Contracts are taken for all kinds of modern sanitary plumbing, gas and steam fitting and tinsmithing. Fifteen expert plumbers, tinsmiths and assistants are employed, while their tools and equipment are the best and most modern in the trade.

Although this business was started in 1904, Mr. George L. Lander has had 22 years experience in the line, having been engaged in it in several of the large cities of both Canada and the United States. The store which they occupy is a large three story brick building, 30x100 feet in dimensions, with a large workshop in the rear, and all the building is used in this business, the different flats being connected with an Armstrong elevator.

The firm is composed of Geo. L. Lander and Chas. A. Lander, both natives of Durham county, and residents of Oshawa for some years. They are progressive and successful business men, favorably known in all circles, and connected with some of the leading fraternal organizations of the town.

HENDERSON BROTHERS.

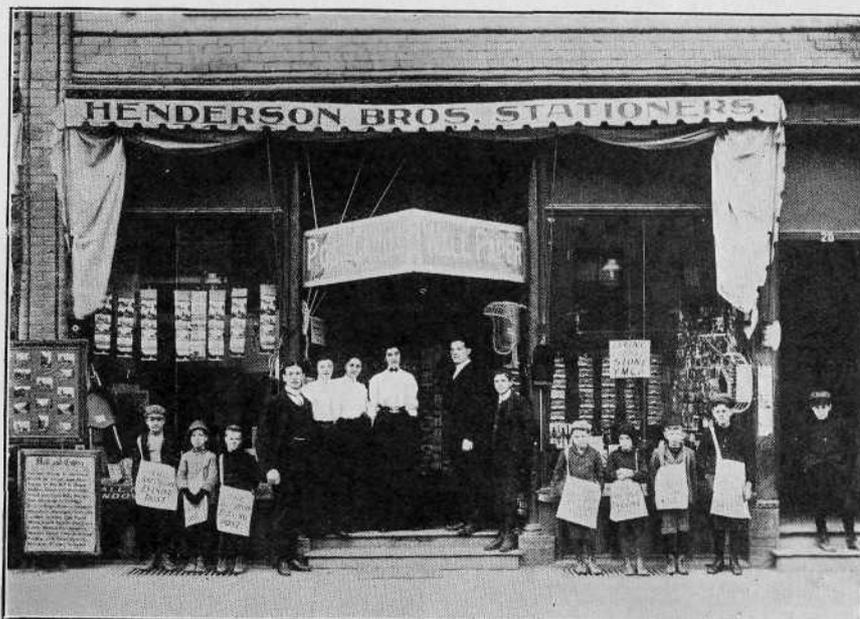
Fancy Goods, Sporting Goods, Stationery.

Oshawa has some retail stores which would be a credit to any of the larger cities, and prominent among these is that belonging to Henderson Brothers, and situated in the substantial three story brick building at 12 King



Thomas Henderson.

St. E. This store deals in all kinds of fancy goods and novelties, sporting goods, stationery, office and school supplies, etc., and the stock is at all times kept up to the mark in regard to quality, selection, and low prices.



Henderson Bros.' Store.

This business was originally established some fourteen years ago by R. A. J. Little, and was purchased by the present proprietors about four years ago. The firm is composed of Thomas and Robert Henderson, two gentlemen who have made a decided success of the mercantile venture.

This store carries a splendid line of books, including popular fiction, novels, gift books, and magazines, office and school supplies, etc., and makes a special feature of picture post cards, of which they carry thousands of varieties. In the fancy goods department can be found ladies' purses and shopping bags, playing

sale drapery houses of Britain, was well grounded in how to run a business. Mr. Robert Henderson was also born in Scotland. He was brought up in the wholesale fruit trade, and is a large apple packer and shipper. He is a veteran of the South African War and an enthusiastic and loyal Britisher. Both of these gentlemen have, by their able conduct of their business in Oshawa, well earned the reputation which they have as sound business men.

THE PEDLAR PEOPLE, LIMITED.

The Pedlar People, Limited, whose factory and head office are in Oshawa, make all kinds of metal building material, such as metallic shingles, roofings, ceilings, lath, cornices, corner beads, eavetroughing, corrugated piping, etc.

They sell their goods in almost every part of the civilized world, maintaining offices and salesrooms in Toronto, Montreal, Ottawa, London, Chatham, Quebec, St. Johns, Halifax, Winnipeg, Calgary and Vancouver, and also in Sydney, Australia; Capetown, South Africa; Auckland, New Zealand, and Tokyo, Japan.

FELT BROTHERS.
Jewelry.

Among the solidly established business houses of Oshawa is the jewelry store of Felt Brothers, occupying the large and handsome double store at 6 and 8 Simcoe St. S. This firm has a reputation for handling as large and well assorted a stock as can be found in the average city store. The store is attractively decorated and is well stocked with the choicest of gold and silverware, watches, clocks, cut glass and rare imported china, diamonds and all kinds of precious stones—in fact, if it is jewelry, Felt Brothers have it, carrying the largest stock in the county. The watch-making and repair department is splendidly equipped and no piece of work is too fine for their successful carrying out.

The business was founded in 1881 by Mr. H. A. Felt, who, after a few years, admitted his brother, E. O. Felt, into partnership, the firm being known as "Felt Brothers, The Leading Jewellers, Oshawa." At the time of Mr. E. O. Felt's death his brother purchased his interests and has continued the business under the firm name.

Mr. H. A. Felt is one of the most substantial and best known business men in Oshawa, and is considered one of our representative citizens, while his store is one of the brightest and most modern in town.



Robert Henderson.

cards, bridge sets, dressing and manicure sets, and the hundred and one things that such a stock should contain. In the sporting goods department can be found balls, tennis racquets, bats, masks, catchers' gloves, golf clubs, bowls, and practically anything else required in this line. Their stock of fancy stationery and office and school supplies is always complete, and the people of Oshawa and vicinity have come to regard this store as a sure source of supply for anything in the various lines they handle.

Mr. Thomas Henderson was born in Scotland, and, as apprentice in one of the largest whole-

BRADLEY BROS.

Boots and Shoes and Pianos.

A thriving business of Oshawa is that of Bradley Brothers, dealers in boots and shoes, and also in Ye Olde Firm Heintzman pianos and organs. This business was established a number of years ago, but only since the present proprietors, Messrs. H. E. and H. C. Bradley took possession has it grown to its present important position in the business circles of Oshawa.

The store is splendidly located on King Street East, with two large show windows and a floor space 65x25 feet in dimensions. The whole interior is neat and attractive, being fitted with shelf cartons and handsome furniture, and being well lighted.

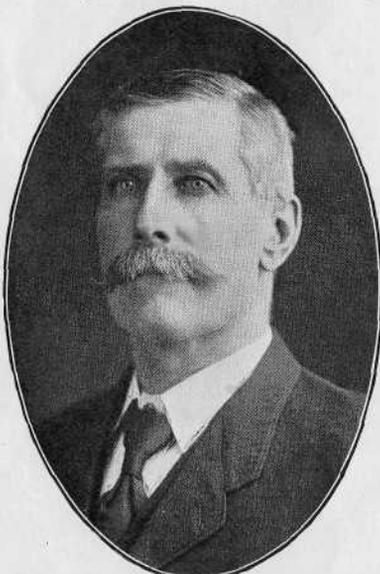
The stock comprises everything in footwear, including some of the very finest lines of ladies' and gentlemen's boots and shoes in the latest styles and at the lowest possible prices. The aim of the firm is to give the public one hundred cents worth of satisfaction for every dollar spent, and the fact that the business shows a steady increase every year is pretty good evidence as to the satisfaction given customers.

In addition to the boots and shoes, Messrs. Bradley Bros. have a department of their business devoted to the sale of pianos and organs, they controlling the agency for Heintzman and Wormwith pianos. They are building up a nice business in this line and have a travelling salesman constantly engaged in it.

Both members of this firm are well known business men of Oshawa. They were born near here and have spent their whole lives in this section. They are progressive and enterprising business men and do much to make Oshawa the busy, up-to-date town she is.

**DORMER AND PARK.
Iron Foundry.**

Of great value to the manufacturing concerns of this section of Ontario is the iron foundry of Dormer and Park, situated on King St. W. This is a very old business, having been founded about 1875 by W. J. Hare. Six years ago the

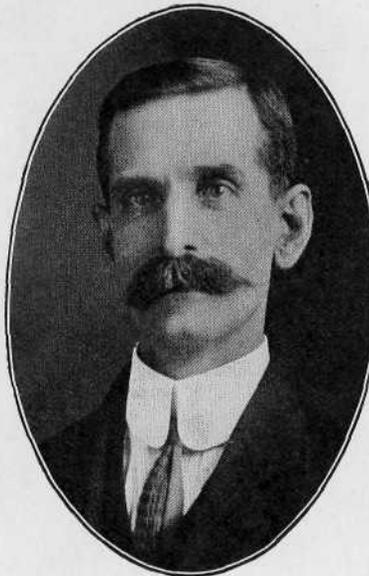


Thomas H. Dormer.

present proprietors took it over. The plant consists of a two story brick building 45x60 feet, a one story brick building 45x60 feet, and sand and flask sheds in the rear. Employment is given to twelve expert men, and the firm turns out about four hundred tons of castings annually, supplying the trade in Oshawa and Whitby and shipping considerable of their output to Toronto. The plant is fully equipped with all machinery and appliances required for mak-

ing general iron and copper castings, and, as the members of the firm personally supervise all the work, satisfaction is guaranteed. The fact that they continue to do business on an increasingly enlarged scale year after year, with the same customers, is the best evidence as to the quality of their work.

The members of this firm are Thomas H.



H. Park.

Dormer and H. Park, both of whom have spent practically all their lives in and around Oshawa. Mr. Dormer was for some years foreman for Mason & Company, and Mr. Park was engaged with Fittings, Limited. They are both experienced, practical men and have made the success they have entirely through their determination to do only good and reliable work.

**JOHN BREWER.
Painter and Decorator.**

For almost half a century John Brewer, of 12 Simcoe St. N., has conducted a painting and paperhanging business in Oshawa. In 1866 he established this business, and ever since then he has had a good share of the work in this line in town and country. He has made a practice not to canvass for trade, feeling that the quality of his work, the promptness with which he attends to it, and his reasonable charges, will mean a steady and lasting increase in his trade. In this he has not been disappointed, and he expects that a continuance of his present rules and principles of business will mean a continuance of the patronage which he has earned and enjoyed for so many years.

Mr. Brewer carries a good stock of plain and fancy wall papers from the best makers, paints, oils, window shades, curtain poles, mouldings and artists' colors and supplies. He takes contracts for exterior and interior painting and decorating and guarantees perfect satisfaction with every job

OSHAWA SKATING AND HOCKEY RINK.

A popular amusement place in Oshawa is the Oshawa Skating and Hockey Rink, at the corner of Duke and Church streets. This rink was built four years ago by Bradley Brothers, and is a large structure 200x84 feet in dimensions. There are two large galleries with capacity of seven hundred and the rink is fitted with convenient waiting and dressing rooms, etc. During the summer it is used as a roller rink, four hundred pairs of skates being here for rent. In the winter it is used for ice skating and for hockey, and as the waiting rooms are well

heated and a complete system of plumbing installed, it is a comfortable, pleasant and healthy place in which to enjoy one's self.

**W. D. MUCKLER.
Plumber and Steam Fitter.**

About four years ago, W. D. Muckler established a plumbing and gas and steam fitting business, which is now one of the best known in Oshawa. Since Mr. Muckler opened his store the public have appreciated his sterling merits and knowledge of his trade, which are absolutely essential in the conduct of such a business. His show room, office and workshop are situated at 28 Simcoe St. S., where he has all the required appliances for conducting his business. All kinds of plumbing contracts are undertaken and hot water or steam heating plants installed. A staff of seven expert workmen is employed and every contract undertaken, whether large or small, is carried out with a guarantee of good work, good materials, and complete satisfaction. A large stock is carried, embracing leading lines of hot water and steam boilers, radiators, enamelled sinks, basins, baths and all bath-room accessories, such as glass and nickel towel bars, soap dishes, bath seats, sponge baskets, glass shelves, etc. All work entrusted to Mr. Muckler's care is attended to in the most business-like manner and his rapid building up of such a satisfactory trade is due to his knowledge of the business, his thoroughness of work, and his determination to give satisfaction to every customer.

**EUROPEAN QUICK LUNCH.
J. J. O'Leary, Proprietor.**

A popular restaurant of Oshawa is the European Quick Lunch, at 37 King St. W. This business was established about two years ago by J. J. O'Leary, and consists of a quick lunch restaurant and ice cream parlor and confectionery store. In the lunch room a specialty is made of Sealshipt Oysters, served in any way desired. These are also sold in bulk. Neilson's Ice Cream is served here, and this is a busy spot in hot weather. A large sale is had here, also, for Savoy Chocolates, Chiclets, Fruitlets, Dental Buds, etc., as well as



J. J. O'Leary.

for Cigars and Tobacco of all favorite brands.

Mr. O'Leary was born and brought up in Oshawa, and has been a hard worker ever since completing his education. He has built his business up from a very small beginning and now has a store at Oshawa-on-the-Lake as well as his store and restaurant on King street. He is a member of the Catholic Order of Foresters and is a popular man among all who know him.



Plant of R. Woon & Co.

R. WOON & COMPANY.

The Joseph Hall Machine Works.

One of the oldest manufacturing industries of Oshawa is the Joseph Hall Machine Works, owned and operated by R. Woon and Company. This plant occupies a substantial solid brick factory on the west side of town and gives employment to an efficient staff of skilled workmen in the manufacture of agricultural implements and tanners' machinery.

The Improved Oshawa Clover Thresher is a leading and most important output of this concern, and the splendid reputation which this thresher has throughout Canada has been well earned. It is said to be the simplest constructed, most durable, easiest operated and fastest clove huller and thresher in the world, and the sales are steadily increasing year by year. They also do a large business in repairing all kinds of machines.

Tanners' Machinery, Polishing Jacks, Brush Wheels, Leather Splitters and Knife Grinders make up an important and busy department of R. Woon & Company's business, and many of the leading tanneries of Canada are numbered among the regular customers of the firm.

Illustrated catalogue of the Clover Thresher has been prepared, and anyone interested will be sent a copy by mail upon making application to R. Woon & Company, Oshawa.

M. J. BYERS.
Furniture.

A store which enjoys a large patronage in Oshawa is that of M. J. Byers, at 23 Simcoe St. N. In 1900, Mr. Byers opened this store, and since then he has been dealing in new and second hand furniture, stoves, crockery, glassware, tinware, books and novelties. He has a store 40x60 feet in dimensions and carries a large stock, which is constantly changing. He is always prepared to buy for cash the contents of large or small houses, and the housekeeper desiring to add some piece of furniture is always sure of finding what she wants here.

Mr. Byers came to Oshawa from Whitby in 1900, and he has established a reputation for fair dealing, good bargains and a willingness to do everything possible for his customers.

C. H. CRYSDALE & SON.
Groceries, Crockery and Fruits.

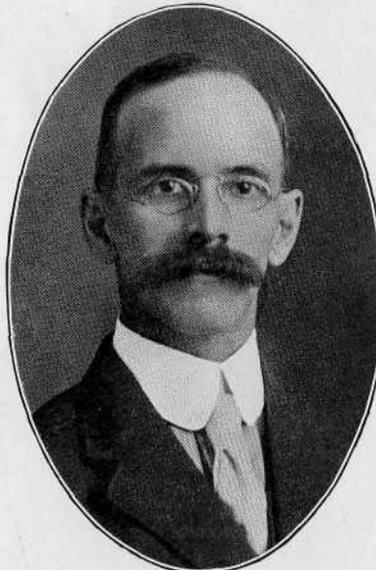
One of the leading mercantile establishments of Oshawa is that of C. H. Crysdale and Son, dealers in groceries, crockery and fruits. This firm conducts an up-to-date store on Simcoe Street and ever since the establishment of the business in 1877 it has been one of the most popular stores with the careful and particular

housekeepers of Oshawa. The stock includes a full line of staple and fancy groceries, teas, coffees, canned goods and table delicacies, crockery and china, both Canadian and imported, fresh and salt fish of all kinds and fresh domestic and imported fruits, nuts, vegetables, etc.

LEVI HORNE.

Real Estate and Insurance.

A most important office in any thriving town or city is that of the Real Estate Broker. Mr.



Levi Horne.

Levi Horne, although starting in this line less than a year ago, has already firmly established himself in the business. Mr. Horne opened offices at 11-2 Simcoe Street South during this past summer, where he handles all kinds of real estate, buying and selling vacant lots, houses, stores, factory buildings as well as all kinds of farm properties. He also does an extensive business in his renting department and is prepared to handle entire estates. He represents one of the strong fire insurance companies and underwrites insurance on all classes of property.

Mr. Horne is well known in Oshawa, and his success in the real estate business is assured. Previous to entering this line he was with the Oshawa Railway Company, managing their Express Department. He has made a host of friends in town and is an active member of the local lodge of Oddfellows.

ROBERT JAMES.

Builder and Contractor.

Some of the recently erected public buildings of Oshawa are models for buildings of their class, and the fact that the new High School and the new Hospital were both built by Robert James, builder and contractor, is good evidence of this gentleman's ability to handle contracts satisfactorily.

Mr. James was born and brought up in Oshawa and has spent the past twenty-six years in his present business. He has a two-story mill, 40x60 feet in dimensions, together with a good sized lumber yard and sheds, at 82 Simcoe St. N. He does a great deal of building in Oshawa and throughout this district, having the reputation of using first-class materials and employing expert men in every branch of the work. In addition to his ordinary work of building business places and residences he has a good deal of large work, such as factories, public buildings, etc.

Mr. James is one of our best known citizens, and always takes an active interest in the welfare and government of the town. He has been Mayor of Oshawa, a member of the Council, and has held other offices in public life. He is a prominent member of the Masons and Oddfellows and is a well known and popular man in all circles.

STAR RESTAURANT.

George Glover, Proprietor.

A popular place with a hungry man or woman in Oshawa, and also with many visitors to the town, is the Star Restaurant, situated conveniently on Simcoe St. N., opposite the Queen's Hotel. This restaurant is clean, neat and new throughout, having been established during the summer of 1911 by Mr. George Glover, the present proprietor.

Mr. Glover has already shown his ability to cater for the public. His restaurant is doing a nice business at regular meal times, and has become a very popular place for anyone wishing a tasty lunch during the evening. A specialty is made of short orders, and as the foods are good, properly cooked and neatly served



George Glover.

the business continues to grow. Special rates by the week are made to regular boarders.

Mr. Glover has lived in Oshawa for eighteen years, and in his business is rapidly establishing a reputation for cleanliness and promptness and for serving the best to be had. The restaurant is open every day from 6.30 a.m. until midnight and customers are waited on at all hours.



Interior of C. W. Detenbeck's Store.

C. W. DETENBECK.
Clothing and Furnishings.

A store which is sure to catch the attention of the passer-by is that of C. W. Detenbeck, who conducts, at 6 King St. E., a high class and exclusive men's furnishing and clothing establishment. This is a store of which any city might be proud, and carries a stock as complete and up-to-date as could be found in the cities. The store is a large three story building, 23x70 feet in dimensions, owned by Mr. Detenbeck, and the stock includes a very fine line of men's furnishings, such as hats, ties, collars, cuffs and waistcoats, as well as the most up-to-date ready-to-wear clothing. This store controls the sole agency in Oshawa for the famous "Hawes Von Gal" hats, "Fit Reform" clothing, and "Stanfield's Underwear," and all the newest dictates of fashion will be found embodied in the goods carried here.

This business was established in 1898, the present proprietor, C. W. Detenbeck, taking possession in 1909. He has one of the finest stores in town, in a splendid location, and carries a stock of twenty-five thousand dollars' worth of the most exclusive lines. His trade is increasing tremendously and he is one of the best known business men of town, active in the support of Oshawa's industries and institutions.

OSHAWA BOTTLING WORKS.
Ford Martin, Proprietor.

In the manufacture of soft drinks the name of the Oshawa Bottling Works is a prominent one, and the trade done by this house extends all through this section of the country. The business was established about fifteen years ago, although Mr. Ford Martin, the present proprietor, has just recently taken possession of it. The bottling works are situated at 9 Bond St., and are well equipped with modern mixing, washing and bottling machines, run by steam. The success of the business is based entirely on the merits of the goods turned out, fifteen different kinds of drinks being made.

Mr. Martin is largely increasing his trade among hotels, restaurants and private families who want the best in carbonated waters, ginger ale, ginger beer, etc. The entire plant is kept in the cleanest and most sanitary condition possible, and this, together with the modern machinery used, and the purest of ingredients, tend to make summer drinks which are the equal of any on the market.

MARTIN'S TEMPERANCE HOTEL.
Ford Martin, Proprietor.

Many people who visit a town prefer stopping at a temperance hotel, and Oshawa has a house right in the center of the business district which is conducted on this principle. The house now known as Martin's Temperance Hotel, at 21 King St. E., was formerly a licensed hotel, but is now conducted without the sale of liquor. It is a three story brick building, 66x107 feet in dimensions and contains eleven good bedrooms for guests, large dining room, parlor, office, kitchen, etc., and has good-



Ford Martin.

sized stables, yards and sheds for the accommodation of horses and rigs belonging to guests.

A number of regular boarders are accommodated here, and a good trade done with transient visitors to town who come here for a meal or for a day or two. The rates are low and the accommodation good, so that the house is kept well filled at all times.

WALTER FAREWELL.
Boots and Shoes.

In 1884, over a quarter of a century ago, A. R. Farewell established the boot and shoe business now owned and managed by Mr. Walter

Farewell, at 81 Simcoe St. S. This store is kept fully stocked at all times with a great variety of boots and shoes for men, women and children, and a very extensive trade is done with people of Oshawa and the surrounding country. No matter what size foot or what style of footwear is required a customer can be suited here—and at reasonable prices. Old stock is never carried over, odd lines being cleared out to make room for new goods.

Mr. A. R. Farewell, the founder of the business, has served the town as member of the Council and is a prominent member of the Masonic Order. His son, Walter Farewell, has had the business for the past five years, and is making an unequalled success of it, doing an extremely large business with the farmers who come to Oshawa for their shopping.

S. C. PORTER.
Job Printer and Stationer.

Well known as one of the oldest residents of Oshawa, and highly respected by the public generally, is S. C. Porter, who conducts a job printing business and stationery store at 41 King Street West. Mr. Porter was born in Utica, N.Y., and came to Oshawa in 1855. He started the printing business in Winsted, Conn., in 1866, later joining the staff of the "Vindicator." He remained there some years, later going into daily paper work in Chicago and other cities. About twelve years ago he established his present business. His shop is well equipped for handling general office, commercial and society job printing, and he does a good and steady business in this line. He also sells stationery and school supplies and his stock is well selected. He is always ready to estimate on job printing and his work can be relied upon.

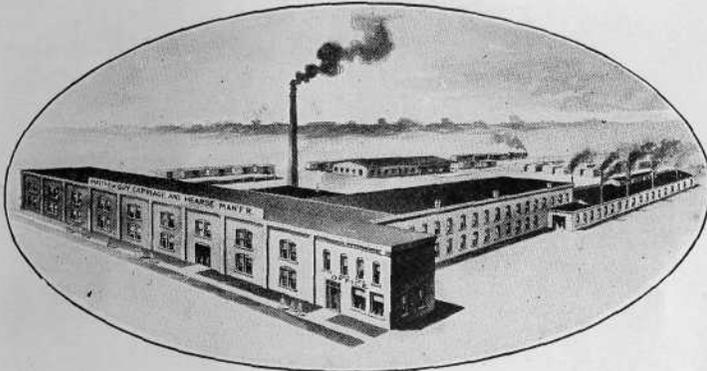
E. L. VICKERY.
Barber and Tobacconist.

In 1891, E. L. Vickery came to Oshawa from Toronto and opened what has now become one of the leading barber shops in town. This is located at 12 King St. W., in a good bright store and is furnished with five modern barber chairs, wall cases, mirrors, tools, etc. Mr. Vickery has also a very important cigar and tobacco department, being a dealer at both wholesale and retail in these lines. He makes a specialty of all lines of Imperial Tobaccos and Cigarettes and sells a great many to members of the trade in and around Oshawa.

Mr. Vickery believes in good workmanship and will not employ any but expert assistants. His aim is to have his shop first class in every respect and the class of business he does shows his ability to control the right class. He is a member of the Independent Order of Oddfellows and is a popular man among all who know him.

WILLIAM JACKSON.
Horseshoeing and General Jobbing.

One of the oldest business men of Oshawa who have been continuously in business is William Jackson, who conducts a horseshoeing forge and general jobbing business at 18 Mary St. Mr. Jackson was born in Clark Township in 1849 and became a resident of Oshawa in 1874. Since that time he has been steadily engaged in this same business, having worked up a large and profitable business by knowing his trade thoroughly and by being unfailingly courteous and obliging to his customers. He owns the lot, 50x85 feet in dimensions, together with the shop and horse sheds, where his business is located, and does the work for people of Oshawa, East Whitby and the surrounding country. He is a strong believer in the growth of Oshawa, and always interested in any movement looking to her upbuilding.



Plant of Matthew Guy Co.

MATTHEW GUY COMPANY, LIMITED.

Among the manufacturing industries of Oshawa, one that is rapidly growing in size and importance is that of the Matthew Guy Company, Limited, whose plant is situated on King Street West.

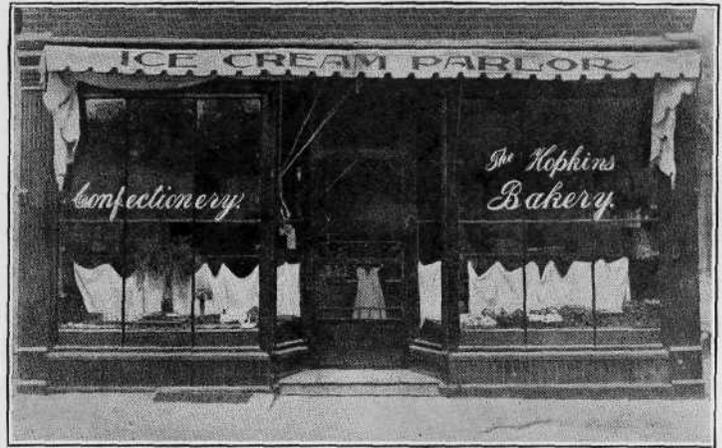
In 1859, Matthew Guy began the manufacture of carriages and hearses in Toronto, removing in October, 1908, to Oshawa. In December, 1910, a joint stock company was formed, with a capital stock of \$250,000, to enlarge the business and add the manufacture of automobiles. The Company now owns and occupies a substantial solid brick factory, fully equipped with all the machinery, tools and appliances required for the economical and expeditious turning out of automobiles, carriages, hearses, ambulances and casket wagons. Probably no concern has established a better reputation for the quality of their output, and their automobiles, known as the "GUY," are already recognized as cars of superior merit, combining beauty and elegance of design, speed and comfort, modern and substantial construction. Nothing cheap or poor enters into their construction, and their reputation and business are extending to all parts of the country. The factory gives employment at present to a staff of forty skilled workmen and as the demand for cars increases the staff is being added to.

The officers of this Company are gentlemen well fitted to occupy the positions they do. The President, Mr. Matthew Guy, has been engaged in manufacturing vehicles since 1859, and is one of the best posted men in Canada. The Vice-President, Mr. J. Stacey, is an Oshawa man by birth and has for years been a prominent man in town. He has served the town several terms as member of the Council and takes an active part in any matter of public interest. The General Manager is Mr. Fred M. Guy, who has grown up with the business and is recognized as one of the cleverest carriage and automobile designers in the country. The Secretary-Treasurer is Mr. J. M. Armstrong, who has, by training and experience, fitted himself for the duties of his office.

S. TORRENS.**Retail Dry Goods.**

One of the most successful business houses of Oshawa, and a favorite with the ladies of town, is the dry goods store of S. Torrens, situated at 19 King St. W. This business was established in 1885 by the present proprietor, and is conducted along the line of the thoroughly modern dry goods store, carrying complete lines of dry goods, dress goods, silks, satins, linens and ladies' furnishings.

The store is of a good size and three clerks are kept busy waiting on the customers, among whom are many ladies from the country round about Oshawa, as well as from town itself. Mr. Torrens does an extensive business, the increasing demands laid upon them being practical evidence of the favor with which his goods are received by the buying public. He buys in large quantities in the best markets,



Store of Joseph Hopkins.

for cash, and consequently is able to offer quality of goods and reasonableness in price.

Mr. Torrens was born in the North of Ireland, coming to Canada in 1881. After a short time spent in Montreal he came to Oshawa in 1885 and established his present business. He is a careful, experienced business man, and, by the most careful attention to every detail of his business, he has made himself one of the leading commercial men of Oshawa.

F. E. LUKE.**New and Second-Hand Furniture.**

A housefurnishing store in Oshawa that is doing a large and steadily-increasing business, is that of F. E. Luke, of 13 King St. E. Mr. Luke is a dealer in new, antique and second-hand furniture, and he makes a specialty of the

chairs can be furnished from this store, and housekeepers are invited to come in and look over the stock, enquire prices, etc.

Mr. Luke was born in East Whitley in 1874, and has been a resident of Oshawa practically all his life. He and his five brothers have made a life-time study of the furniture business, and now have stores in Hamilton, Ottawa, Winnipeg and New York, as well as the two here in Oshawa.

Mr. Luke has built up a splendid trade among the people of Oshawa, and the surrounding country, as well as making occasional shipments to every Province in the Dominion. He is an expert valuator, and his services are called upon in this line in all parts of the town and county.

JOSEPH HOPKINS.**Baker and Confectioner.**

A name that stand for all that is good and delicious in baked goods is that of Joseph Hopkins. About twenty years ago Samuel Hopkins established a bakery business in Oshawa, and to-day his son, Joseph Hopkins, conducts the business at his splendidly equipped store and bakery on King Street west.

The bakery, which is in the rear of the store, is equipped with modern and improved ovens, mixers and weighers, and the fresh bread, cakes, pies and candies made by Mr. Hopkins and his assistants are appreciated by the people of Oshawa. The store is neatly fitted with counters, show cases, etc., for the proper display and sale of the goods, and two delivery wagons are kept constantly busy delivering good things to all parts of town.

The ice cream business done in this store has become of great importance. Only the best quality of cream is served, and this has become one of the most popular spots in town during hot weather.

Mr. Hopkins was born in England and came to Canada in 1880. For ten years he lived in Toronto, coming to Oshawa in 1890, and entering his present business.

A. G. DUNCAN.**Shoe Repairing and Findings.**

Although a resident of Oshawa for only about two years, Art. G. Duncan has built up a large trade in repairing shoes and supplying shoe-findings, such as leather soles, laces, shoe blacking and other articles necessary to the trade. Mr. Duncan is an expert workman and employs most modern methods in any work entrusted to him. His shop is on Simcoe St. S., and all jobs are completed when promised. He does quite a business in selling supplies to members of the trade and has built up quite a reputation.

Mr. Duncan was born in Scotland and came to Canada about six years ago.



F. E. Luke.

moderate-priced furniture required by the majority of housekeepers. He buys extensively north, east and west, in all sections of the county, either single pieces or in household lots. For those leaving this district this makes an excellent opportunity, as Mr. Luke pays cash for the entire household effects.

This business was established in 1906, although Mr. Luke had been engaged in the furniture trade for five years before that. The store is of good size, being over one hundred feet deep, and is stocked with furniture of every description. Here the housekeeper is able to supply her needs without spending very large sums of money, and the low prices and large selection have done much to build up the business. The whole house from attic to kit-



Oshawa Factory of The T. Eaton Co.

THE T. EATON CO., LIMITED.**Women's Wear Manufacturers.**

A manufacturing industry of Oshawa which has a large and ready market for its entire output is that of The T. Eaton Company, Limited. In this factory they make ladies' dresses, shirt waists, wrappers, kimonas and sacques. The factory is of brick and steel construction and is one of the most modern of Oshawa. The machines are run by electrical power, the rooms are large, bright and airy, the location, ventilation and sanitary conditions are perfect, and everything possible is done to make the work pleasant, easy and profitable for the men and girls employed. The staff numbers about 150, and the Company has steady employment for 50 more girls. The work is nice and clean, hours not long, and highest wages are paid. Experience is not necessary, as free instruction is given, and any girl can earn big wages from the start.

The entire output goes to the Toronto and Winnipeg stores of the T. Eaton Company, and to fill the enormous demand of Eaton's Mail Order Trade. This factory has been working for about eight years, and the class of work turned out is always held to the highest standard.

Mr. W. F. Eaton is in charge of the Oshawa factory and he is one of the most prominent gentlemen in town. He owns a handsome residence on King Street East and devotes much of his time to seeing that his employees are well looked after at the factory. Mr. J. McComb, who holds the position of Assistant Manager, is a thoroughly practical man in every branch of the business.

**THE OSHAWA ELECTRIC LIGHT CO.
THE CITY GAS CO. OF OSHAWA.**

The public utilities of Oshawa, in the way of light and power, are ably looked after by The Oshawa Electric Light Co., Limited, and The City Gas Co. of Oshawa, Limited, two companies controlled by one head. The electric

**J. W. McCutcheon.**

light plant was originally established in 1890 by E. Edmundson, and the Gas Co. in 1907 by W. C. Noxon and J. W. McCutcheon. By combining the two the present Company is able to give the best service to the people of Oshawa.

Electricity for lighting and power is furnished

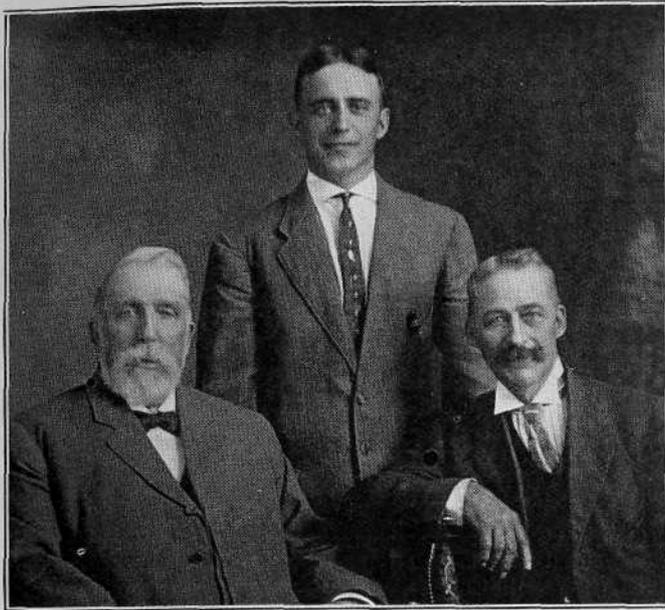
to business places, residences, and manufacturers at reasonable rates. The power is generated on the Trent River and carried to Oshawa, where a modern transformer station receives it and transmits it to consumers.

The gas plant is in a fire-proof structure 60x60 feet in dimensions, and gas is piped to almost every street in Oshawa. The plant is kept in a perfect state of repair and gives employment locally to a staff of fifteen men at all times, with large occasional additions. The company has just completed a new gas holder of 60,000 feet capacity, which will enable them to keep a constant and uniform supply.

These companies are fortunate in having secured for their local manager Mr. W. J. McCutcheon, a gentleman who is conversant with every detail of the business, and one who is popular and well liked by the business men of town. He is a member of the Masonic Order

**A. N. ELLIS.
Men's Outfitter.**

In the year 1904 Mr. A. N. Ellis established, at 14 King St. W., his thoroughly modern store for supplying the men of town with the highest standard of ready-to-wear clothes for men and boys; and the newest hats, shirts, ties, etc. His store, counters, shelves and fittings are just right for this class of business, and the stock is bought with the greatest of care, and with the idea always in view of giving his customers the best at the lowest possible price. The leading brand of clothes here is that known to good dressers all over Canada as "Fashion Craft." These garments are as well made as made-to-order clothes, and the selection kept in stock is all that could be desired. In hats, shirts, ties, etc., this store carries splendid lines of English and New York goods as well as those of Canadian manufacture.



John Currie. Chas. P. Davis. Wm. J. Davis.

CURRIE & DAVIS.
General Insurance.

Well known to business men of Oshawa and the country round about is the firm of Currie & Davis, who conduct a general insurance agency at 26 Simcoe St. S. This business was established in 1880 by John Currie, who had been in Oshawa since 1872. In 1907 Wm. J. Davis entered partnership with him, and a year later Chas. P. Davis entered the firm. The offices are in the three-story brick building owned by Mr. Currie, and are thoroughly furnished and fitted for the conduct of the business, and for the convenience of the firm's large clientele.

The agency is known to be absolutely reliable and prompt in settlement of claims. The leading Companies represented are: The London & Lancashire, North British and Mercantile, Phoenix of London, Perth Mutual, London Mutual, Waterloo Mutual and Montreal Canada; Fire Insurance Companies and The Ocean Accident & Guarantee, Lloyd's Plate Glass, and Dominion Accident and Plate Glass Insurance Companies.

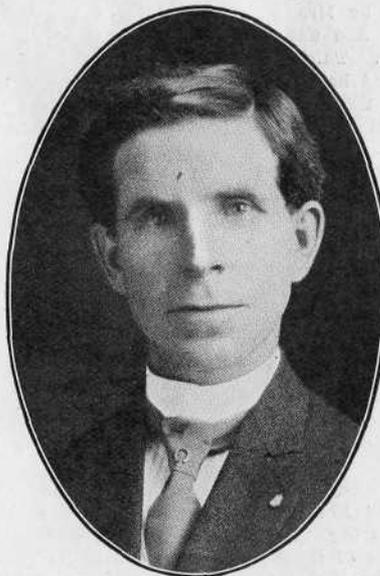
During the thirty-one years since the establishment of this agency one of the finest insurance businesses in this section of Ontario has been built up, and the members of the firm are considered authorities on insurance matters. They all occupy prominent positions in business, financial and social circles of Oshawa, and are among the best known men of town.

ALBERT R. GOYNE.
General Tinsmithing.

With his store and work shop at 43 King St. W., Albert R. Goyne is busy in the tinsmithing trade. His long experience has made him an expert in all steam-fitting and plumbing work, and his present business, although established less than two years ago, is already well known throughout town for the splendid work done.

Mr. Goyne was born in Port Perry, but has been a resident of Oshawa for 33 years. He began his trade as a journeyman and has steadily built himself up to proprietorship. His store is stocked with a good line of stoves, ranges, furnaces, tinware and all the necessary supplies for this kind of business. He employs four skilled assistants, doing all the kinds of tinsmithing work, installing furnaces, doing general repair work, etc., in the most modern and

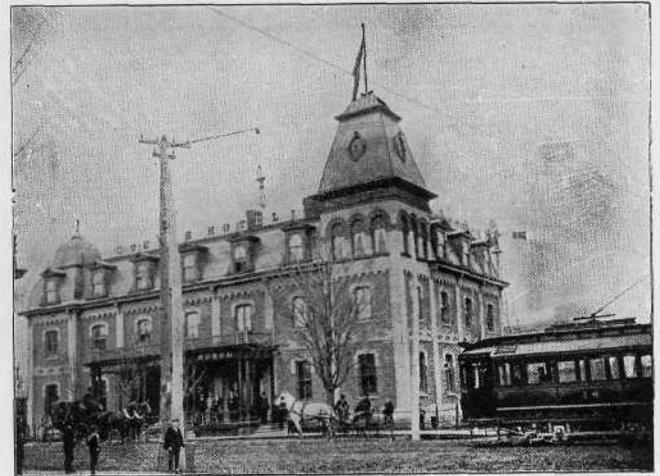
approved way. A special feature is made of furnaces, and Mr. Goyne has handled the contracts for installing heating plants in many new and old buildings of Oshawa and vicinity. He is a well known man about town and is a member of the Masons and the Oddfellows.



A. E. Goyne.

ROBERT J. ANDISON.
Merchant Tailor.

Much of the merchant tailoring trade in Oshawa is controlled by Robert J. Andison, whose store and tailoring shop are at 11 Simcoe St. S. His show-room is attractive and well stocked with a full line of imported and domestic cloths representing the best-known mills of England. His work-rooms are equipped with modern facilities, and a skilled staff of tailors employed. Perfect fit, high quality of material, the latest styles, superior workmanship and reasonable prices are the principles on which Mr. Andison conducts his business, and he is so successful in this line that he does considerable work for Toronto customers in addition to his Oshawa trade. He was formerly a cutter in Toronto for fifteen years, and keeps right up-to-the-minute at all times in regard to style.



Queen's Hotel.

He is a member of the Custom Cutters' Association, and in this way has a great advantage. He is also a member of the Foresters and Oddfellows, and during the short time since coming to Oshawa has built up a large circle of personal and business friends.

QUEEN'S HOTEL.
Charles Coliton, Proprietor.

Among the hotels of Oshawa the Queen's stands prominently as one of the most up-to-date and home-like in town. The Queen's is situated in the centre of the town, and is known as headquarters for motor tourists, as well as having a great portion of the commercial business that comes to Oshawa. It is a large three-story building on Simcoe St. N., where it was established in 1874. The present proprietor, Charles Coliton, took possession four years ago, and he has thoroughly renovated and re-furnished the house. The guest rooms are high and well ventilated, lighted by electricity and gas, heated by steam and equipped with electric call bells and all modern conveniences.

The dining-room is large and commodious, and the furniture, table linen, glass and cutlery are all that can be desired. The menu is complete with the delicacies of the day, properly prepared and tastefully served.

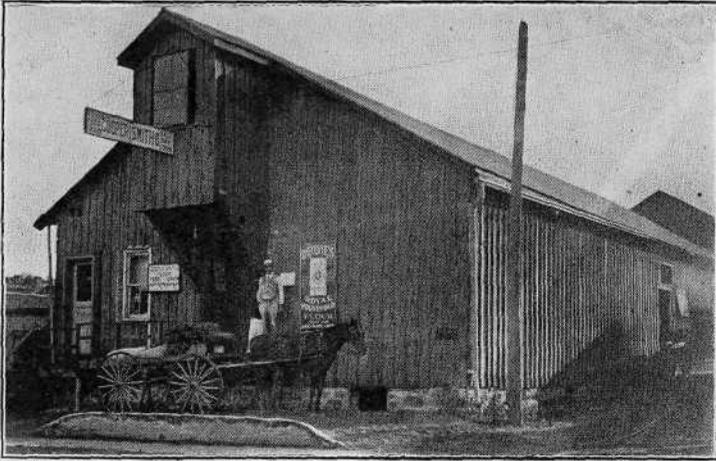
The bar is well stocked with the popular brands of liquors and cigars, and the Queen's Hotel is, throughout, one of the best stopping places in Ontario.

Mr. Charles Coliton, the genial manager and proprietor, has had a long experience in the business, and is a general favorite with the travelling public.

BROOKS & ARMOUR.
Meat Market.

In Oshawa one of the leading meat markets, and one that is largely patronized by both housekeepers and hotels, is that belonging to Brooks and Armour, at 32 Simcoe Street South. This business was originally established by A. F. Cawker in 1899, and since the present firm took hold the business has been very greatly increased. The store is fitted with modern ice chests, chopping blocks, counters, etc., and the meats are carefully selected before being placed in stock. This is a most satisfactory store with which to deal and every convenience is provided in the way of telephone service, prompt delivery, a staff of six assistants, courtesy to customers, etc.

The firm is composed of S. S. Brooks and W. M. Armour, both of whom were born in the vicinity of Oshawa, and are well known here.



Cooper-Smith Co. Warehouse.

COOPER-SMITH CO.**Flour, Feed, Seed and Grain Dealers.**

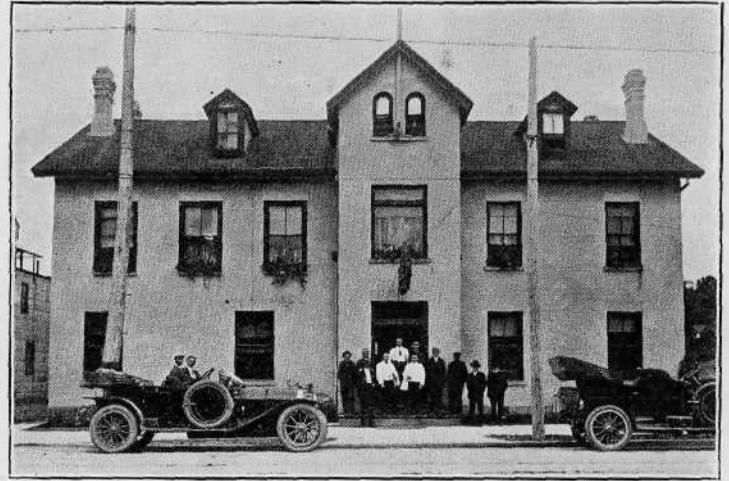
A business of great benefit to the householders of Oshawa and to every farmer in this district is that of the Cooper-Smith Company. This business was established about two years ago by E. E. Cooper and H. S. Smith, and is now conducted by the latter gentleman, who is now sole proprietor. The business occupies a large two-story building, 50x160 feet in dimensions, on Celina Street, with large buildings in the rear for storage, etc.

Cooper-Smith Co. sell all kinds of flour, feed, hay, oats, grain, seeds, etc., a specialty being made of fancy seed peas, in which Mr. Smith is an expert. This Company handles flour of some of the best western brands, than which none is better and none more economical. For special horse and cattle feed live stock dealers all through this section of the country depend upon this company. The business man of

**H. S. Smith.**

Oshawa looks to the Cooper-Smith Company for hay and oats, while the farmer comes here for salt and cattle specialties.

Mr. Smith was educated in the Whitby Collegiate Institute, teaching school for five years afterwards. He then took a special commercial training, and for seven years was connected with a wholesale fancy seed pea and canning company. He came to Oshawa in 1910, and established his business on Celina street, just south of the Post Office. His warehouse is well

**Commercial Hotel.**

equipped, special attention being paid to cleaning and milling seed peas for which he has a very large sale each season in Canada, United States and Europe. An important line with Mr. Smith is the cleaning of seed grain for the farmers of the district. During the busy season he employs a staff of thirty assistants, and his business is a valuable addition to the commercial ranks of Oshawa.

COMMERCIAL HOTEL.

One of the most popular commercial hotels in this section of Ontario is the "Commercial," owned by Mrs. E. Cooper, late of The Oshawa House, and under the management of John H. Cooper. This house, although established in 1870, has had its greatest success since it came under the present management. It is a substantial three-story brick building, with convenient sample rooms for travellers, sitting-room, office and writing rooms, twenty-five guest rooms and a large dining-room 30x50 feet in dimensions. The rooms are tastefully decorated and furnished and the appointments are thoroughly modern. The dining-room is first class in every respect, and the menu contains the delicacies of the season, properly prepared and tastefully served.

The bar is well supplied with the popular brands of wines, liquors, ales, and beers and the best known domestic and imported cigars. The hotel has large yards and sheds for the accommodation of horses belonging to guests from the surrounding country.

Mrs. Cooper took possession of the "Commercial" Hotel about two years ago, and she has, during that time, greatly increased the comforts of the house and added to its general appearance and hospitality. Special attention is paid to commercial men and everything possible done to make this house a pleasant one at which to stop.

**A. J. STALTER.
Organs and Pianos.**

Among the commercial houses of Oshawa, one which is held in high public esteem is that of A. J. Stalter, Oshawa agent for the Williams Piano and the Bell Organ.

Mr. Stalter's warerooms are situated at 12 Simcoe St. N., and he carries a good stock of instruments from which to choose, selling from forty to fifty every year. He established his business twenty-four years ago, and, by dint of hard and conscientious work, has built it up to its present enviable position. His business is not confined to Oshawa, but extends throughout the township of Whitby, and he is well known in all sections of the community.

Mr. Stalter's business has grown to such an extent that he is seriously considering pur-

chasing a larger store and going into a general line of small musical instruments in addition to the pianos and organs, and the "Reformer" wishes him all success in the future. He is held in high esteem by the public and is a loyal citizen of Oshawa where he has lived for so many years. His son, Percy Stalter, is going to take part in the business, and they expect to do a very much larger business in the future.

THOMAS BOWDEN.**Harness Making and Repairing.**

One of the old established businesses of Oshawa is the harness making and repairing establishment located on Simcoe St. N., and owned by Thomas Bowden. This business was established in 1870 by the firm of Keddie and Coedy. After some years Mr. Keddie retired and the present proprietor took it over later from Coedy.

Mr. Bowden is an expert workman in his line and his high class work, together with his promptness and moderate charges, make his shop a favorite with horse owners of Oshawa and vicinity. He makes harness of every description, and carries a full line of blankets, robes, nets and all other horse goods.

**J. E. KELLY.
34 King St. W.**

Among the more recent arrivals among the business men of Oshawa is J. E. Kelly, who opened a first class barber shop at 34 King St. W. in February of this year. Mr. Kelly has had twenty-five years' experience in the barber business, having come here from Peterboro, where he was formerly engaged. He is an expert in tonsorial work and has already built up a satisfactory trade among the gentlemen of town. He is a well known man in fraternal circles, taking an active part in these matters. He has the honor of being P. G. of the I. O. O. F. and P.M. of the A. F. & A. M. He is also a member of Rameses Temple A.A.O.N.M.S.

H. COHEN.**Clothing and Furnishings.**

One of the finest retail stores in Oshawa devoted to men's and women's clothing and furnishings is that established last year by H. Cohen, at 8 Simcoe St. N. This store occupies a substantial three story brick building 30x60 feet in dimensions and carries an immense stock of clothing from some of the largest manufacturers of Canada, men's shirts, ties and sundries in profusion, and ladies wear of the very latest styles and patterns. The store is well lighted, thus making selection easy, and the location is one of the best in town.

OSHAWA HOUSE.
Arthur Appleyard, Prop.

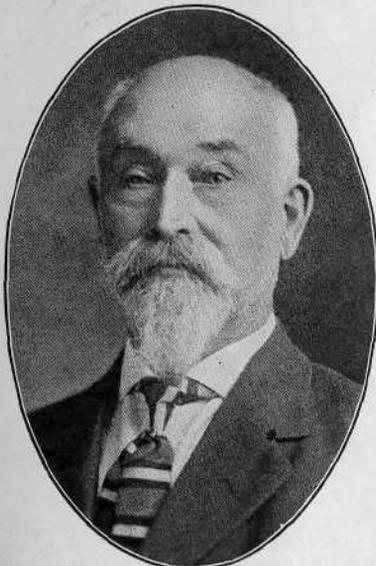
One of the most prominent buildings on King Street West is the hotel known as the "Oshawa House." This is a large three story brick building, seventy by one hundred feet in dimensions, and is a modern hotel in every respect. There are twenty-five large and airy guest rooms, well fitted office, comfortable sitting, lounging and writing rooms, and a large dining room, together with a thoroughly stocked bar and good yards and stables. The building is heated throughout by steam and lighted by electricity and gas. The Oshawa House caters especially to commercial men and to anyone making a short or long stop in Oshawa, and everything possible is done for the comfort and convenience of guests. A good trade is done in the bar of this hotel, the stock being complete with all the popular and advertised brands of wines, liquors and malted goods, as well as cigars and cigarettes.

The proprietor, Arthur Appleyard, is one of the more recent additions to the business circles of Oshawa. He is an hotel man of long experience, having spent ten years in Toronto before assuming his present business early this year. He is a genial and well liked hotel man and will, without doubt, not only hold the present trade of the hotel, but largely increase it. He is a member of the Oddfellows, and wherever he becomes known is a popular man.

OSHAWA HARNESS DEPOT.

Rice & Co.

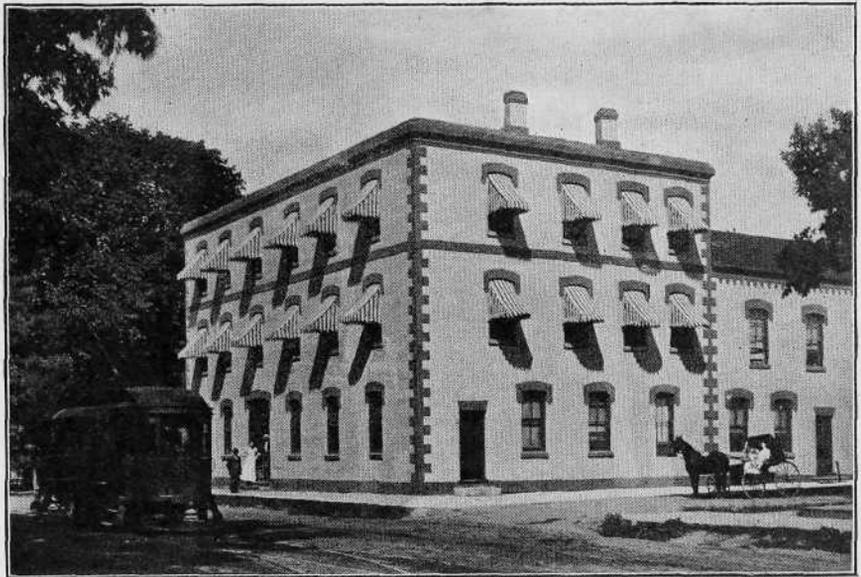
In the year 1870 George Rice established in Oshawa a harness and leather goods business. For the first five years the business was run by the firm of Keddie & Rice, but for the past thirty-five years Mr. Rice has been the sole proprietor. His store and workshop are situated on King St. E., and are well known to almost every horseowner in or near Oshawa. The building is of brick, 24x60 feet in dimensions, and the store is well stocked with a complete line of harness, both light and heavy, saddlery goods, harness supplies, trunks, bags, suit cases, fur robes, coats, mits, etc. A general repair business in leather goods is an im-



George Rice.

portant feature, and the proprietor is an expert workman and careful overseer.

Mr. Rice was born in England, coming to Canada as a young boy in 1854. He attended school and learned the business in Whitby and, after working for a number of years in Toronto and Western Ontario, came to Oshawa in 1868. He is highly respected throughout the



Oshawa House.

entire community and is a member of the A.O.U.W.

R. W. DIXON.

Flour and Grist Mill.

Oshawa's oldest industry is probably the Flour and Grist Mill on King St. W., owned and operated now by R. W. Dixon. This mill was built away back in 1837 by J. B. Warren, and it has been continually operated since that time, changing hands several times and coming into possession of Mr. Dixon in 1902. The building is one of the landmarks of Oshawa and is pointed to with pride by her citizens. It is six stories in height, 45x76 feet in dimensions, and is the only grist mill in this section of the country.

Mr. Dixon is a gentleman with years of experience in the flour milling, having been in the business in Warsaw before coming to Oshawa. His present milling capacity is one hundred barrels per day, and the excellence of the products is such that the mill is kept going steadily.

Mr. Dixon has been a resident of Oshawa for about nine years, and, as he always takes a lively interest in matters of public interest, he is accounted one of the influential men of town and a thorough business man.

BROWN AND WARD.

Livery and Sales Stables.

The beautiful roads in and around Oshawa tend to make driving a popular pastime, as well as a great business convenience. This town contains some of the best horses and rigs that can be hired in this part of Ontario, and the stables belonging to the firm of Brown and Ward, 52 Simcoe St. N., have perhaps the best and biggest selection of high class turnouts. Their stables are commodious, being about 75x100 feet, and they have at all times about fifty horses for hire, together with coupes, carriages, buggies, drays and wagons. In addition to this they have ten teams for heavy drawing, and they control a great portion of this class of work in and around Oshawa.

This firm is continually buying and selling horses for all purposes. The office is connected by 'phone, and all orders are promptly attended to, special attention being given to weddings and funerals. The members of this firm were born and brought up in this vicinity and are excellent judges of horses.

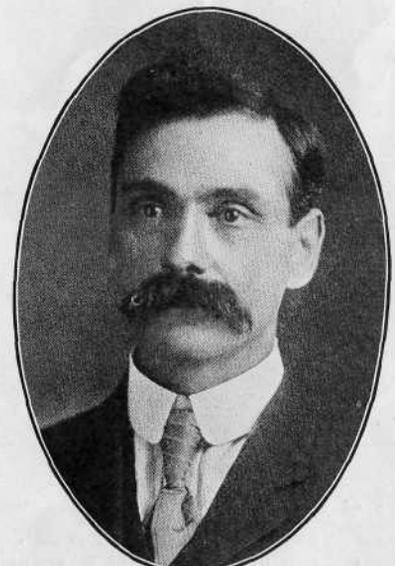
T. G. GALE.

General Contractor.

One of the best known builders and contractors of Oshawa, and one of the largest property owners in town, is Mr. T. G. Gale, who has a modern planing mill and lumber yard at the corner of Prospect and Athol Streets.

Mr. Gale has been engaged in this business for about fifteen years, and during that time has erected a number of the largest factory buildings in town, besides many of the business places and residences. He also does considerable contracting work in outside points, and employs a staff of from twenty to forty men. He is in position to buy his materials in the best markets and has his woodwork done in his own mill and under his direct supervision.

Mr. Gale has the reputation of being a thoroughly conscientious and reliable builder, and any contract entrusted to him is sure to be satisfactorily carried out. He is a very large



T. G. Gale.

property owner, owning seventy-four houses in various parts of town, all of which are well rented. He is a most obliging landlord and never has any difficulty in keeping good tenants in his houses. He is an enthusiastic believer in the future growth of Oshawa and is always a worker in any movement looking to the growth and prosperity of town.

LUKE BROTHERS.

Furniture and Undertaking.

The furniture and undertaking business of Luke Brothers, 63 King St. E., is one of the oldest established mercantile establishments of Oshawa. The business was founded by Richard Wellington in 1841, and ten years later it was taken over by Luke Brothers. The business occupies a large three-story brick building 36x80 feet in dimensions, and also a large storage building in the rear. The stock contains practically everything in furniture, carpets, rugs, curtains, draperies, window blinds, etc., and, in addition, upholstering and picture framing departments are conducted. The housekeeper is able to purchase here furniture for every room in the house, from the common kitchen table to the most delicate inlaid or upholstered drawing-room piece, and from the bedroom suite to the dining table. All grades are kept in stock, and prices are always reasonable.

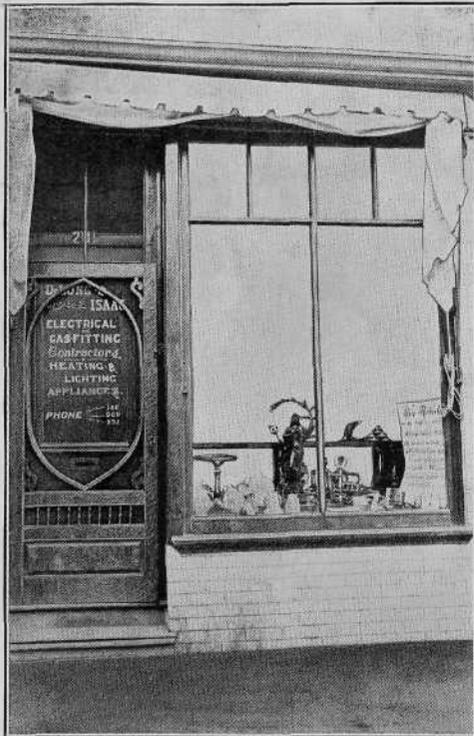
In the undertaking department everything is of the best and the service is prompt, courteous and professionally right. Only properly qualified men are employed and caskets and all requisites are carried in stock.

The Messrs. Luke are counted among Oshawa's representative commercial men, and they have one of the leading houses in this line between Toronto and Montreal.

DE LONG & ISAAC.

Electrical and Gas Fittings.

The installation of electrical comforts and necessities, and of gas pipes and fittings, as well as the handling of supplies for this pur-



Store of DeLong & Isaac.

pose, is the line of industry which is carried on by the firm of De Long and Isaac, at 201-2 King St. E.

This business was established about four years ago by W. K. De Long, and this year he was joined by H. Isaac. They carry a complete line of electrical and gas supplies, fixtures and novelties, for heating and lighting, and make a specialty of installing lighting and power plants, wiring and piping business places and residences, and repairing everything connected with gas or electricity. Fixtures, irons,



Furniture Store of Luke Brothers.

fans, power motors, telephone and telegraphic instruments, etc., are to be found here in the greatest variety, and the business shows a steady increase, built upon absolute satisfaction given to every customer.

Before starting the Electrical and Gas Fitting contracting business in Oshawa, Mr. De Long followed Central Station work for eight years, during which time he owned and managed the Millbrook Electric Light plant for four years. Mr. Isaac has for twelve years been engaged in installing and erecting, and in general construction work, and for some time was Supt. of the Whitby Electric and Water Works plant.

WILLIAM DAVIES COMPANY, LIMITED.
Meats and Provisions.

Probably the best known meat and provision house of Canada is the William Davies Company, Limited, whose immense packing houses and head office are located in Toronto, and who have 67 retail stores in Toronto and other places throughout Ontario.

The Oshawa branch of the William Davies Company, Limited, was established in 1901, and they have a thoroughly modern and up-to-date meat market and provision store on Simcoe Street, a few doors south of King. The walls are tiled and the counters, chopping blocks, ice chests, etc., are in keeping with the high reputation this Company has. All kinds of fresh and salt meats, provisions, cooked meats, butter, cheese, eggs, lard, pickles, jams, canned goods and Davies celebrated teas and coffees are carried in stock. The store is connected with 'phone and a complete delivery system is conducted. Orders can be given by 'phone with the assurance that they will be as carefully looked after as though given in person.

The management of this store has, ever since 1903, been in the hands of Mr. J. J. Wilkinson. Mr. Wilkinson was born in Oshawa, and was for some years with the Company in Toronto. On the establishment of their Oshawa store he was transferred here and has made an unqualified success of the business.

J. D. CARVETH.
Grocer.

For a number of years the grocery and provision store of J. D. Carveth has been a source of supplies for the housekeepers of South Oshawa. Mr. Carveth established his store with the idea of supplying the members of the neighborhood with first-class groceries, provisions, etc., and his success in his business venture shows how well he has carried out his idea. The store is well stocked with staple and fancy groceries, canned goods, teas and

coffees, fruits and vegetables, and a staff of four assistants guarantees careful attention to all orders.

Mr. Carveth was born in Peterboro county and was in business in Western Ontario for sixteen years before coming to Oshawa in 1897.

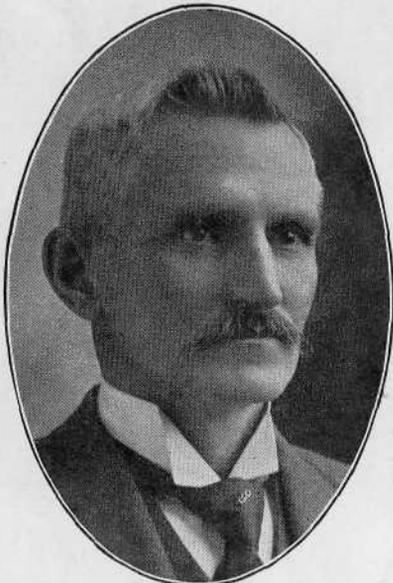
SINGER SEWING MACHINE CO.
S. J. Conlin, Manager.

In the modern home a most essential comfort is the up-to-date sewing machine. The housewife in and around Oshawa has every opportunity to secure the best sewing machine on the market from S. J. Conlin, who is manager of the Singer Store, where the world-famed Singer sewing machines, attachments and supplies are sold. These machines are too well known to require any recommendation, their reputation for years being speaking proof of their value. This store, at 101-2 King St. W., handles the many varieties of Singer machines for house-



S. J. Conlin.

hold and commercial use, as well as needles, oil and supplies for all machines. The Oshawa store controls the sale of machines in this town and surrounding country, and a staff of eight travelling men who look after the outside work. The business here is in charge of S. J. Conlin, who has held this position for nine years. He was born near Oshawa, and is one of the best known men in and around town. He sells machines either for cash or on easy terms of payment and is counted as a man who can be absolutely relied upon in every transaction.



John Bale.

JOHN BALE.
Boots and Shoes.

Among the leaders in mercantile business Mr. John Bale, boot and shoe dealer, holds a high position. Over thirty years ago Mr. Bale began manufacturing shoes in Oshawa, and in 1886 he established his present business at 18 Simcoe street south. He has gone on steadily building up his trade in the same store for twenty-five years.

Mr. Bale is one of the best judges of leather in Oshawa, and, being a good buyer, he always carries a stock which is first-class in every respect. He sells boots and shoes for men, women and children and carries an immense stock. He holds the Oshawa agency for several of the best lines manufactured, and makes a specialty of the "Invictus" shoe for men and the "Queen Quality" and "Hagar" shoes for women. These shoes are too well known to need comment and the fact that the business has grown to its present large proportions is sufficient evidence that the public realize the value of the goods sold here.

Mr. Bale has taken a great interest in public affairs for the last quarter of a century and is looked upon as one of Oshawa's most representative business men and a liberal contributor to her institutions.

F. J. CLEMENS.

Agricultural Implements, Harness, Etc.

A business house of Oshawa which brings business from the surrounding country is that of F. J. Clemens, dealer in agricultural implements, harness, robes and blankets, buggies and wagons. Mr. Clemens established this business in 1898, and in the thirteen years since that time, has worked up a splendid trade with the farmers all through this section. His warehouses are situated at 48 King St. W., and he carries a very extensive stock of goods required by the farmer and horse owner. He has the Oshawa agency for some of the best agricultural implements made, and has only the best of the various lines in his store. Mr. Clemens was born north of Bowmanville, and has been a resident of Oshawa since 1898.

E. V. LANDER.

Coal, Wood and Fire Insurance.

Occupying half an acre of ground at the corner of Celina and Athol streets, the coal and wood yard belonging to E. V. Lander does an extensive business, particularly with the householders. Mr. Lander purchased, about two years ago, the business established by the Rathbun Company in 1900. All kinds of hard,

soft and smithing coal and hard and soft wood, cut and split to desired sizes, are delivered to customers anywhere in, or near, town, and the office is connected with 'phone so that orders may be given this way and prompt delivery guaranteed. Full weight and good fuel are assured all customers.

Mr. Lander also does considerable business in underwriting fire insurance. He has the agency for several of the strongest companies, and has a large clientele in this line, putting insurance on residences, business places and manufacturing plants.

WAKELY & TRULL.

Tailoring, Clothing and Furnishings.

On August 1st last, Max Wakely and Clarence Trull (two of Oshawa's young men) opened a smart up-to-date men's store at 11 Simcoe St. N.

Formerly Mr. Wakely conducted, for several years, a very successful tailoring business and established a reputation to be proud of in the art of cutting and tailoring smart, up-to-date clothes for Oshawa's most fastidious young men.

Clarence Trull is an Oshawa old boy, who for several years acted as manager of the Men's Clothing and Furnishing Department of one of the large stores in the city of St. Thomas, and latterly has been travelling in Ontario for the famous Mc-A-R (formerly Northway) Clothing, for which the above firm are the sole agents for Oshawa.

The store is known as "The Best Man's Store," and judging from style, quality and price of men's wear exhibited, should bear out well the name given it.



Show Window of Wakely & Trull.

WILLIAM HOLLAND.

Builder and Contractor.

In the building up of Oshawa a man who has done a great deal of the actual building is William Holland, builder and contractor, and at present a member of the Town Council. Mr. Holland was born in England and came to Canada in 1871. For about twelve years he worked as journeyman carpenter for an Oshawa builder, and then went into business for himself in 1883. During the twenty-eight years since then, he has built up quite a portion of the town. He is always ready to submit tenders, and his reputation is behind his guarantee of good work and materials on every job he undertakes.

Mr. Holland is one of the best known resi-



C. T. Oke.

dents of Oshawa. He is a member of the Town Council, and active in every movement looking to her advancement. He is a member of the Masons and Oddfellows, and a popular man among all with whom he comes in contact.

C. T. OKE.
Furniture.

For seven years C. T. Oke has conducted his furniture store in Oshawa. This is located at 40 King St. W., in his own building. The store is well stocked with parlor, dining-room, hall, kitchen and bedroom furniture of every description, and with carpets, rugs, oilcloths, curtains, blinds and draperies. The housekeeper of Oshawa can always depend upon having here a good selection from which to choose, and, whether it be a cottage or a castle, she can find what she wants, and at a reasonable price.

Mr. Oke has a very attractive front to his store and keeps his show windows filled with a good display of furniture; while the interior is one large show room. His business is steadily increasing, a large trade being done with people living outside of Oshawa as well as with the residents of our town.

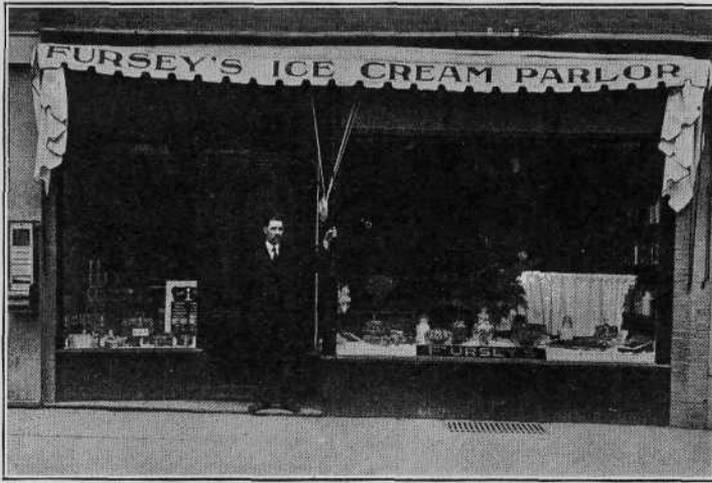
Before establishing this business Mr. Oke was in the furniture and manufacturing business in Cobourg.

MRS. M. E. WHITNEY.
Millinery.

One of the popular millinery establishments of Oshawa is that of Mrs. M. E. Whitney, on Simcoe St. N. This business is now over twenty-five years old and during all that time has enjoyed a large share of the trade.

The display windows of the new store she has just fitted up are bright with artistic creations of this establishment and the showrooms are stocked with the most exquisite and thoroughly up-to-date hats and millinery.

Mrs. Whitney employs a staff of six expert milliners in her workrooms, and they are kept constantly busy on orders that come in from the ladies of Oshawa and the surrounding towns and villages. The proprietress is an experienced lady in the business and prides herself on the fact that once a lady has been her customer the work is always found so satisfactory that she remains a customer in the future. She makes a specialty of trimmed hats at moderate prices, and on these, as well as on all special order work, the quality of the materials and work are guaranteed to be of the best.



Store of Alfred Furse.

**ALFRED FURSEY,
Confectionery.**

A popular store of Oshawa, particularly among members of the fair sex, is that of Alfred Furse, at 191-2 Simcoe Street South. Mr. Furse has an up-to-date confectionery store and ice-cream parlor, and he does a very extensive business with the people of Oshawa and with visitors to town. The stock consists of all kinds of confectionery, particular attention being paid to high-grade chocolates, ice cream and all summer drinks.

This is an old-established business, having been originally established in 1873 by John Gibson. Since the present proprietor took it over he has done much to modernize it in every respect, and he has now a particularly neat and attractive store and carries a splendid assortment of good things to eat. His trade has increased to such large proportions that, during the busy times, he has a staff of eight assistants in the store.

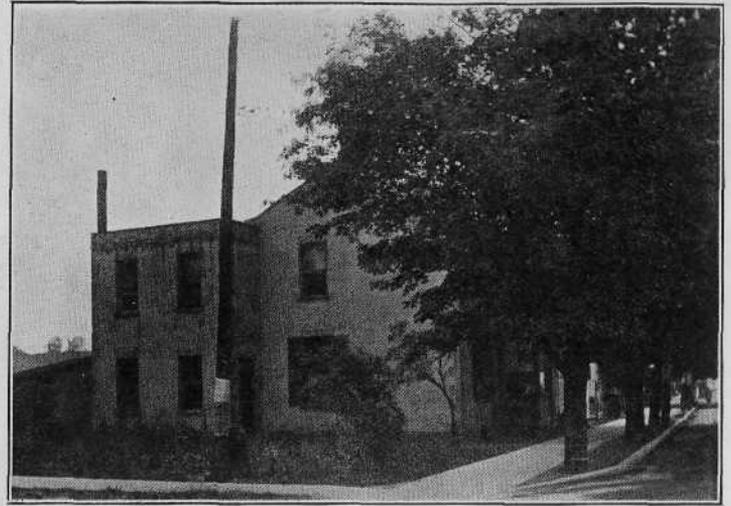
Mr. Furse was born in Darlington Township and has lived in Oshawa for about twelve years. He is well known and is a member of the Masons, Oddfellows, Orangemen and Knights of Pythias. During the three years since taking hold of his present business he has established a splendid reputation and is steadily building up his trade throughout the district.



M. S. Soules.

**M. S. SOULES,
Dealer in Electrical Goods.**

One of the best representatives of the business including the sale of electrical fixtures and



Oshawa Steam Laundry.

supplies in Oshawa is Mr. M. S. Soules, who last year established his business at 231-2 Simcoe Street South, in the brick block at that address. His show rooms contain a complete stock of electrical fixtures, appliances, motors and electrical supplies generally. Contracts are taken for wiring residences and business places, and a highly satisfactory business has been built up. Mr. Soules is an expert in electrical matters, and since establishing this business has been particularly successful in working up a large trade in wiring buildings and in supplying users of electricity with their fixtures and general electrical goods, such as electric fans, irons, toasters, etc. He is always ready to tender on contracts and to show his stock. Mr. Soules is a member of the Chosen Friends, Oddfellows and Canadian Order of Foresters, and is a popular man among his many friends.

J. S. SOULES.

Agricultural Implements.

The members of the farming communities around Oshawa have for years purchased agricultural implements from J. S. Soules. His office and warerooms are at 231-2 Simcoe Street south, where he is always glad to talk to users of such goods. He is agent for the Deering Harvester Works and has always had an excellent reputation for business honesty and promptness in looking after shipments of orders. He is a prominent man in town and active in fraternal circles, being a member of the Chosen Friends, A. O. U. W., L. O. L. and K. of P.

OSHAWA STEAM LAUNDRY.

Domestic and Commercial Work.

The Oshawa Steam Laundry was established in 1890, and occupies a commodious two-story brick building 40x60 feet in dimensions, with large yard and stable, at 55 Simcoe Street North. The building is equipped with modern steam process machinery, including washers, wringers, ironers, polishers and mangles, all heated by steam and thus doing away with all danger of scorching and burning the clothes. The finest materials and most delicate laces and embroideries come through as perfect as when they go in and special care is taken with household linen. An accurate delivery system is maintained and parcels are called for and delivered promptly.

The proprietors of the Oshawa Steam Laundry are Mrs. M. Hastings and Mrs. N. Kenstead, two ladies who are industrious and painstaking and who do not consider anything too much trouble that will ensure good work and satisfaction to customers. They have branches in several of the nearby towns and villages and turn out a very large amount of work, employing a staff of seven assistants.

JURY AND GREGORY.

Druggists.

One of the largest, if not the largest, retail drug firms in Canada is that of Jury and Gregory, who conduct eight stores, comprising drug businesses in Oshawa, Bowmanville, Collingwood, Peterboro, Lindsay, Toronto and Lethbridge, Alta. The Bowmanville store was established fifty years ago, and from this has grown the whole business.

The firm manufactures a number of high-class remedies, lotions, salves, etc., and is also agent for the well-known "Rexall" line of remedies and "Rexall" stationery. They also control the agency for Eastman's Kodaks, Eastman's Photo Supplies, etc., and do printing and developing for amateurs.

Two very important departments are those devoted to Optical Work and Truss fitting. These departments are fitted up with modern appliances and instruments required and specialists attend to the work, private rooms and every convenience being provided.

This firm is composed of W. H. Gregory and J. H. H. Jury, both of whom are well known in Oshawa, although not now residents of the town. The Oshawa store is under the manage-



A. E. Lovell.

ment of A. E. Lovell, a graduate of the Ontario College of Pharmacy and gold medalist of the class of 1907. He is a new-comer to Oshawa and is a welcome addition to the business and professional circles of town.

REFORMER PRINTING CO.
"The Ontario Reformer."

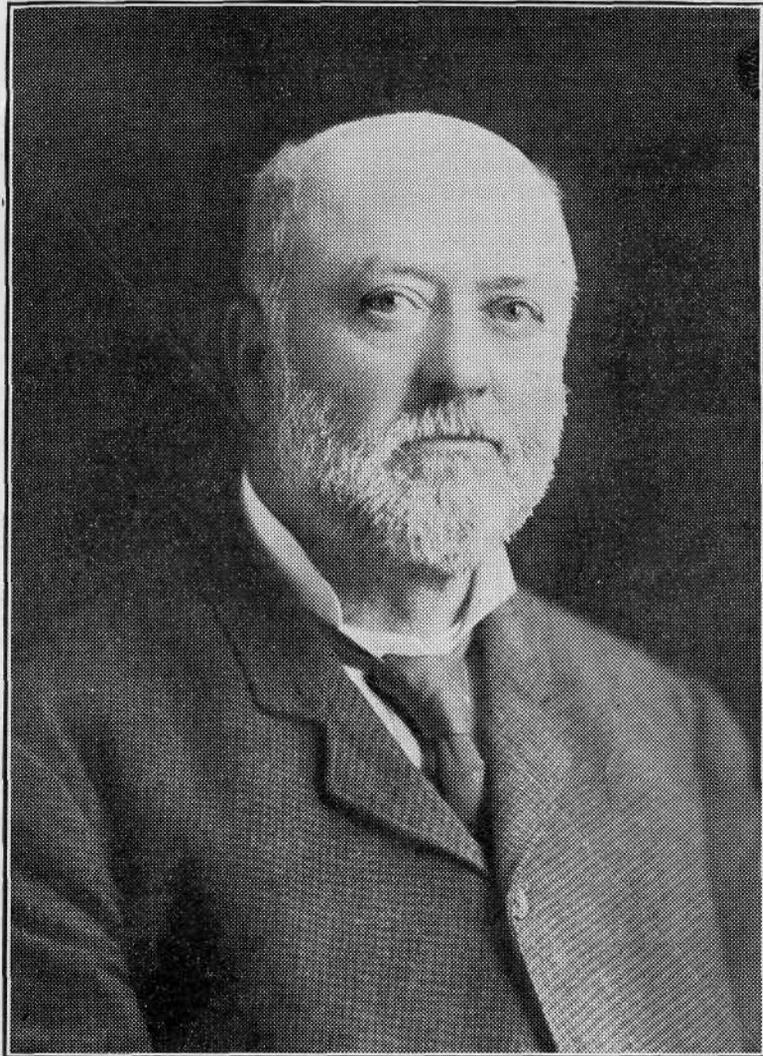
One of the oldest established newspapers in Ontario, and one which has for forty years been a staunch supporter of Oshawa and her progress, is "The Ontario Reformer," published every Friday by the Reformer Printing and Publishing Company, Limited.

The printing office is conveniently situated on Simcoe street south, and the building is fitted up in modern style for the proper conduct of the newspaper and job printing business. The office and editorial room are situated in the front of the building and the mechanical department is in the rear of the office, while the basement contains a seven horse-power electric motor for driving the machinery, all the shafting and belting, and large store rooms for the storage of paper, envelopes, etc. The mechanical department is equipped with two cylinder presses, one Gordon press, one universal press, typesetting machine, cutting, stitching and perforating machines, and a most complete assortment of newspaper and job type, from the fine wedding invitation type to the big display poster type.

The Ontario Reformer has always upheld the principles of the Liberal Party in Canada, and has maintained a splendid news service of items of local interest and of news of the whole world. It enjoys a large advertising patronage and a very extensive job printing business is done with the business men and manufacturers of Oshawa and the entire district.

In 1878, Mr. E. Mundy purchased the business and for thirty-one years occupied the editorial chair. His association with newspaper work dates back to 1860, when he became editor and manager of the North Ontario Observer at Port Perry. He subsequently moved to Uxbridge where he founded the Uxbridge Advocate. After four years he returned to Port Perry and established the Port Perry Standard. In 1878 he secured control of The Ontario Reformer, and since that time has been closely associated with the educational, church and political life of South Ontario.

In 1910 Mr. Mundy decided to retire from the active editorship, and the Reformer Printing

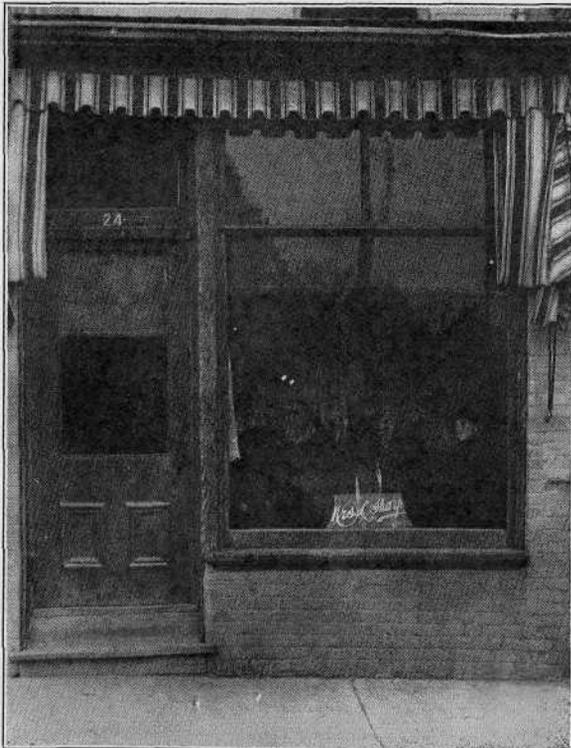


E. Mundy.

and Publishing Co., Limited, was organized with Mr. Mundy as President, to take over the business. The business management is in the able hands of Mr. Charles M. Mundy and the editorial department is in charge of Mr. A. S. McLeese. The aim of the Company is to give the people of Oshawa and South Ontario a reliable newspaper in every sense of the word and the result is a paper with large circulation and extensive advertising patronage.

MRS. L. SHARPE.
Millinery.

Oshawa has many well-dressed women, and with these Mrs. L. Sharpe's millinery establishment is a well known place. Mrs. Sharpe began her business in 1907 and has, at 24 King St. E., a well stocked showroom, which is a delight to the feminine heart. She has a full and carefully selected line of the newest Canadian and imported hats, trimmings, feathers, laces, velvets, etc., and has a staff of six expert milliners in her workrooms making up and trimming hats to order. A special feature is made of exclusive hats, thus ensuring the purchaser of no danger of seeing her hat duplicated. All work is guaranteed of the highest quality and prices are always moderate. Many ladies who used to think they had to go out of town to get modern millinery now find that their wants can be fully supplied by Mrs. Sharpe. She keeps in touch with the leading fashion centres and ladies can always be sure of getting the latest styles, whether they buy ready trimmed hats or have them trimmed to order.



Mrs. L. Sharpe's Millinery Store.

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DISNEY BROTHERS.
Furniture and Undertaking.

One of the factors in the commerial wealth of Oshawa is the furniture and undertaking establishment of Disney Brothers, a firm composed of L. V. and W. F. Disney. This business is located in a substantial brick building at 201-2 Simcoe Street South, the store being about 40 by 80 feet in dimensions and completely fitted in the most modern style for the proper care and display of the large stock carried.

The business includes the sale of everything in the way of household furniture, heating and cooking stoves, ranges, rugs, carpets, mattings, curtains, bed spreads, mattresses, bed springs, etc.

In the undertaking department, Disney Brothers are modern in every respect. Mr. L. V. Disney is a graduate in undertaking and embalming and holds a diploma from the Toronto

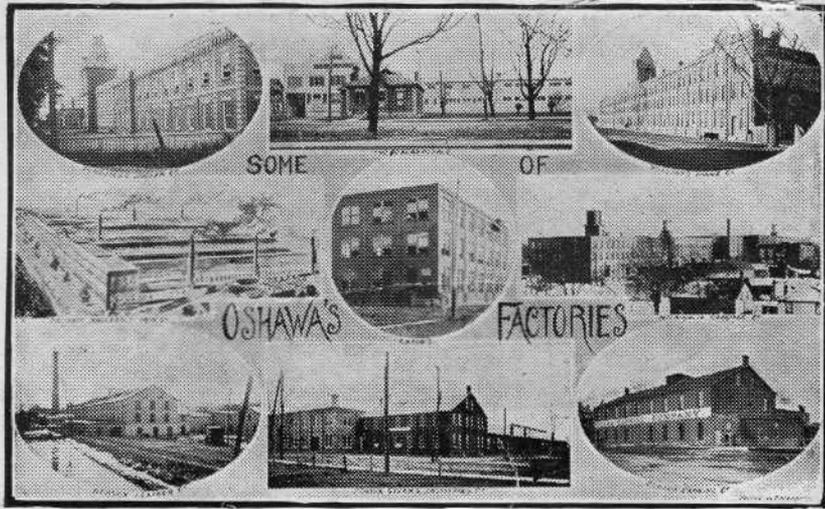
College. A complete line of caskets and accessories is carried, and the firm has one of the finest hearses in this part of the country.

In September of last year Disney Brothers established an Ambulance service, installing probably the finest ambulance between Toronto and Montreal. They hold themselves ready at all times to respond to the needs of the public and are very highly thought of for their prompt attention, courtesy and care.

This business was originally established in 1888 by Alex. McLean, Mr. L. V. Disney having purchased it in 1909. His brother, W. F. Disney, entered the firm about a year later, and the firm is recognized as one of the most enterprising in Oshawa. They were both born in Pickering township, and their years of business experience, both before and since coming to Oshawa, have fitted them to properly conduct their present thriving enterprise.



Disney Bros. Store.



**OSHAWA TO BE A CITY OF 20,000 WITH-
IN FIVE YEARS.**

Russel Perkins, Oshawa's Real Estate Man, predicts that within five years Oshawa will be a city of twenty thousand inhabitants. Mr. Perkins was born and brought up in this section of the country and has made a thorough study of the matter from every point of view. He realizes the tremendous growth of Canada and is one of the strongest believers in the future growth and prosperity of Oshawa.

When population doubles, real estate values quadruple, so the increase in the population of Oshawa means a tremendous increase in the value of all real estate in and around town. Within the past few months many people from outside points have realized this, and dur-



Russel Perkins.

ing the summer Mr. Perkins has sold farms and building lots in Oshawa to the following Toronto people:—Alex. Hart, one of Toronto's largest market gardeners; E. J. Boyne, George Legg, William Legg, Arch. Legg, Cresswell Wilcox, W. S. Scattergood, Mrs. McClelland, Mrs. R. Toombs.

Mr. Perkins has on his list of property for sale some very valuable fruit and grain farms, and he is contemplating cutting up a large block of land into building lots. His business is steadily increasing, and he advises everyone to come to Oshawa, purchase homes, live comfortably and make money. Anyone who thinks of investing money in a farm, home or building lot should consult Russel Perkins, Oshawa's Real Estate Man, Oshawa. Phone 183.

